



Soon after the end of World War II, Honda's founder,
Soichiro Honda came up with an idea,
to attach an engine to a bicycle, which was
the primary means of transportation at the time.
The bicycle engine he developed, while thinking about
his wife's daily trek to go shopping, was well received and soon gained wide recognition.
"This would make everyone even happier."

The passion he poured into this small engine lives on in the Honda of today, and tomorrow.

Research \& Development

## Researching How People Feel

At the core of Honda's "art of making things"
is the research of how people feel.
Honda thoroughly studies what people like, and what they desire.

Associates meet until new points of view or
new values are uncovered, delving into human sensitivities
that cannot be defined by data or words.
Embodying these inspirations and ideas, Honda continues to create products that bring joy to its customers.



## In the Customer's Hands, The Dream Continues

The sales associate's job is to deliver Honda products
to the customer that embody the dreams of
every associate involved.

But the passion to share the joy does not end there.
If Honda products can help make customers' everyday lives
more enjoyable, the moment the customer takes delivery is
when the new dream begins.


Repairing the Product and the Customers' Heart
dance fixed the only fire truck In his youth, Soichiro w he gratitude of the in the region, and was met with to realize that community. This led Mr. Honda to realize a machine, "It is not good enough to simply rep ar help repair the repair is completed only when we help repair the customer's heart." Having empathy with
 feelings leads to trust. This philo so an integral part of Honda sales and service operations.



PRODUCTS
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## Serving People Worldwide with a

New Joy for Mobility and Their Daily Lives



## Everyone's Smiles are Honda's Dreams



Honda associates yearn to use their ideas
and technologies to make people happy.
This passion goes beyond products and services,
and has spread to a wide range of activities.
Children's smiling faces. The joy of mobility. Feeling safe everyday.
Honda continues its activities all over the world because
there are so many things it wants to pass on to the next generation.

Clean Beaches for the Next Generation

Clean Beacher while smaller Large garbage is hand-collected by tems in the sand ar cleaner a Honda-developed beach cleaner. cleaned right before Beaches that are cleaned of using our eyes evoke help people. technology to help pa's beach cleanup At the heart of Honda's is the passion to help people. activitie

## Company Name

Honda Motor Co., Ltd.
Head Office
2-1-1, Minami-Aoyama, Minato-ku,
Tokyo 107-8556, Japan
Tel: +81-(0)3-3423-1111 (main)

## Established

September 24, 1948

## Director,

President and
Representative Executive Officer Toshihiro Mibe

Main Business Activities
Production and sales of automobiles, motorcycles and power products

## Capital (as of March 31, 2023)

* 86 billion yen

Number of Associates (as of March 31, 2023)
iVi 197,039

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Honda group companies:
382 domestic and overseas
affiliated companies (as of March 31, 2023)

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313 \text { companies }+69 \text { companies }
$$

Consolidated subsidiaries || Equity-method affiliated companie

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\text { 井 } 382 \text { companies }
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Consolidated financial results (for the fiscal year ended March 31, 2023)

Consolidated sales revenue
$16,907.7$ billion yen Consolidated operating profit 839.3 billion yen


More than 28 Million Honda Customers per Year
Worldwide unit sales for the fiscal year ended March 31, 2023


## The Power of Dreams



