

CONSOLIDATED FINANCIAL SUMMARY 1 FOR THE FISCAL SECOND QUARTER AND THE FISCAL FIRST HALF ENDED SEPTEMBER 30, 2015

Sales revenue Breakdown by geographical markets based on the location of the external customers

| Yen (millions) | Second Quarter Results | | | | First Half Results | | | |
|---|---------------------------------|---------------------------------|----------------|-------------|---------------------------------|---------------------------------|----------------|-------------|
| | 3 months ended Sep. 30, 2014 | 3 months ended Sep. 30, 2015 | change | % | 6 months ended Sep. 30, 2014 | 6 months ended Sep. 30, 2015 | change | % |
| Total | 3,131,935 | 3,621,277 | 489,342 | 15.6 | 6,338,678 | 7,326,039 | 987,361 | 15.6 |
| Japan | 428,806 | 452,296 | 23,490 | 5.5 | 895,738 | 852,620 | - 43,118 | - 4.8 |
| North America | 1,576,323 | 2,003,642 | 427,319 | 27.1 | 3,199,496 | 4,100,094 | 900,598 | 28.1 |
| Europe | 162,163 | 166,111 | 3,948 | 2.4 | 334,438 | 319,215 | - 15,223 | - 4.6 |
| Asia | 685,592 | 764,833 | 79,241 | 11.6 | 1,348,910 | 1,548,324 | 199,414 | 14.8 |
| Other Regions | 279,051 | 234,395 | - 44,656 | - 16.0 | 560,096 | 505,786 | - 54,310 | - 9.7 |
| Motorcycle Business | 432,777 | 453,291 | 20,514 | 4.7 | 859,252 | 925,994 | 66,742 | 7.8 |
| Japan | 18,473 | 17,527 | - 946 | - 5.1 | 37,214 | 34,525 | - 2,689 | - 7.2 |
| North America | 34,057 | 41,142 | 7,085 | 20.8 | 65,979 | 86,056 | 20,077 | 30.4 |
| Europe | 26,387 | 28,941 | 2,554 | 9.7 | 63,213 | 65,012 | 1,799 | 2.8 |
| Asia | 243,001 | 282,751 | 39,750 | 16.4 | 461,865 | 553,902 | 92,037 | 19.9 |
| Other Regions | 110,859 | 82,930 | - 27,929 | - 25.2 | 230,981 | 186,499 | - 44,482 | - 19.3 |
| Automobile Business | 2,266,514 | 2,621,653 | 355,139 | 15.7 | 4,604,728 | 5,297,540 | 692,812 | 15.0 |
| Japan | 363,634 | 365,947 | 2,313 | 0.6 | 772,599 | 696,277 | - 76,322 | - 9.9 |
| North America | 1,199,192 | 1,527,606 | 328,414 | 27.4 | 2,434,791 | 3,123,500 | 688,709 | 28.3 |
| Europe | 119,322 | 121,021 | 1,699 | 1.4 | 234,689 | 218,581 | - 16,108 | - 6.9 |
| Asia | 430,126 | 468,353 | 38,227 | 8.9 | 861,151 | 966,017 | 104,866 | 12.2 |
| Other Regions | 154,240 | 138,726 | - 15,514 | - 10.1 | 301,498 | 293,165 | - 8,333 | - 2.8 |
| Financial Service Business | 359,056 | 462,006 | 102,950 | 28.7 | 723,462 | 935,678 | 212,216 | 29.3 |
| Japan | 24,479 | 39,842 | 15,363 | 62.8 | 46,553 | 76,787 | 30,234 | 64.9 |
| North America | 319,974 | 408,228 | 88,254 | 27.6 | 647,691 | 829,552 | 181,861 | 28.1 |
| Europe | 3,636 | 4,160 | 524 | 14.4 | 7,282 | 8,155 | 873 | 12.0 |
| Asia | 2,686 | 3,094 | 408 | 15.2 | 5,235 | 6,572 | 1,337 | 25.5 |
| Other Regions | 8,281 | 6,682 | - 1,599 | - 19.3 | 16,701 | 14,612 | - 2,089 | - 12.5 |
| Power Product and Other Businesses | 73,588 | 84,327 | 10,739 | 14.6 | 151,236 | 166,827 | 15,591 | 10.3 |
| Japan | 22,220 | 28,980 | 6,760 | 30.4 | 39,372 | 45,031 | 5,659 | 14.4 |
| North America | 23,100 | 26,666 | 3,566 | 15.4 | 51,035 | 60,986 | 9,951 | 19.5 |
| Europe | 12,818 | 11,989 | - 829 | - 6.5 | 29,254 | 27,467 | - 1,787 | - 6.1 |
| Asia | 9,779 | 10,635 | 856 | 8.8 | 20,659 | 21,833 | 1,174 | 5.7 |
| Other Regions | 5,671 | 6,057 | 386 | 6.8 | 10,916 | 11,510 | 594 | 5.4 |

Note: For detailed information of principal products and services, and functions of each segment, please refer to Fiscal Second Quarter Financial Results "[6] Segment Information."

CONSOLIDATED FINANCIAL SUMMARY 2 FOR THE FISCAL FIRST HALF ENDED SEPTEMBER 30, 2015

Unaudited Consolidated Statements of Financial Position Divided into Non-financial Services Businesses and Finance Subsidiaries

| | Yen (millions) | |
|--|----------------|---------------|
| | Mar. 31, 2015 | Sep. 30, 2015 |
| Assets | | |
| < Non-financial Services Businesses > | | |
| Current assets: | 4,483,938 | 4,276,438 |
| Cash and cash equivalents | 1,378,534 | 1,542,457 |
| Trade receivables | 833,910 | 729,836 |
| Inventories | 1,486,140 | 1,360,462 |
| Other current assets | 785,354 | 643,683 |
| Non-current assets: | 5,624,166 | 5,608,356 |
| Investments accounted for using the equity method | 614,975 | 668,247 |
| Property, plant and equipment | 3,179,323 | 3,105,921 |
| Intangible assets | 750,893 | 786,836 |
| Other non-current assets | 1,078,975 | 1,047,352 |
| Total assets | 10,108,104 | 9,884,794 |
| < Finance Subsidiaries > | | |
| Cash and cash equivalents | 93,196 | 101,170 |
| Receivables from financial services, current | 2,099,944 | 1,991,638 |
| Receivables from financial services, non-current | 3,586,272 | 3,430,068 |
| Equipment on operating leases | 3,335,367 | 3,632,015 |
| Other assets | 203,766 | 222,840 |
| Total assets | 9,318,545 | 9,377,731 |
| Reconciling items | (1,000,812) | (940,256) |
| Total assets | 18,425,837 | 18,322,269 |
| Liabilities and Equity | | |
| < Non-financial Services Businesses > | | |
| Current liabilities: | 2,745,267 | 2,559,731 |
| Trade payables | 1,165,664 | 1,007,976 |
| Financing liabilities | 443,216 | 354,517 |
| Other current liabilities | 1,136,387 | 1,197,238 |
| Non-current liabilities: | 1,168,262 | 1,199,947 |
| Financing liabilities | 149,404 | 182,860 |
| Retirement benefit liabilities | 585,757 | 591,572 |
| Other non-current liabilities | 433,101 | 425,515 |
| Total liabilities | 3,913,529 | 3,759,678 |
| < Finance Subsidiaries > | | |
| Financing liabilities, current | 2,854,243 | 2,705,234 |
| Financing liabilities, non-current | 3,795,584 | 3,955,978 |
| Other liabilities | 1,176,496 | 1,152,873 |
| Total liabilities | 7,826,323 | 7,814,085 |
| Reconciling items | (696,836) | (645,619) |
| Total liabilities | 11,043,016 | 10,928,144 |
| Equity attributable to owners of the parent | 7,108,627 | 7,139,411 |
| Non-controlling interests | 274,194 | 254,714 |
| Total equity | 7,382,821 | 7,394,125 |
| Total liabilities and equity | 18,425,837 | 18,322,269 |

CONSOLIDATED FINANCIAL SUMMARY 3 FOR THE FISCAL FIRST HALF ENDED SEPTEMBER 30, 2015

Unaudited Consolidated Statements of Cash Flows Divided into Non-financial Services Businesses and Finance Subsidiaries

| | Yen (millions) | | | | | | | |
|--|--|----------------------|-------------------|--------------|--|----------------------|-------------------|--------------|
| | For the six months ended Sep. 30, 2014 | | | | For the six months ended Sep. 30, 2015 | | | |
| | Non-financial Services Businesses | Finance Subsidiaries | Reconciling Items | Consolidated | Non-financial Services Businesses | Finance Subsidiaries | Reconciling Items | Consolidated |
| Cash flows from operating activities: | | | | | | | | |
| Profit before income taxes | 326,310 | 107,849 | — | 434,159 | 385,253 | 108,013 | — | 493,266 |
| Depreciation, amortization and impairment losses excluding equipment on operating leases | 293,144 | 1,480 | — | 294,624 | 324,664 | 1,428 | — | 326,092 |
| Share of profit of investments accounted for using the equity method | (41,362) | — | — | (41,362) | (72,514) | — | — | (72,514) |
| Decrease (increase) in trade receivables | 25,958 | (1,951) | 2,925 | 26,932 | 44,846 | (10,291) | 2,102 | 36,657 |
| Decrease (increase) in inventories | (19,525) | (1,651) | — | (21,176) | 76,680 | 1,361 | — | 78,041 |
| Increase (decrease) in trade payables | (44,396) | (1,011) | (1,428) | (46,835) | (28,851) | (117) | (6,573) | (35,541) |
| Decrease (increase) in receivables from financial services | — | 106,756 | 134 | 106,890 | — | 200,519 | 280 | 200,799 |
| Decrease (increase) in equipment on operating leases | — | (268,788) | — | (268,788) | — | (320,178) | — | (320,178) |
| Dividends received | 29,971 | 2 | — | 29,973 | 53,089 | 2 | — | 53,091 |
| Other, net | (97,937) | (63,173) | (1,532) | (162,642) | (15,051) | (43,419) | 4,271 | (54,199) |
| Net cash provided by (used in) operating activities | 472,163 | (120,487) | 99 | 351,775 | 768,116 | (62,682) | 80 | 705,514 |
| Cash flows from investing activities: | | | | | | | | |
| Payments for additions to property, plant and equipment | (313,565) | (143) | — | (313,708) | (314,518) | (369) | — | (314,887) |
| Payments for additions to and internally developed intangible assets | (93,007) | (1,592) | — | (94,599) | (113,463) | (1,999) | — | (115,462) |
| * Decrease (increase) in other financial assets | (15,983) | 4,645 | 12,383 | 1,045 | 60,269 | (232) | (70,961) | (10,924) |
| Other, net | 14,855 | 1,692 | — | 16,547 | 11,106 | 1,644 | — | 12,750 |
| Net cash provided by (used in) investing activities | (407,700) | 4,602 | 12,383 | (390,715) | (356,606) | (956) | (70,961) | (428,523) |
| Cash flows from financing activities: | | | | | | | | |
| * Proceeds from (repayment of) short-term financing liabilities | (32,097) | 215,423 | (12,585) | 170,741 | (61,263) | (308,657) | 67,315 | (302,605) |
| * Proceeds from long-term financing liabilities | 28,764 | 579,269 | (34) | 607,999 | 73,796 | 982,733 | — | 1,056,529 |
| * Repayments of long-term financing liabilities | (17,245) | (624,489) | 137 | (641,597) | (65,321) | (600,833) | 3,566 | (662,588) |
| Dividends paid to owners of the parent | (79,300) | — | — | (79,300) | (79,300) | — | — | (79,300) |
| Other, net | (40,669) | (1) | — | (40,670) | (55,406) | — | — | (55,406) |
| Net cash provided by (used in) financing activities | (140,547) | 170,202 | (12,482) | 17,173 | (187,494) | 73,243 | 70,881 | (43,370) |
| Effect of exchange rate changes on cash and cash equivalents | 37,064 | 3,659 | — | 40,723 | (60,093) | (1,631) | — | (61,724) |
| Net change in cash and cash equivalents | (39,020) | 57,976 | — | 18,956 | 163,923 | 7,974 | — | 171,897 |
| Cash and cash equivalents at beginning of period | 1,171,990 | 21,594 | — | 1,193,584 | 1,378,534 | 93,196 | — | 1,471,730 |
| Cash and cash equivalents at end of period | 1,132,970 | 79,570 | — | 1,212,540 | 1,542,457 | 101,170 | — | 1,643,627 |

Note:

Non-financial services businesses provide loans to finance subsidiaries. These cash flows are included in the decrease (increase) in other financial assets, proceeds from (repayment of) short-term financing liabilities, proceeds from and repayments of long-term financing liabilities (marked by *). The amount of the loans to finance subsidiaries is a JPY 12,383 million increase for the fiscal first half ended September 30, 2014, and a JPY 70,961 million decrease for the fiscal first half ended September 30, 2015, respectively.