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Fiscal First Quarter Ended June 30, 2024 Financial Results

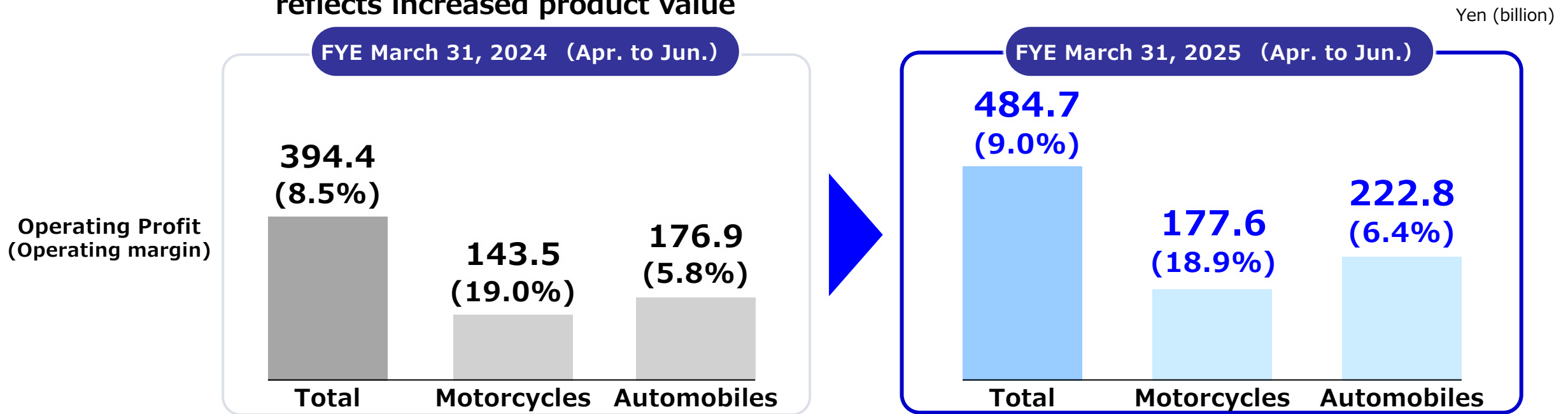
August 7, 2024

■ Q1 Ended June 30, 2024 Financial Results

- **Operating Profit 484.7 bil. yen · Operating Margin 9.0%**

-Motorcycles : Contributions from increased unit sales mainly in India and Brazil

-Automobiles : Contributions from strong sales of HEV models and Pricing that reflects increased product value



■ FYE March 31, 2025 Financial Forecast

- From previous forecast^{*1} : revised automobile unit sales in China downward by 220 thousand
- Maintain operating profit, operating margin and profit^{*2} from the previous forecast

*1 Previous forecast : announced on May 10th

*2 Profit for the year attributable to owners of the parent

■ Sales Results in Fiscal First Quarter Ended June 30, 2024

- Strong sales of hybrid models led to increased unit sales in Japan and the United States.
- Overall, lower than the same period last year mainly due to the growing NEV market and intensified price competition in China.

Automobile Business Main Countries	Retail	
QTD (Apr. - Jun.)	Unit (thousand)	vs. FYE March 31, 2024 (%)
Japan	158	137.3
The United States	356	102.7
China	209	67.6



FREED (Japan)
Launched in June 2024



N-VAN e: (Japan)
To be launched in October 2024



e:NP2 (China)
Launched in April 2024

Motorcycle Business Main Countries	Wholesale	
QTD (Apr. - Jun.)	Unit (thousand)	vs. FYE March 31, 2024 (%)
India	1,414	148.5
Vietnam	531	105.0
Thailand	355	89.8
Indonesia	1,122	100.6
Brazil	318	117.5

■ Sales Results in Fiscal First Quarter Ended June 30, 2024

- Despite a decrease in Thailand related to an economic slowdown, exceeded the same period last year due to firm demand in India and Brazil.



CB650R E-Clutch (Global)
Launched sequentially from Europe in January 2024



Shine 100 (India)

Income Statements	Yen (billion)	Three months ended June 30			
		2023	2024	Amount	Change
Sales revenue		4,624.9	5,404.8	+ 779.8	+ 16.9%
Operating profit		394.4	484.7	+ 90.2	+ 22.9%
Operating margin		8.5%	9.0%		+ 0.5pt
Share of profit of investments accounted for using the equity method		42.8	1.4	- 41.4	- 96.7%
Profit before income taxes		514.9	559.4	+ 44.5	+ 8.7%
Profit for the period attributable to owners of the parent		363.0	394.6	+ 31.5	+ 8.7%
Earnings per share attributable to owners of the parent (Yen) ^{*1}		73.02	81.81		+ 8.79
Market average rates (Yen)					
U.S. Dollar		137	156		+ 19 ^{*2}

*1 Each share of common stock was split into 3 shares per share on the record date of September 30, 2023, with an effective date of October 1, 2023. Earnings per share were calculated that the stock split was carried out at the beginning of the fiscal year ended March 31, 2024. Please refer to the footnotes on the last page for weighted average number of shares outstanding.

*2 + weak yen / - strong yen

Financial Forecast for FYE March 31, 2025

Income Statement	Yen (billion)	FYE March 31		Amount	Change	Change from previous forecast
		2024 Results	2025 Forecast			
Sales revenue		20,428.8	20,300.0	- 128.8	- 0.6%	-
Operating profit		1,381.9	1,420.0	+ 38.0	+ 2.8%	-
Operating margin		6.8%	7.0%		+ 0.2pt	-
Share of profit of investments accounted for using the equity method		110.8	-30.0	- 140.8	-	- 40.0
Profit before income taxes		1,642.3	1,480.0	- 162.3	- 9.9%	- 20.0
Profit for the year attributable to owners of the parent		1,107.1	1,000.0	- 107.1	- 9.7%	-
Earnings per share attributable to owners of the parent (Yen)		225.88	210.82		- 15.06	+ 0.59
Market average rate (Yen)						
U.S. Dollar		145	140		- 5	-

<Dividends>

Dividend per Share (Yen)	FYE March 31, 2025		Change from previous forecast
	Previous	Forecast	
Interim Dividend	(34) [*]	(34)	-
Year-end Dividend	(34)	(34)	-
Fiscal Year	(68)	(68)	-

* () : Forecast

<Status of Acquisition of the Company's Own Shares>

Resolved by the Board of Directors and announced on May 10, 2024

- Total number of shares to be acquired (maximum) : 180 million shares (common shares)
- Total amount of shares to be acquired (maximum) : 300 billion yen
- Period of acquisition : From May 13, 2024 through March 31, 2025

Progress as of July 31, 2024

- Total number of shares acquired : 12.36 million shares
- Total amount of shares acquired : 20 billion yen

Honda strives to unwind cross-shareholdings at an early point,
and further enhance the management discipline.

Step ① : Conducted the secondary offering for Honda shares held by non-life insurance companies and banks.

- Aiming for further enhancement of its corporate value through establishing strong corporate brand and business foundation by collaborating with the quality investors who will invest and support the Company medium- to long-term.

Step ② : Conducted the sale of shares, held by Honda, of non-life insurance companies and banks.

Fiscal First Quarter Ended June 30, 2024
Financial Results

Unit (thousand)

Motorcycles

Automobiles

Power Products

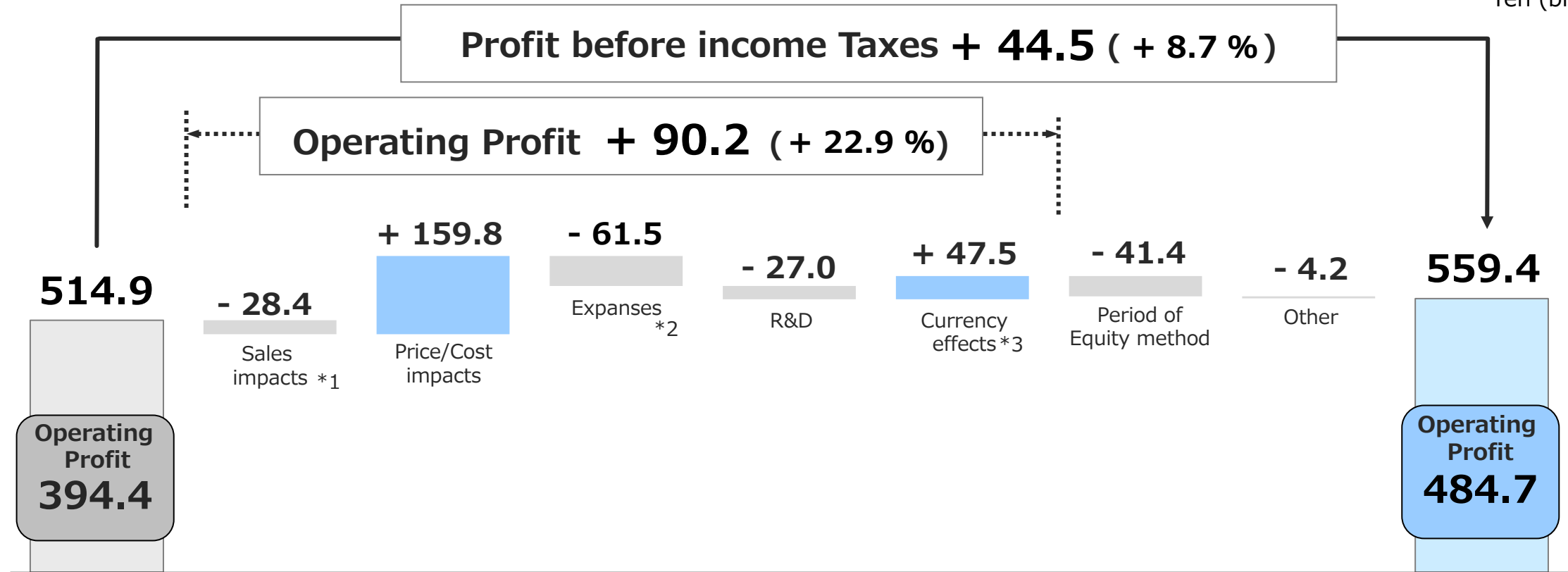
Honda Group Unit Sales	Three months ended June 30			Three months ended June 30			Three months ended June 30		
	2023	2024	Change	2023	2024	Change	2023	2024	Change
Japan	58	50	- 8	115	141	+ 26	60	46	- 14
North America	120	132	+ 12	393	406	+ 13	357	270	- 87
Europe	119	138	+ 19	20	23	+ 3	218	134	- 84
Asia	3,781	4,275	+ 494	343	264	- 79 [*]	288	301	+ 13
Other Regions	395	467	+ 72	30	35	+ 5	60	71	+ 11
Total	4,473	5,062	+ 589	901	869	- 32	983	822	- 161
Change (%)			+ 13.2%			- 3.6%			- 16.4%
						* - 80 in china are included			
Consolidated Unit Sales	2,870	3,450	+ 580	633	672	+ 39	983	822	- 161

Income Statements	Yen (billion)	Three months ended June 30			
		2023	2024	Amount	Change
Sales revenue		4,624.9	5,404.8	+ 779.8	+ 16.9%
Operating profit		394.4	484.7	+ 90.2	+ 22.9%
Operating margin		8.5%	9.0%		+ 0.5pt
Share of profit of investments accounted for using the equity method		42.8	1.4	- 41.4	- 96.7%
Profit before income taxes		514.9	559.4	+ 44.5	+ 8.7%
Profit for the period attributable to owners of the parent		363.0	394.6	+ 31.5	+ 8.7%
Earnings per share attributable to owners of the parent (Yen) ^{*1}		73.02	81.81		+ 8.79
Market average rates (Yen)					
U.S. Dollar		137	156		+ 19 ^{*2}

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*2 + weak yen / - strong yen

Yen (billion)



**Three Months ended
June 30, 2023**

*1 Sales impacts		*2 Expenses		*3 Currency effects	
Revenue, model mix	+ 40.1	Warranty	+ 0.8	JPY/USD	+ 60.0
Finance	+ 4.2	Finance	- 6.6	USD / Others (BRL, CAD, MXN)	- 2.5
Other	- 72.7	Other	- 55.7	JPY / Asian currencies (INR, THB, VND, CNY, IDR)	+ 8.5
				Other	- 18.5

**Three Months ended
June 30, 2024**

Three Months Ended June 30, 2024: Sales Revenue/Operating Profit (Margin) by Business Segment

upper : Three months ended March 31, 2024	Motorcyle Business	Automobile Business	Financial Services Business	Power Products and Other Businesses
lower : Three months ended March 31, 2023				
Unit (thousand)	5,062	869	-	822
Honda Group	(3,450)	(672)	-	(822)
Unit Sales	4,473	901	-	983
(Consolidated Unit Sales)	(2,870)	(633)	-	(983)
Yen (billion)	937.6	3,504.5	939.3	104.8
Sales	756.9	3,031.3	773.6	109.1
Revenue	177.6	222.8	84.9	- 0.7
Operating Profit	143.5	176.9	69.5	4.4
Operating Margin	18.9%	6.4%	9.0%	- 0.7%
	19.0%	5.8%	9.0%	4.0%

In the financial services business, Honda provides retail lending and leasing to customers and wholesale financing to dealers to support the sale of its products.

Operating profit from aircraft and aircraft engines included in above Yen (billion) - 9.7
- 5.6

Cash Flows of Non-Financial Services Businesses

	Yen (billion)	
	Three months ended June 30	
	2023	2024
Cash flows from operating activities	+ 398.7	+ 258.6
Cash flows from investing activities	- 113.0	- 184.7
Free cash flow	+ 285.6	+ 73.9
Cash flows from financing activities	- 190.7	- 232.3
Effects of exchange rate changes	+ 204.6	+ 200.5
Net change of cash and cash equivalents	+ 299.5	+ 42.1
Cash & cash equivalents at end of period	3,853.1	4,666.7
Net cash at end of period	2,984.1	3,744.3
Operating cash flows after R&D adjustment*	+ 558.7	+ 435.0

* Cash Flows from operating activities (CFO) excluding R&D expenses (CFO of non-financial services businesses + R&D expenditures – amount transferred to development assets)

*Fiscal Year Ending March 31, 2025
Financial Forecast*

Forecast for FYE March 31, 2025: Honda Unit Sales

Unit (thousand)

Motorcycles

Automobiles

Power Products

Honda Group Unit Sales	FYE March 31,2025		Change	FYE March 31,2025		Change	FYE March 31,2025		Change
	Previous	Revised		Previous	Revised		Previous	Revised	
Japan	200	200	-	665	680	+ 15	250	250	-
North America	480	480	-	1,675	1,675	-	1,040	1,040	-
Europe	475	475	-	100	105	+ 5	710	710	-
Asia	16,905	16,905	-	1,525	1,280	- 245*	1,340	1,340	-
Other Regions	1,740	1,740	-	155	160	+ 5	320	320	-
Total	19,800	19,800	-	4,120	3,900	- 220	3,660	3,660	-
FYE March 31,2024 Results	18,819			4,109			3,812		
Consolidated Unit Sales	13,060	13,060	-	2,970	2,970	-	3,660	3,660	-

* - 220 in China are included

Financial Forecast for FYE March 31, 2025

Income Statement	Yen (billion)	FYE March 31		Amount	Change	Change from previous forecast
		2024 Results	2025 Forecast			
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Profit before income taxes		1,642.3	1,480.0	- 162.3	- 9.9%	- 20.0
Profit for the year attributable to owners of the parent		1,107.1	1,000.0	- 107.1	- 9.7%	-
Earnings per share attributable to owners of the parent (Yen)		225.88	210.82		- 15.06	+ 0.59
Market average rate (Yen)						
U.S. Dollar		145	140		- 5	-

No changes have been made from the previous forecast

Yen (billion)	FYE March 31, 2024 Results	FYE March 31, 2025 Forecast	Change	Change from previous forecast
Capital expenditures ^{*1}	387.9	670.0	+ 282.0	-
Depreciation and amortization ^{*1}	486.0	440.0	- 46.0	-
Research and development expenditures ^{*2}	976.3	1,190.0	+ 213.6	-

*1 Capital expenditures as well as Depreciation in Results and Forecast shown above exclude investment in operating leases, right-of-use assets, and intangible assets.

*2 Research and development expenditures are research and development activities related costs incurred during the reporting period. In accordance with IFRS, a portion of research and development expenditures is recognized as an intangible asset and amortized over its estimated useful life. As such, this amount is not in conformity with "Research and development" on Consolidated Statements of Income.

Caution with Respect to Forward-Looking Statements:

This presentation contains forward-looking statements about the performance and shareholders return of Honda, which are based on management's assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda's principal markets and fluctuation of foreign exchange rates, as well as other factors detailed from time to time.

Accounting standards:

Our consolidated financial statements are prepared in conformity with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB).

Notice on the Factors for Increases and Decreases in Income:

With respect to the discussion in this presentation of the changes, identified factors and used what it believes to be a reasonable method to analyze the respective changes in such factors. Analyzed changes in these factors at the levels of the Company and its material consolidated subsidiaries.

(1) "Foreign currency effects" consist of "translation adjustments", which come from the translation of the currency of foreign subsidiaries' financial statements into Japanese yen, and "foreign currency adjustments", which result from foreign-currency-denominated transaction. With respect to "foreign currency adjustments", analyzed foreign currency adjustments primarily related to the following currencies: U.S. dollar, Japanese yen and others at the level of the Company and its material consolidated subsidiaries.

(2) With respect to "Price and Cost impacts", analyzed effects of changes in sales price, cost reductions, effects of raw material cost fluctuations and others, excluding foreign currency effects.

(3) With respect to "Sales impacts", analyzed changes in sales volume and in the mix of product models sold that resulted in increases/decreases in profit, changes in sales revenue of Financial services business that resulted in increases/decreases in profit, as well as certain other reasons for increases/decreases in sales revenue and cost of sales, excluding foreign currency effects.

(4) With respect to "Expenses", analyzed reasons for an increase/decrease in selling, general and administrative expenses from the previous fiscal year excluding foreign currency translation effects.

(5) With respect to "Research and Development expenses", analyzed reasons for an increase/decrease in research and development expenses from the previous fiscal year excluding foreign currency translation effects.

Unit sales:

Motorcycle Business

Honda Group Unit Sales is the total unit sales of completed products, including motorcycles, ATVs, and Side-by-Sides of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method.

Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

Automobile Business

Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans and other by our Japanese finance subsidiaries and provided through our consolidated subsidiaries are accounted for as operating leases in conformity with IFRS and are not included in consolidated sales revenue to the external customers in our Automobile business. Accordingly, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our Automobile business.

Power Products Business

Honda Group Unit Sales is the total unit sales of completed power products of Honda, its consolidated subsidiaries and its affiliates and joint ventures accounted for using the equity method. Consolidated Unit Sales is the total unit sales of completed power products corresponding to consolidated sales revenue to external customers, which consists of unit sales of completed power products of Honda and its consolidated subsidiaries. In Power Products business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales since no affiliate and joint venture accounted for using the equity method was involved in the sale of Honda power products.

Earnings per share attributable to owners of the parent is calculated based on weighted average number of shares outstanding as shown below:

- 1st Quarter*	Ended June 30, 2023	4,972,298,000 (approx.) ,	Ended June 30, 2024	4,823,906,000 (approx.)
- Twelve Months	Ended March 31, 2024	4,901,560,000 (approx.) ,	Forecast Ending March 31, 2025	4,743,320,000 (approx.)

* Each share of common stock was split into 3 shares per share on the record date of September 30, 2023, with an effective date of October 1, 2023.

Weighted average number of shares outstanding is calculated that the stock split was carried out at the beginning of the fiscal year ended March 31, 2024.

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Appendix

Change in Sales Revenue (sales revenue from external customers)

Yen (billion)

Three Months

Compared with three months ended June 30, 2024 : + 779.8 / + 16.9 %
(Excluding currency translation effects : + 320.6 / + 6.9 %)

	FYE March 31, 2024	FYE March 31, 2025	Change	Change excluding currency translation effects (%)	
Motorcycle Business	756.9	937.6	+ 180.7	+ 140.4	+ 18.6%
Automobile Business	2,992.3	3,434.6	+ 442.2	+ 125.1	+ 4.2%
Financial Services Business	773.0	938.0	+ 165.0	+ 69.5	+ 9.0%
Power Product and Other Businesses	102.6	94.4	- 8.1	- 14.4	- 14.1%
Total	4,624.9	5,404.8	+ 779.8	+ 320.6	+ 6.9%
Market average rate (Yen) U.S. Dollar	137	156			

Three Months Ended June 30, 2024:
Changes in Operating Profit in Motorcycle Business/Automobile Business

Yen (billion)

Motorcycle Business

Operating Profit + 34.1 (+ 23.8 %)

143.5

**Operating Margin
19.0%**

+ 11.8

Sales impacts
*1

+ 52.5

Price/Cost impacts

- 19.1

Expenses
*2

- 6.3

R&D

- 4.8

Currency effects

177.6

**Operating Margin
18.9%**

*1 Sales impacts

Revenue, model mix	+ 19.1
Other	- 7.3

*2 Expenses

Warranty	- 1.3
Other	- 17.8

Automobile Business

Operating Profit + 45.8 (+ 25.9 %)

176.9

**Operating Margin
5.8%**

- 47.2

Sales impacts
*3

+ 104.5

Price/Cost impacts

- 38.9

Expenses
*4

- 18.5

R&D

+ 46.0

Currency effects

222.8

**Operating Margin
6.4%**

*3 Sales impacts

Revenue, model mix	+ 29.4
Other	- 76.6

*4 Expenses

Warranty	- 3.3
Other	- 35.6

**Three Months ended
June 30, 2023**

**Three Months ended
June 30, 2024**

**Three Months Ended June 30, 2024:
Sales Revenue/Operating Profit by Geographical Segment**

Yen (billion)

Three Months	Japan		North America		Europe		Asia		Other Regions	
	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024
Sales Revenue	1,152.2	1,355.4	2,808.7	3,329.7	214.0	249.8	1,078.3	1,169.3	246.1	319.4
Operating Profit	102.7	130.5	167.6	205.0	11.8	1.8	96.4	126.0	33.4	51.1
Change (%)	+ 27.1%		+ 22.3%		- 84.1%		+ 30.7%		+ 53.0%	

**Three Months Ended June 30, 2024:
Capital Expenditures/Depreciation/R&D**

Yen (billion)	Three months ended June 30		
	2023 Results	2024 Results	Change
Capital expenditures	61.9	91.5	+ 29.5
Depreciation and amortization	122.8	120.6	- 2.1
Research and development expenditures	194.2	233.9	+ 39.7

**Three Months Ended June 30, 2024: Consolidated Statements of Financial Position
Divided into Non-financial Services Businesses and Finance Subsidiaries**

Yen (billion)

Assets	FYE March 31, 2024	Q1 Ended June 30, 2024	Liabilities and Equity	FYE March 31, 2024	Q1 Ended June 30, 2024
Cash and cash equivalents	4,624.6	4,666.7	Trade payables	1,541.0	1,406.0
Trade receivables	1,247.0	1,147.0	Financing liabilities	862.9	922.3
Inventories	2,433.6	2,660.7	Other liabilities	3,634.8	3,651.3
Investments accounted for using the equity method	1,206.9	1,248.3	Non-financial Services Businesses	6,039.0	5,979.9
Property, plant and equipment	3,219.5	3,279.6	Financing liabilities	9,308.4	10,142.3
Other assets	3,524.0	3,672.3	Other liabilities	1,658.8	1,730.9
Non-financial Services Businesses	16,256.1	16,674.9	Finance Subsidiaries	10,967.3	11,873.3
Cash and cash equivalents	329.8	310.4	Reconciling items	-238.1	-239.0
Receivables from financial services	8,176.5	8,978.8	Total liabilities	16,768.2	17,614.2
Equipment on operating leases	5,202.7	5,541.0	Non-financial Services Businesses equity	10,217.1	10,694.9
Other assets	409.0	427.1	Finance Subsidiaries equity	3,151.0	3,384.1
Finance Subsidiaries	14,118.3	15,257.5	Reconciling items	-362.2	-381.4
Reconciling items	-600.3	-620.4	Total equity	13,005.8	13,697.6
Total assets	29,774.1	31,311.9	Total liabilities and equity	29,774.1	31,311.9

Sales Revenue/Operating Profit by Business Segment

Yen (billion)

Segment Information	QTD								Change	Change (%)
	FYE March 31, 2024				FYE March 31, 2025					
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q		
Sales Revenue										
Motorcycle Business	756.9	815.6	785.4	862.1	937.6				+ 180.7	+ 23.9%
Automobile Business	3,031.3	3,315.7	3,773.4	3,670.9	3,504.5				+ 473.1	+ 15.6%
Financial Services Business	773.6	804.2	810.2	863.6	939.3				+ 165.7	+ 21.4%
PP & Other Businesses	109.1	105.1	92.2	115.7	104.8				- 4.3	- 3.9%
Reconciling items	- 46.1	- 56.2	- 71.2	- 83.3	- 81.6				- 35.4	-
Total	4,624.9	4,984.3	5,390.1	5,429.3	5,404.8				+ 779.8	+ 16.9%
Operating Profit										
Motorcycle Business	143.5	109.8	158.1	144.7	177.6				+ 34.1	+ 23.8%
Automobile Business	176.9	124.3	159.1	100.1	222.8				+ 45.8	+ 25.9%
Financial Services Business	69.5	67.4	67.8	69.1	84.9				+ 15.4	+ 22.2%
PP & Other Businesses	4.4	0.3	- 5.2	- 8.3	- 0.7				- 5.1	-
Total	394.4	302.1	379.8	305.5	484.7				+ 90.2	+ 22.9%
Operating profit from aircraft and aircraft engines	- 5.6	- 8.8	- 10.0	- 8.3	- 9.7				- 4.0	-
Total Assets of Finance Subsidiaries	12,374.0	12,977.3	12,921.0	14,118.3	15,257.5				+ 2,883.4	+ 23.3%



The Power of Dreams

Honda Group Unit Sales/Consolidated Unit Sales/Automobile Retail Sales per Power Trains

Honda Group Unit Sales	FYE March 31									Unit (thousand)			
	2024				2025				Change	FYE March 31			
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q		2024 results	2025 forecast	Change	
Motorcycles	4,473	4,793	4,695	4,858	5,062					+ 589	18,819	19,800	+ 981
Japan	58	64	59	60	50					- 8	241	200	- 41
North America	120	135	119	124	132					+ 12	498	480	- 18
Europe	119	110	95	116	138					+ 19	440	475	+ 35
Asia	3,781	4,093	4,010	4,132	4,275					+ 494	16,016	16,905	+ 889
Other Regions	395	391	412	426	467					+ 72	1,624	1,740	+ 116
Automobiles	901	1,033	1,180	995	869					- 32	4,109	3,900	- 209
Japan	115	144	169	167	141					+ 26	595	680	+ 85
North America	393	385	433	417	406					+ 13	1,628	1,675	+ 47
Europe	20	23	25	35	23					+ 3	103	105	+ 2
Asia	343	446	518	344	264					- 79	1,651	1,280	- 371
Other Regions	30	35	35	32	35					+ 5	132	160	+ 28
Power Products	983	843	722	1,264	822					- 161	3,812	3,660	- 152
Japan	60	72	72	98	46					- 14	302	250	- 52
North America	357	237	90	399	270					- 87	1,083	1,040	- 43
Europe	218	138	125	313	134					- 84	794	710	- 84
Asia	288	314	340	352	301					+ 13	1,294	1,340	+ 46
Other Regions	60	82	95	102	71					+ 11	339	320	- 19
Consolidated Unit Sales													
Motorcycles	2,870	3,136	3,097	3,116	3,450					+ 580	12,219	13,060	+ 841
Japan	58	64	59	60	50					- 8	241	200	- 41
North America	120	135	119	124	132					+ 12	498	480	- 18
Europe	119	110	95	116	138					+ 19	440	475	+ 35
Asia	2,178	2,436	2,412	2,390	2,663					+ 485	9,416	10,165	+ 749
Other Regions	395	391	412	426	467					+ 72	1,624	1,740	+ 116
Automobiles	633	699	767	757	672					+ 39	2,856	2,970	+ 114
Japan	102	129	149	145	120					+ 18	525	590	+ 65
North America	393	385	433	417	406					+ 13	1,628	1,675	+ 47
Europe	20	23	25	35	23					+ 3	103	105	+ 2
Asia	88	127	125	128	88					+ 0	468	440	- 28
Other Regions	30	35	35	32	35					+ 5	132	160	+ 28
Power Products	983	843	722	1,264	822					- 161	3,812	3,660	- 152
Japan	60	72	72	98	46					- 14	302	250	- 52
North America	357	237	90	399	270					- 87	1,083	1,040	- 43
Europe	218	138	125	313	134					- 84	794	710	- 84
Asia	288	314	340	352	301					+ 13	1,294	1,340	+ 46
Other Regions	60	82	95	102	71					+ 11	339	320	- 19
Electrified Automobile Retail Sales													
HEV	216	205	227	217	204					- 12	865		
PHEV	3	8	8	5	4					+ 1	23		
BEV	4	3	7	6	6					+ 2	21		
FCEV	-	-	-	-	-					-	-		