

CONSOLIDATED FINANCIAL SUMMARY 1 FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2015

Sales revenue Breakdown by geographical markets based on the location of the external customers

Yen (millions)	First Quarter Results			
	3 months ended Jun. 30, 2014	3 months ended Jun. 30, 2015	change	%
Total	3,206,743	3,704,762	498,019	15.5
Japan	466,932	400,324	- 66,608	- 14.3
North America	1,623,173	2,096,452	473,279	29.2
Europe	172,275	153,104	- 19,171	- 11.1
Asia	663,318	783,491	120,173	18.1
Other Regions	281,045	271,391	- 9,654	- 3.4
Motorcycle Business	426,475	472,703	46,228	10.8
Japan	18,741	16,998	- 1,743	- 9.3
North America	31,922	44,914	12,992	40.7
Europe	36,826	36,071	- 755	- 2.1
Asia	218,864	271,151	52,287	23.9
Other Regions	120,122	103,569	- 16,553	- 13.8
Automobile Business	2,338,214	2,675,887	337,673	14.4
Japan	408,965	330,330	- 78,635	- 19.2
North America	1,235,599	1,595,894	360,295	29.2
Europe	115,367	97,560	- 17,807	- 15.4
Asia	431,025	497,664	66,639	15.5
Other Regions	147,258	154,439	7,181	4.9
Financial Service Business	364,406	473,672	109,266	30.0
Japan	22,074	36,945	14,871	67.4
North America	327,717	421,324	93,607	28.6
Europe	3,646	3,995	349	9.6
Asia	2,549	3,478	929	36.4
Other Regions	8,420	7,930	- 490	- 5.8
Power Product and Other Businesses	77,648	82,500	4,852	6.2
Japan	17,152	16,051	- 1,101	- 6.4
North America	27,935	34,320	6,385	22.9
Europe	16,436	15,478	- 958	- 5.8
Asia	10,880	11,198	318	2.9
Other Regions	5,245	5,453	208	4.0

Note: For detailed information of principal products and services, and functions of each segment, please refer to Fiscal First Quarter Financial Results

"[6] Segment Information."

CONSOLIDATED FINANCIAL SUMMARY 2 FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2015

Unaudited Consolidated Statements of Financial Position Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)	
	Mar. 31, 2015	Jun. 30, 2015
Assets		
< Non-financial Services Businesses >		
Current assets:	4,483,938	4,538,449
Cash and cash equivalents	1,378,534	1,557,284
Trade receivables	833,910	826,334
Inventories	1,486,140	1,443,390
Other current assets	785,354	711,441
Non-current assets:	5,624,166	5,767,849
Investments accounted for using the equity method	614,975	657,832
Property, plant and equipment	3,179,323	3,246,906
Intangible assets	750,893	776,432
Other non-current assets	1,078,975	1,086,679
Total assets	10,108,104	10,306,298
< Finance Subsidiaries >		
Cash and cash equivalents	93,196	93,649
Receivables from financial services, current	2,099,944	2,130,028
Receivables from financial services, non-current	3,586,272	3,574,290
Equipment on operating leases	3,335,367	3,552,875
Other assets	203,766	209,374
Total assets	9,318,545	9,560,216
Reconciling items	(1,000,812)	(968,011)
Total assets	18,425,837	18,898,503
Liabilities and Equity		
< Non-financial Services Businesses >		
Current liabilities:	2,745,267	2,778,086
Trade payables	1,165,664	1,128,653
Financing liabilities	443,216	441,958
Other current liabilities	1,136,387	1,207,475
Non-current liabilities:	1,168,262	1,166,376
Financing liabilities	149,404	146,405
Retirement benefit liabilities	585,757	599,328
Other non-current liabilities	433,101	420,643
Total liabilities	3,913,529	3,944,462
< Finance Subsidiaries >		
Financing liabilities, current	2,854,243	3,067,895
Financing liabilities, non-current	3,795,584	3,715,994
Other liabilities	1,176,496	1,218,420
Total liabilities	7,826,323	8,002,309
Reconciling items	(696,836)	(656,168)
Total liabilities	11,043,016	11,290,603
Equity attributable to owners of the parent	7,108,627	7,345,005
Non-controlling interests	274,194	262,895
Total equity	7,382,821	7,607,900
Total liabilities and equity	18,425,837	18,898,503

CONSOLIDATED FINANCIAL SUMMARY 3 FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2015

Unaudited Consolidated Statements of Cash Flows Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)							
	For the three months ended Jun. 30, 2014				For the three months ended Jun. 30, 2015			
	Non-financial Services Businesses	Finance Subsidiaries	Reconciling Items	Consolidated	Non-financial Services Businesses	Finance Subsidiaries	Reconciling Items	Consolidated
Cash flows from operating activities:								
Profit before income taxes	188,530	55,069	—	243,599	227,637	54,690	—	282,327
Depreciation, amortization and impairment losses excluding equipment on operating leases	146,506	714	—	147,220	160,302	707	—	161,009
Share of profit of investments accounted for using the equity method	(36,238)	—	—	(36,238)	(38,315)	—	—	(38,315)
Decrease (increase) in trade receivables	11,451	1,483	715	13,649	(14,409)	(10,887)	6,959	(18,337)
Decrease (increase) in inventories	31,835	1,989	—	33,824	69,241	(1,473)	—	67,768
Increase (decrease) in trade payables	(84,439)	2,434	(1,201)	(83,206)	13,413	1,607	(11,221)	3,799
Decrease (increase) in receivables from financial services	—	22,135	70	22,205	—	104,378	24	104,402
Decrease (increase) in equipment on operating leases	—	(117,954)	—	(117,954)	—	(158,340)	—	(158,340)
Dividends received	15,469	—	—	15,469	17,833	—	—	17,833
Other, net	(101,232)	(4,441)	218	(105,455)	(8,873)	(1,628)	4,251	(6,250)
Net cash provided by (used in) operating activities	171,882	(38,571)	(198)	133,113	426,829	(10,946)	13	415,896
Cash flows from investing activities:								
Payments for additions to property, plant and equipment	(173,519)	(115)	—	(173,634)	(187,174)	(17)	—	(187,191)
Payments for additions to and internally developed intangible assets	(44,758)	(790)	—	(45,548)	(60,823)	(818)	—	(61,641)
* Decrease (increase) in other financial assets	1,034	1,434	(3,684)	(1,216)	61,279	6,264	(73,506)	(5,963)
Other, net	9,923	736	—	10,659	10,119	964	—	11,083
Net cash provided by (used in) investing activities	(207,320)	1,265	(3,684)	(209,739)	(176,599)	6,393	(73,506)	(243,712)
Cash flows from financing activities:								
* Proceeds from (repayment of) short-term financing liabilities	271	165,534	3,830	169,635	(17,432)	(38,067)	73,443	17,944
* Proceeds from long-term financing liabilities	19,915	175,842	(34)	195,723	5,177	244,281	—	249,458
* Repayments of long-term financing liabilities	(8,254)	(301,086)	86	(309,254)	(12,568)	(203,432)	50	(215,950)
Dividends paid to owners of the parent	(39,650)	—	—	(39,650)	(39,650)	—	—	(39,650)
Other, net	(20,438)	(1)	—	(20,439)	(23,402)	(1)	—	(23,403)
Net cash provided by (used in) financing activities	(48,156)	40,289	3,882	(3,985)	(87,875)	2,781	73,493	(11,601)
Effect of exchange rate changes on cash and cash equivalents	(6,174)	(406)	—	(6,580)	16,395	2,225	—	18,620
Net change in cash and cash equivalents	(89,768)	2,577	—	(87,191)	178,750	453	—	179,203
Cash and cash equivalents at beginning of period	1,171,991	21,593	—	1,193,584	1,378,534	93,196	—	1,471,730
Cash and cash equivalents at end of period	1,082,223	24,170	—	1,106,393	1,557,284	93,649	—	1,650,933

Note:

Non-financial services businesses provide loans to finance subsidiaries. These cash flows are included in the decrease (increase) in other financial assets, proceeds from (repayment of) short-term financing liabilities, proceeds from and repayments of long-term financing liabilities (marked by *). The amount of the loans to finance subsidiaries is a JPY 3,684 million decrease for the three months ended June 30, 2014, and a JPY 73,506 million decrease for the three months ended June 30, 2015, respectively.