

CONSOLIDATED FINANCIAL SUMMARY 1
FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2022

Sales revenue Breakdown by geographical markets based on the location of the external customers

Yen (millions)	First Quarter Results			
	3 months ended Jun. 30, 2021	3 months ended Jun. 30, 2022	change	%
Total	3,583,870	3,829,550	245,680	6.9
Japan	470,510	431,196	(39,314)	(8.4)
North America	1,986,698	2,033,453	46,755	2.4
Europe	171,676	163,108	(8,568)	(5.0)
Asia	804,210	971,346	167,136	20.8
Other Regions	150,776	230,447	79,671	52.8
Motorcycle Business	518,203	676,050	157,847	30.5
Japan	26,210	25,002	(1,208)	(4.6)
North America	55,776	75,832	20,056	36.0
Europe	66,078	51,869	(14,209)	(21.5)
Asia	291,024	395,116	104,092	35.8
Other Regions	79,115	128,231	49,116	62.1
Automobile Business	2,206,436	2,291,485	85,049	3.9
Japan	322,045	288,265	(33,780)	(10.5)
North America	1,241,448	1,271,702	30,254	2.4
Europe	85,337	84,901	(436)	(0.5)
Asia	495,700	557,725	62,025	12.5
Other Regions	61,906	88,892	26,986	43.6
Financial Services Business	766,572	749,384	(17,188)	(2.2)
Japan	107,269	100,102	(7,167)	(6.7)
North America	648,259	635,770	(12,489)	(1.9)
Europe	2,642	2,871	229	8.7
Asia	4,133	4,214	81	2.0
Other Regions	4,269	6,427	2,158	50.6
Power Product and Other Businesses	92,659	112,631	19,972	21.6
Japan	14,986	17,827	2,841	19.0
North America	41,215	50,149	8,934	21.7
Europe	17,619	23,467	5,848	33.2
Asia	13,353	14,291	938	7.0
Other Regions	5,486	6,897	1,411	25.7

Notes:

- For detailed information of principal products and services, and functions of each segment, please refer to [6] Notes to Consolidated Financial Statements, [A] Segment Information in Fiscal First Quarter Financial Results.
- Life creation business has been renamed Power product business as a result of organizational changes effective April 1, 2022.

CONSOLIDATED FINANCIAL SUMMARY 2
FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2022

Unaudited Consolidated Statements of Financial Position
Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)	
	Mar. 31, 2022	Jun. 30, 2022
Assets		
< Non-financial Services Businesses >		
Current assets:	6,675,167	6,913,897
Cash and cash equivalents	3,318,065	3,236,325
Trade receivables	899,900	860,169
Inventories	1,915,248	2,089,937
Other current assets	541,954	727,466
Non-current assets:	6,417,951	6,755,382
Investments accounted for using the equity method	967,404	1,030,833
Property, plant and equipment	3,066,291	3,207,289
Intangible assets	840,765	865,994
Other non-current assets	1,543,491	1,651,266
Total assets	13,093,118	13,669,279
< Finance Subsidiaries >		
Cash and cash equivalents	356,866	393,800
Receivables from financial services, current	1,694,732	1,820,021
Receivables from financial services, non-current	3,740,383	3,983,381
Equipment on operating leases	5,159,129	5,343,909
Other assets	367,646	401,330
Total assets	11,318,756	11,942,441
Reconciling items	(438,721)	(457,042)
Total assets	23,973,153	25,154,678
Liabilities and Equity		
< Non-financial Services Businesses >		
Current liabilities:	2,886,646	2,921,321
Trade payables	1,202,731	1,135,387
Financing liabilities	388,400	436,684
Other current liabilities	1,295,515	1,349,250
Non-current liabilities:	1,767,403	1,885,871
Financing liabilities	448,410	489,540
Retirement benefit liabilities	272,175	293,943
Other non-current liabilities	1,046,818	1,102,388
Total liabilities	4,654,049	4,807,192
< Finance Subsidiaries >		
Financing liabilities, current	2,734,119	2,839,808
Financing liabilities, non-current	4,535,842	4,527,819
Other liabilities	1,410,513	1,616,277
Total liabilities	8,680,474	8,983,904
Reconciling items	(133,916)	(125,048)
Total liabilities	13,200,607	13,666,048
Equity attributable to owners of the parent	10,472,824	11,202,712
Non-controlling interests	299,722	285,918
Total equity	10,772,546	11,488,630
Total liabilities and equity	23,973,153	25,154,678

CONSOLIDATED FINANCIAL SUMMARY 3
FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2022

Unaudited Consolidated Statements of Cash Flows
Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)							
	For the three months ended Jun. 30, 2021				For the three months ended Jun. 30, 2022			
	Non-financial Services Businesses	Finance Subsidiaries	Reconciling Items	Consolidated	Non-financial Services Businesses	Finance Subsidiaries	Reconciling Items	Consolidated
Cash flows from operating activities:								
Profit before income taxes	209,461	103,961	(2,062)	311,360	176,549	69,054	(8,199)	237,404
Depreciation, amortization and impairment losses excluding equipment on operating leases	150,065	1,226	—	151,291	160,275	1,156	—	161,431
Share of profit of investments accounted for using the equity method	(55,931)	—	—	(55,931)	(22,609)	—	—	(22,609)
Decrease (increase) in trade receivables	100,327	2,582	(1,409)	101,500	82,331	7,494	(6,686)	83,139
Decrease (increase) in inventories	(182,122)	3,296	—	(178,826)	(23,421)	383	—	(23,038)
Increase (decrease) in trade payables	(69,355)	1,649	141	(67,565)	(150,548)	2,702	(1,178)	(149,024)
Decrease (increase) in receivables from financial services	—	21,826	(28)	21,798	—	172,961	(92)	172,869
Decrease (increase) in equipment on operating leases	—	(92,131)	—	(92,131)	—	263,933	—	263,933
Dividends received	24,023	—	(2,062)	21,961	52,856	—	(25,145)	27,711
Other, net	(146,527)	(63,048)	3,371	(206,204)	(140,297)	(9,284)	15,892	(133,689)
Net cash provided by (used in) operating activities	29,941	(20,639)	(2,049)	7,253	135,136	508,399	(25,408)	618,127
Cash flows from investing activities:								
Payments for additions to property, plant and equipment	(80,168)	(142)	—	(80,310)	(97,039)	49	—	(96,990)
Payments for additions to and internally developed intangible assets	(40,518)	(508)	—	(41,026)	(38,137)	(564)	—	(38,701)
* Decrease (increase) in other financial assets	(13,714)	1,361	224	(12,129)	(153,986)	6,953	(57)	(147,090)
Other, net	4,882	(133)	—	4,749	4,713	(217)	—	4,496
Net cash provided by (used in) investing activities	(129,518)	578	224	(128,716)	(284,449)	6,221	(57)	(278,285)
Cash flows from financing activities:								
* Proceeds from (repayments of) short-term financing liabilities	(13,308)	53,696	(237)	40,151	21,011	57,065	126	78,202
* Proceeds from long-term financing liabilities	303	288,841	—	289,144	567	93,304	—	93,871
* Repayments of long-term financing liabilities	(1,792)	(346,213)	—	(348,005)	(1,804)	(640,432)	—	(642,236)
Dividends paid to owners of the parent	(93,272)	—	—	(93,272)	(111,256)	—	—	(111,256)
Other, net	(28,690)	(2,289)	2,062	(28,917)	(27,636)	(25,630)	25,339	(27,927)
Net cash provided by (used in) financing activities	(136,759)	(5,965)	1,825	(140,899)	(119,118)	(515,693)	25,465	(609,346)
Effect of exchange rate changes on cash and cash equivalents	5,785	2,011	—	7,796	186,691	38,007	—	224,698
Net change in cash and cash equivalents	(230,551)	(24,015)	—	(254,566)	(81,740)	36,934	—	(44,806)
Cash and cash equivalents at beginning of period	2,528,369	229,651	—	2,758,020	3,318,065	356,866	—	3,674,931
Cash and cash equivalents at end of period	2,297,818	205,636	—	2,503,454	3,236,325	393,800	—	3,630,125

Note:

Non-financial services businesses provide loans to finance subsidiaries. These cash flows are included in the decrease (increase) in other financial assets, proceeds from (repayments of) short-term financing liabilities, proceeds from and repayments of long-term financing liabilities (marked by *). The amount of the loans to finance subsidiaries is a JPY 224 million increase for the fiscal three months ended June 30, 2021, and a JPY 57 million decrease for the fiscal three months ended June 30, 2022.