

CONSOLIDATED FINANCIAL SUMMARY 1
FOR THE FISCAL SECOND QUARTER AND THE FISCAL FIRST HALF ENDED SEPTEMBER 30, 2019

Sales revenue Breakdown by geographical markets based on the location of the external customers

Yen (millions)	Second Quarter Results				First Half Results			
	3 months ended Sep. 30, 2018	3 months ended Sep. 30, 2019	change	%	6 months ended Sep. 30, 2018	6 months ended Sep. 30, 2019	change	%
Total	3,841,712	3,729,103	(112,609)	(2.9)	7,865,845	7,725,356	(140,489)	(1.8)
Japan	493,590	538,510	44,920	9.1	966,809	1,054,657	87,848	9.1
North America	2,013,991	1,971,076	(42,915)	(2.1)	4,189,802	4,183,122	(6,680)	(0.2)
Europe	148,348	137,072	(11,276)	(7.6)	323,967	293,849	(30,118)	(9.3)
Asia	989,162	895,832	(93,330)	(9.4)	1,958,459	1,797,480	(160,979)	(8.2)
Other Regions	196,621	186,613	(10,008)	(5.1)	426,808	396,248	(30,560)	(7.2)
Motorcycle Business	539,319	522,525	(16,794)	(3.1)	1,094,226	1,055,543	(38,683)	(3.5)
Japan	20,750	22,848	2,098	10.1	40,376	41,338	962	2.4
North America	53,182	50,087	(3,095)	(5.8)	97,735	98,821	1,086	1.1
Europe	37,676	32,950	(4,726)	(12.5)	89,407	80,771	(8,636)	(9.7)
Asia	359,176	342,048	(17,128)	(4.8)	719,692	680,250	(39,442)	(5.5)
Other Regions	68,535	74,592	6,057	8.8	147,016	154,363	7,347	5.0
Automobile Business	2,624,635	2,473,492	(151,143)	(5.8)	5,421,971	5,167,970	(254,001)	(4.7)
Japan	381,366	408,893	27,527	7.2	746,213	802,689	56,476	7.6
North America	1,414,513	1,332,077	(82,436)	(5.8)	3,007,014	2,870,037	(136,977)	(4.6)
Europe	95,817	90,751	(5,066)	(5.3)	200,553	183,163	(17,390)	(8.7)
Asia	614,989	539,791	(75,198)	(12.2)	1,209,183	1,089,879	(119,304)	(9.9)
Other Regions	117,950	101,980	(15,970)	(13.5)	259,008	222,202	(36,806)	(14.2)
Financial Services Business	596,085	657,233	61,148	10.3	1,185,980	1,345,634	159,654	13.5
Japan	68,800	87,026	18,226	26.5	139,951	171,193	31,242	22.3
North America	515,798	557,692	41,894	8.1	1,022,119	1,149,213	127,094	12.4
Europe	2,767	2,739	(28)	(1.0)	6,438	5,806	(632)	(9.8)
Asia	2,749	3,509	760	27.6	5,280	6,802	1,522	28.8
Other Regions	5,971	6,267	296	5.0	12,192	12,620	428	3.5
Life Creation and Other Businesses	81,673	75,853	(5,820)	(7.1)	163,668	156,209	(7,459)	(4.6)
Japan	22,674	19,743	(2,931)	(12.9)	40,269	39,437	(832)	(2.1)
North America	30,498	31,220	722	2.4	62,934	65,051	2,117	3.4
Europe	12,088	10,632	(1,456)	(12.0)	27,569	24,109	(3,460)	(12.6)
Asia	12,248	10,484	(1,764)	(14.4)	24,304	20,549	(3,755)	(15.5)
Other Regions	4,165	3,774	(391)	(9.4)	8,592	7,063	(1,529)	(17.8)

Note:

- For detailed information of principal products and services, and functions of each segment, please refer to [6] Notes to Consolidated Financial Statements, [B] Segment Information in Fiscal Second Quarter Financial Results.
- Power product business has been renamed Life creation business from April 1, 2019.
Honda expands the concept of our Power product business and continues pursuing it under a new concept of "Life Creation Business". This renaming of the business represents our intention to evolve our business as a function to create new value for "mobility" and "daily lives", which includes our existing Power product business as well as new businesses for the future, including energy business.

CONSOLIDATED FINANCIAL SUMMARY 2
FOR THE FISCAL FIRST HALF ENDED SEPTEMBER 30, 2019

Unaudited Consolidated Statements of Financial Position
Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)	
	Mar. 31, 2019	Sep. 30, 2019
Assets		
< Non-financial Services Businesses >		
Current assets:	5,275,087	5,084,369
Cash and cash equivalents	2,381,470	2,226,059
Trade receivables	789,792	690,389
Inventories	1,564,123	1,613,795
Other current assets	539,702	554,126
Non-current assets:	5,442,233	5,636,087
Investments accounted for using the equity method	713,039	782,670
Property, plant and equipment	2,975,751	3,053,507
Intangible assets	735,408	769,483
Other non-current assets	1,018,035	1,030,427
Total assets	10,717,320	10,720,456
< Finance Subsidiaries >		
Cash and cash equivalents	112,651	108,908
Receivables from financial services, current	1,952,627	1,834,886
Receivables from financial services, non-current	3,453,649	3,397,686
Equipment on operating leases	4,448,849	4,529,760
Other assets	268,290	260,144
Total assets	10,236,066	10,131,384
Reconciling items	(534,264)	(530,851)
Total assets	20,419,122	20,320,989
Liabilities and Equity		
< Non-financial Services Businesses >		
Current liabilities:	2,916,318	2,630,149
Trade payables	1,175,324	1,008,074
Financing liabilities	361,432	308,150
Other current liabilities	1,379,562	1,313,925
Non-current liabilities:	1,073,746	1,308,905
Financing liabilities	76,493	62,017
Retirement benefit liabilities	390,901	409,545
Other non-current liabilities	606,352	837,343
Total liabilities	3,990,064	3,939,054
< Finance Subsidiaries >		
Financing liabilities, current	2,929,802	2,881,265
Financing liabilities, non-current	4,065,877	4,010,371
Other liabilities	1,124,875	1,141,095
Total liabilities	8,120,554	8,032,731
Reconciling items	(257,286)	(260,993)
Total liabilities	11,853,332	11,710,792
Equity attributable to owners of the parent	8,267,720	8,341,023
Non-controlling interests	298,070	269,174
Total equity	8,565,790	8,610,197
Total liabilities and equity	20,419,122	20,320,989

CONSOLIDATED FINANCIAL SUMMARY 3
FOR THE FISCAL FIRST HALF ENDED SEPTEMBER 30, 2019

Unaudited Consolidated Statements of Cash Flows
Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)							
	For the six months ended Sep. 30, 2018				For the six months ended Sep. 30, 2019			
	Non-financial Services Businesses	Finance Subsidiaries	Reconciling Items	Consolidated	Non-financial Services Businesses	Finance Subsidiaries	Reconciling Items	Consolidated
Cash flows from operating activities:								
Profit before income taxes	549,274	121,817	(29,767)	641,324	482,051	132,925	(35,541)	579,435
Depreciation, amortization and impairment losses excluding equipment on operating leases	350,371	1,898	—	352,269	325,686	2,217	—	327,903
Share of profit of investments accounted for using the equity method	(118,228)	—	—	(118,228)	(108,179)	—	—	(108,179)
Decrease (increase) in trade receivables	38,302	(7,234)	(293)	30,775	72,972	5,615	(6,310)	72,277
Decrease (increase) in inventories	(52,800)	7,543	—	(45,257)	(109,463)	6,704	—	(102,759)
Increase (decrease) in trade payables	(62,494)	3,179	1,069	(58,246)	(82,537)	1,209	3,050	(78,278)
Decrease (increase) in receivables from financial services	—	(107,186)	509	(106,677)	—	47,427	(134)	47,293
Decrease (increase) in equipment on operating leases	—	(94,718)	—	(94,718)	—	(173,982)	—	(173,982)
Dividends received	113,787	2	(29,767)	84,022	121,160	2	(35,541)	85,621
Other, net	(279,936)	(36,540)	28,407	(288,069)	(237,994)	(40,192)	38,806	(239,380)
Net cash provided by (used in) operating activities	538,276	(111,239)	(29,842)	397,195	463,696	(18,075)	(35,670)	409,951
Cash flows from investing activities:								
Payments for additions to property, plant and equipment	(224,724)	(51)	—	(224,775)	(153,437)	83	—	(153,354)
Payments for additions to and internally developed intangible assets	(88,522)	(1,160)	—	(89,682)	(109,567)	(1,725)	—	(111,292)
* Decrease (increase) in other financial assets	(30,949)	(9,967)	(32,994)	(73,910)	(98,656)	(932)	(13,158)	(112,746)
Other, net	11,335	146	—	11,481	1,464	352	—	1,816
Net cash provided by (used in) investing activities	(332,860)	(11,032)	(32,994)	(376,886)	(360,196)	(2,222)	(13,158)	(375,576)
Cash flows from financing activities:								
* Proceeds from (repayment of) short-term financing liabilities	6,794	(15,377)	33,064	24,481	(4,005)	(154,939)	13,282	(145,662)
* Proceeds from long-term financing liabilities	17,346	834,277	—	851,623	12,091	955,744	—	967,835
* Repayments of long-term financing liabilities	(38,817)	(668,158)	5	(706,970)	(41,416)	(743,856)	5	(785,267)
Dividends paid to owners of the parent	(95,696)	—	—	(95,696)	(98,575)	—	—	(98,575)
Other, net	(137,354)	(29,767)	29,767	(137,354)	(71,946)	(36,152)	35,541	(72,557)
Net cash provided by (used in) financing activities	(247,727)	120,975	62,836	(63,916)	(203,851)	20,797	48,828	(134,226)
Effect of exchange rate changes on cash and cash equivalents	34,382	3,616	—	37,998	(55,060)	(4,243)	—	(59,303)
Net change in cash and cash equivalents	(7,929)	2,320	—	(5,609)	(155,411)	(3,743)	—	(159,154)
Cash and cash equivalents at beginning of period	2,150,157	106,331	—	2,256,488	2,381,470	112,651	—	2,494,121
Cash and cash equivalents at end of period	2,142,228	108,651	—	2,250,879	2,226,059	108,908	—	2,334,967

Note:

Non-financial services businesses provide loans to finance subsidiaries. These cash flows are included in the decrease (increase) in other financial assets, proceeds from (repayment of) short-term financing liabilities, proceeds from and repayments of long-term financing liabilities (marked by *). The amount of the loans to finance subsidiaries is a JPY 32,994 million decrease for the fiscal first half ended September 30, 2018, and a JPY 13,158 million decrease for the fiscal first half ended September 30, 2019, respectively.