

January 31, 2013

**HONDA MOTOR CO., LTD. REPORTS
CONSOLIDATED FINANCIAL RESULTS
FOR THE FISCAL THIRD QUARTER AND
THE FISCAL NINE-MONTH PERIOD ENDED DECEMBER 31, 2012**

Tokyo, January 31, 2013--- Honda Motor Co., Ltd. today announced its consolidated financial results for the fiscal third quarter and the fiscal nine-month period ended December 31, 2013.

Third Quarter Results

Honda's consolidated net income attributable to Honda Motor Co., Ltd. for the fiscal third quarter ended December 31, 2012 totaled JPY 77.4 billion (USD 894 million), an increase of 62.5% from the same period last year. Basic net income attributable to Honda Motor Co., Ltd. per common share for the quarter amounted to JPY 42.97 (USD 0.50), an increase of JPY 16.52 (USD 0.19) from JPY 26.45 for the corresponding period last year. One Honda American Depository Share represents one common share.

Consolidated net sales and other operating revenue (herein referred to as "revenue") for the quarter amounted to JPY 2,425.7 billion (USD 28,018 million), an increase of 24.9% from the same period last year, due primarily to increased revenue in automobile business operations, as production recovered from the impact of the Thai flood.

Consolidated operating income for the quarter amounted to JPY 131.9 billion (USD 1,524 million), an increase of 197.8% from the same period last year, due primarily to an increase in sales volume and model mix and cost reduction, despite increased SG&A expenses and R&D expenses.

Consolidated income before income taxes and equity in income of affiliates for the quarter totaled JPY 89.7 billion (USD 1,037 million), an increase of 53.5% from the same period last year.

Equity in income of affiliates amounted to JPY 21.4 billion (USD 247 million) for the quarter, a decrease of 6.5% from the corresponding period last year.

Business Segment

Motorcycle Business

For the three months ended December 31, 2011 and 2012

	Honda Group Unit Sales				Consolidated Unit Sales			
	Three months ended	Three months ended	Change	%	Three months ended	Three months ended	Change	%
	Dec. 31, 2011	Dec. 31, 2012			Dec. 31, 2011	Dec. 31, 2012		
Motorcycle business	3,609	3,815	206	5.7	2,031	2,350	319	15.7
Japan	51	51	0	0.0	51	51	0	0.0
North America	48	62	14	29.2	48	62	14	29.2
Europe	31	29	-2	-6.5	31	29	-2	-6.5
Asia	2,983	3,225	242	8.1	1,405	1,760	355	25.3
Other Regions	496	448	-48	-9.7	496	448	-48	-9.7

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

With respect to Honda's sales for the fiscal third quarter by business segment, in motorcycle business operation, revenue from sales to external customers increased 1.7%, to JPY 307.8 billion (USD 3,555 million) from the same period last year, due mainly to increase of the consolidated unit sales, despite of the unfavorable foreign currency translation effects. Operating income totaled JPY 22.8 billion (USD 263 million), a decrease of 11.8% from the same period last year, due primarily to the unfavorable foreign currency effects, despite an increase in cost reduction.

Automobile Business

For the three months ended December 31, 2011 and 2012

	Honda Group Unit Sales				Consolidated Unit Sales			
	Three months ended	Three months ended	Change	%	Three months ended	Three months ended	Change	%
	Dec. 31, 2011	Dec. 31, 2012			Dec. 31, 2011	Dec. 31, 2012		
Automobile business	783	986	203	25.9	622	841	219	35.2
Japan	136	138	2	1.5	134	135	1	0.7
North America	366	454	88	24.0	366	454	88	24.0
Europe	38	38	0	0.0	38	38	0	0.0
Asia	195	279	84	43.1	36	137	101	280.6
Other Regions	48	77	29	60.4	48	77	29	60.4

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries are accounted for as operating leases in conformity with U.S. generally accepted accounting principles and are not included in consolidated net sales to the external customers in our automobile business. As a result, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our automobile business.

In automobile business operation, revenue from sales to external customers increased 32.0%, to JPY 1,915.5 billion (USD 22,125 million) from the same period last year due mainly to an increase in consolidated unit sales and favorable foreign currency translation

effects. Operating income totaled JPY 70.9 billion (USD 819 million), an increase of JPY 87.9 billion (USD 1,016 million) from the same period last year, due primarily to an increase in sales volume and model mix and cost reduction, despite increased SG&A expenses.

Financial Services Business

Revenue from customers in the financial services business increased 8.4%, to JPY 135.3 billion (USD 1,563 million) from the same period last year due to increase of the revenue of operating lease and favorable foreign currency translation effects. Operating income increased 1.4% to JPY 38.1 billion (USD 440 million) from the same period last year due mainly to decrease of SG&A expenses and favorable currency effects, despite increase of expenses on lease residual values.

Power Product and Other Businesses

For the three months ended December 31, 2011 and 2012

	Unit (Thousands)			
	Honda Group Unit Sales/ Consolidated Unit Sales		Change	%
	Three months ended Dec. 31, 2011	Three months ended Dec. 31, 2012		
Power product business	1,021	1,195	174	17.0
Japan	68	63	-5	-7.4
North America	330	426	96	29.1
Europe	200	206	6	3.0
Asia	289	341	52	18.0
Other Regions	134	159	25	18.7

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. In power product business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales for the three months ended December 31, 2011 and for the three months ended December 31, 2012, since no affiliate accounted for under the equity method was involved in the sale of Honda power products.

Revenue from sales to external customers in power product and other businesses increased 4.7%, to JPY 67.0 billion (USD 775 million) from the same period last year, due mainly to increase in consolidated unit sales of power products and favorable foreign currency translation effects, despite of decreased revenue in other businesses. Operating income increased by JPY 2.2 billion (USD 26 million) to JPY 76 million (USD 1 million) from the same period last year due mainly to an increase in sales volume and model mix of power products.

Geographical Information

With respect to Honda's sales for the fiscal third quarter by geographic segment, in Japan, revenue from domestic and export sales amounted to JPY 902.3 billion (USD 10,423 million), an increase of 4.5% from the same period last year due mainly to increased revenue in the automobile business operation. Operating income totaled JPY 40.7 billion (USD 470 million), an increase of JPY 81.9 billion (USD 947 million) from the same period last year due mainly to an increase in sales volume and model mix, despite increased R&D expenses.

In North America, revenue increased by 26.3%, to JPY 1,245.8 billion (USD 14,390 million) from the same period last year due mainly to increased revenue in the automobile business operation and favorable foreign currency translation effects. Operating income totaled JPY 70.8 billion (USD 819 million), a decrease of 5.3% from the same period last year due mainly to increased SG&A expenses, despite an increase in sales volume and model mix.

In Europe, revenue increased by 19.5%, to JPY 142.8 billion (USD 1,649 million) from the same period last year due to increased revenue in the automobile business operation and favorable foreign currency translation effects. Honda reported an operating loss of JPY 3.5 billion (USD 41 million), a JPY 0.2 billion (USD 3 million) improve from the same period last year mainly due to an increase in sales volume and model mix, despite increased SG&A expenses.

In Asia, revenue increased by 84.9%, to JPY 587.4 billion (USD 6,785 million) from the same period last year mainly due to increased revenue in the automobile and motorcycle business operations and favorable foreign currency translation effects. Operating income increased by 203.9%, to JPY 40.5 billion (USD 469 million) from the same period last year due mainly to an increase in sales volume and model mix and cost reduction, despite increased SG&A expenses.

In Other regions including South America, the Middle East, Africa and Oceania, revenue increased by 8.0%, to JPY 222.5 billion (USD 2,570 billion) from the same period last year mainly due to increased revenue in automobile business operation, despite decreased revenue in the motorcycle business operation and unfavorable foreign currency translation effects. Operating income totaled JPY 2.6 billion (USD 31 million), a decrease of 78.7% from the same period last year mainly due to unfavorable foreign currency effects.

Explanatory note

United States dollar amounts have been translated from yen solely for the convenience of the reader at the rate of JPY 86.58=USD 1, the mean of the telegraphic transfer selling exchange rate and the telegraphic transfer buying exchange rate prevailing on the Tokyo foreign exchange market on December 31, 2012.

Nine Months Results

Honda's consolidated net income attributable to Honda Motor Co., Ltd. for the fiscal nine months ended December 31, 2012 totaled JPY 291.3 billion, an increase of 108.3% from the same period last year. Basic net income attributable to Honda Motor Co., Ltd. per common share for the fiscal nine months amounted to JPY 161.68, an increase of JPY 84.06 from JPY 77.62 for the corresponding period last year.

Consolidated net sales and other operating revenue for the period amounted to JPY 7,132.9 billion, an increase of 28.7% from the same period last year, due primarily to increased revenue in automobile business operation as the production has recovered from the impacts of the Great East Japan Earthquake and Thai flood, despite unfavorable foreign currency translation effects.

Consolidated operating income for the period amounted to JPY 408.8 billion, an increase of 242.4% from the same period last year, due primarily to an increase in sales volume and model mix and cost reduction, despite increased SG&A expenses and R&D expenses and unfavorable foreign currency effects.

Consolidated income before income taxes and equity in income of affiliates for the period totaled JPY 390.8 billion, an increase of 137.8% from the same period last year.

Equity in income of affiliates amounted to JPY 69.6 billion for the period, an increase of 3.8% from the corresponding period last year.

Business Segment

Motorcycle Business

For the nine months ended December 31, 2011 and 2012

	Honda Group Unit Sales				Consolidated Unit Sales			
	Nine months ended Dec. 31, 2011	Nine months ended Dec. 31, 2012	Change	%	Nine months ended Dec. 31, 2011	Nine months ended Dec. 31, 2012	Change	%
Motorcycle business	10,897	11,532	635	5.8	6,167	7,020	853	13.8
Japan	166	167	1	0.6	166	167	1	0.6
North America	147	181	34	23.1	147	181	34	23.1
Europe	140	127	-13	-9.3	140	127	-13	-9.3
Asia	8,963	9,672	709	7.9	4,233	5,160	927	21.9
Other Regions	1,481	1,385	-96	-6.5	1,481	1,385	-96	-6.5

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

Honda Group Unit Sales and Consolidated Unit Sales of Motorcycle business for the three months ended September 30, 2012 is revised and resulted in a decrease of 73 thousand units. This revision is included in Honda Group Unit sales and Consolidated Unit Sales of Motorcycle business for the nine months ended December 31, 2012.

With respect to Honda's sales for the fiscal nine months by business segment, in motorcycle business operation, revenue from sales to external customers decreased 2.6%, to JPY 964.1 billion from the same period last year, due mainly to unfavorable foreign currency translation effects, despite increased consolidated unit sales. Operating income totaled JPY 85.0 billion, a decrease of 22.5% from the same period last year, due primarily to unfavorable foreign currency effects, despite increase in cost reduction.

Automobile Business

For the nine months ended December 31, 2011 and 2012

	Honda Group Unit Sales				Consolidated Unit Sales			
	Nine months ended Dec. 31, 2011	Nine months ended Dec. 31, 2012	Change	%	Nine months ended Dec. 31, 2011	Nine months ended Dec. 31, 2012	Change	%
Automobile business	2,086	2,981	895	42.9	1,651	2,506	855	51.8
Japan	361	492	131	36.3	356	486	130	36.5
North America	860	1,308	448	52.1	860	1,308	448	52.1
Europe	113	121	8	7.1	113	121	8	7.1
Asia	601	842	241	40.1	171	373	202	118.1
Other Regions	151	218	67	44.4	151	218	67	44.4

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries are accounted for as operating leases in conformity with U.S. generally accepted accounting principles and are not included in consolidated net sales to the external customers in our automobile business. As a result, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our automobile business.

In automobile business operation, revenue from sales to external customers increased 40.7%, to JPY 5,572.2 billion from the same period last year due mainly to an increase in consolidated unit sales, despite unfavorable foreign currency translation effects. Operating

income totaled JPY 208.7 billion, an increase of JPY 331.0 billion from the same period last year, due primarily to an increase in sales volume and model mix and cost reduction, despite increased SG&A expenses and R&D expenses.

Financial Services Business

Revenue from customers in the financial services business increased 2.6%, to JPY 397.0 billion from the same period last year due mainly to the increase of the revenue of operating lease and favorable foreign currency translation effects. Operating income decreased 12.5% to JPY 117.2 billion from the same period last year due mainly to increase of expenses on lease residual values.

Power Product and Other Businesses

For the nine months ended December 31, 2011 and 2012

	Unit (Thousands)			
	Honda Group Unit Sales/ Consolidated Unit Sales			
	Nine months ended Dec. 31, 2011	Nine months ended Dec. 31, 2012	Change	%
Power product business	3,809	4,108	299	7.8
Japan	303	233	-70	-23.1
North America	1,344	1,620	276	20.5
Europe	707	592	-115	-16.3
Asia	1,078	1,224	146	13.5
Other Regions	377	439	62	16.4

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. In power product business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales for the nine months ended December 31, 2011 and for the nine months ended December 31, 2012, since no affiliate accounted for under the equity method was involved in the sale of Honda power products.

Revenue from sales to external customers in power product and other businesses decreased 2.5%, to JPY 199.5 billion from the same period last year, due mainly to decreased revenue in other businesses and unfavorable foreign currency translation effects, despite increase in consolidated unit sales of power products. Honda reported an operating loss of JPY 2.1 billion, a decrease of JPY 0.1 billion from the same period last year due mainly to increased SG&A expenses and R&D expenses.

Geographical Information

With respect to Honda's sales for the fiscal nine months by geographic segment, in Japan, revenue from domestic and export sales amounted to JPY 2,834.1 billion, an increase of 23.6% from the same period last year due mainly to increased revenue in the automobile business operation. Operating income totaled JPY 131.7 billion, an increase of JPY 254.1 billion from the same period last year due mainly to an increase in sales volume and model mix and cost reduction, despite increased SG&A expenses and R&D expenses.

In North America, revenue increased by 39.8%, to JPY 3,515.3 billion from the same period last year due mainly to increased revenue in the automobile business operation. Operating income totaled JPY 179.8 billion, an increase of 27.5% from the same period last year due mainly to an increase in sales volume and model mix and cost reduction, despite increased SG&A expenses.

In Europe, revenue increased by 4.9%, to JPY 435.2 billion from the same period last year mainly due to increased revenue in the automobile business operation, despite unfavorable foreign currency translation effects. Honda reported an operating loss of JPY 19.9 billion, JPY 6.0 billion deterioration from the same period last year mainly due to increased SG&A expenses and unfavorable foreign currency effects, despite an increase in sales volume and model mix.

In Asia, revenue increased by 49.2%, to JPY 1,639.6 billion from the same period last year mainly due to increased revenue in the automobile and motorcycle business operations, despite unfavorable foreign currency translation effects. Operating income increased by 80.2%, to JPY 108.7 billion from the same period last year due mainly to an increase in sales volume and model mix and cost reduction, despite increased SG&A expenses and unfavorable foreign currency effects.

In Other regions including South America, the Middle East, Africa and Oceania, revenue decreased by 1.2%, to JPY 672.5 billion from the same period last year mainly due to decreased revenue in the motorcycle business operation and unfavorable foreign currency translation effects, despite increased revenue in the automobile business operations. Operating income totaled JPY 25.4 billion, a decrease of 50.4% from the same period last year mainly due to increased SG&A expenses and unfavorable foreign currency effects, despite an increase in sales volume and model mix.

**Consolidated Statements of Balance Sheets for the Fiscal Nine Months Ended
December 31, 2012**

Total assets increased by JPY 737.7 billion, to JPY 12,518.4 billion from March 31, 2012, mainly due to an increase in fixed assets and inventory and foreign currency translation effects, despite a decrease in cash and cash equivalents. Total liabilities increased by JPY 425.8 billion, to JPY 7,678.2 billion from March 31, 2012, mainly due to increases in short-term debt and foreign currency translation effects, despite a decrease in trade accounts payable. Total equity increased by JPY 311.9 billion, to JPY 4,840.2 billion from March 31, 2012 due mainly to increased net income and currency translation effects.

Consolidated Statements of Cash Flow for the Fiscal Nine Months

Consolidated cash and cash equivalents on December 31, 2012 decreased by JPY 88.6 billion from March 31, 2012, to JPY 1,158.5 billion. The factors of the increases or decreases for each cash flow activity, when compared with the same period of the previous fiscal year, are as follows:

Cash flow from operating activities

Net cash provided by operating activities amounted to JPY 512.1 billion for the fiscal nine months ended December 31, 2012. Cash inflows from operating activities increased by JPY 4.2 billion compared with same period of the previous fiscal year due mainly to an increase in cash received from customers primarily led by increased unit sales in the automobile business, despite increased payments for parts and raw materials caused by an increase in automobile production.

Cash flow from investing activities

Net cash used in investing activities amounted to JPY 781.8 billion. Cash outflows from investing activities increased by JPY 324.2 billion compared with the same period of the previous fiscal year, due mainly to an increase in capital expenditures, acquisitions of finance subsidiaries-receivables and an increase in purchases of operating lease assets.

Cash flow from financing activities

Net cash provided by financing activities amounted to JPY 164.7 billion. Cash inflows from financing activities increased by JPY 259.7 billion compared with the same period of the previous fiscal year, due mainly to an increase in short-term debt, despite increase in cash outflow due to redemption of long-term debt.

Forecasts for the Fiscal Year Ending March 31, 2013

In regard to the forecasts of the financial results for the fiscal year ending March 31, 2013, Honda projects consolidated results to be as shown below:

Fiscal year ending March 31, 2013

	<u>Yen (billions)</u>	<u>Changes from FY 2012</u>
Net sales and other operating revenue	9,800	+ 23.3%
Operating income	520	+ 124.8%
Income before income taxes and equity in income of affiliates	515	+ 100.1%
Net income attributable to Honda Motor Co., Ltd.	370	+ 75.0%
	<u>Yen</u>	
Basic net income attributable to Honda Motor Co., Ltd. per common share	205.29	

Note: The forecasts are based on the assumption that the average exchange rates for the Japanese yen to the U.S. dollar and the Euro will be JPY 81 and JPY 105, respectively, for the full year ending March 31, 2013.

The reasons for the increases or decreases for forecasts of the operating income, and income before income taxes and equity in income of affiliates for the fiscal year ending March 31, 2013 from the corresponding period last year are as follows.

	Yen (billions)
Revenue, model mix, etc., excluding currency effect	344.8
Cost reduction, the effect of raw material cost fluctuations, etc.	165.0
SG&A expenses, excluding currency effect	- 181.0
R&D expenses	- 35.2
Currency effect	- 5.0
<u>Operating income compared with fiscal year 2012</u>	<u>288.6</u>
Fair value of derivative instruments	- 2.0
Others	- 29.0
<u>Income before income taxes and equity in income of affiliates compared with fiscal year 2012</u>	<u>257.5</u>

Dividend per Share of Common Stock

The Board of Directors of Honda Motor Co., Ltd., at its meeting held on January 31, 2013, resolved to make the quarterly dividend JPY 19 per share of common stock, the record date of which is December 31, 2012. The total expected annual dividend per share of common stock for the fiscal year ending March 31, 2013, is JPY 76 per share.

This announcement contains "forward-looking statements" as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on management's assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda's principal markets and foreign exchange rates between the Japanese yen and the U.S. dollar, the Euro and other major currencies, as well as other factors detailed from time to time.

Other Information

1. Accounting policies specifically applied for quarterly consolidated financial statements

(a) Income taxes

Honda computes interim income tax expense (benefit) by multiplying reasonably estimated annual effective tax rate, which includes the effects of deferred taxes, by year-to-date income before income taxes and equity in income of affiliates for the fiscal nine months ended December 31, 2012. If a reliable estimate cannot be made, Honda utilizes the actual year-to-date effective tax rate.

2. Changes in accounting policy

(a) Adoption of New Accounting Pronouncements

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2011-05 "Presentation of Comprehensive Income", which amends the FASB Accounting Standards Codification (ASC) 220 "Comprehensive Income". This amendment requires reporting entities to report other comprehensive income as components of comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements and is effective retrospectively.

In December 2011, the FASB issued ASU 2011-12 "Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05", which defers the effective date of pending amendments to current accounting guidance prescribed in ASU 2011-05.

Honda adopted ASU 2011-05 as amended by ASU 2011-12, effective April 1, 2012, and discloses consolidated statements of comprehensive income as two separate but consecutive statements.

(b) Change in depreciation method

Previously, Honda used principally the declining-balance method for calculating the depreciation of property, plant and equipment. In recent years, because sales of global strategic product models are increasing, Honda has been enhancing its production systems and the versatility of production equipment to have better flexibility to meet changes in global customer demand. Further, Honda has resumed more normalized capital expenditures which Honda had previously held down due to financial crisis beginning in the fiscal year ended March 31, 2009. Effective April 1, 2012, Honda changed to the straight line method of depreciation because management believes it better reflects the future economic benefit from the usage of property, plant and equipment under this more flexible and versatile production arrangement. The effect of the change in depreciation method is recognized prospectively as a change in accounting estimate in accordance with the FASB Accounting Standards Codification (ASC) 250 "Accounting Changes and Error Corrections".

As a result of the change in depreciation method, depreciation expense for the three months and nine months ended December 31, 2012 decreased by approximately JPY 14,425 million and JPY 37,142 million, respectively. Net income attributable to Honda Motor Co., Ltd. and Basic net income attributable to Honda Motor Co., Ltd. per common share for the three months and nine months ended December 31, 2012 increased by approximately JPY 9,151 million and JPY 5.08, JPY 23,641 million and JPY 13.12, respectively.

Consolidated Financial Summary

For the three months and nine months ended December 31, 2011 and 2012

Financial Highlights

	Yen (millions)			
	Three months ended Dec. 31 2011 Unaudited	Three months ended Dec. 31, 2012 Unaudited	Nine months ended Dec. 31, 2011 unaudited	Nine months ended Dec. 31, 2012 Unaudited
Net sales and other operating revenue	1,942,545	2,425,792	5,543,033	7,132,987
Operating income	44,298	131,941	119,388	408,821
Income before income taxes and equity in income of affiliates	58,492	89,777	164,346	390,817
Net income attributable to Honda Motor Co., Ltd.	47,662	77,441	139,888	291,397
	Yen			
Basic net income attributable to Honda Motor Co., Ltd per common share	26.45	42.97	77.62	161.68
	U.S. Dollar (millions)			
		Three months ended Dec. 31, 2012 Unaudited		Nine months ended Dec. 31, 2012 Unaudited
Net sales and other operating revenue		28,018		82,386
Operating income		1,524		4,722
Income before income taxes and equity in income of affiliates		1,037		4,514
Net income attributable to Honda Motor Co., Ltd.		894		3,366
		U.S. Dollar		
Basic net income attributable to Honda Motor Co., Ltd per common share		0.50		1.87

[1] Consolidated Balance Sheets

	Yen (millions)	
	Mar. 31, 2012 audited	Dec. 31, 2012 unaudited
Assets		
Current assets:		
Cash and cash equivalents	1,247,113	1,158,502
Trade accounts and notes receivable	812,155	796,114
Finance subsidiaries-receivables, net	1,081,721	1,151,573
Inventories	1,035,779	1,206,548
Deferred income taxes	188,755	205,925
Other current assets	373,563	343,678
Total current assets	4,739,086	4,862,340
 Finance subsidiaries-receivables, net	 2,364,393	 2,574,713
 Investments and advances:		
Investments in and advances to affiliates	434,744	466,866
Other, including marketable equity securities	188,863	167,633
Total investments and advances	623,607	634,499
 Property on operating leases:		
Vehicles	1,773,375	2,041,866
Less accumulated depreciation	300,618	361,236
Net property on operating leases	1,472,757	1,680,630
 Property, plant and equipment, at cost:		
Land	488,265	498,523
Buildings	1,492,823	1,595,832
Machinery and equipment	3,300,727	3,526,414
Construction in progress	191,107	253,756
	5,472,922	5,874,525
Less accumulated depreciation and amortization	3,499,464	3,690,568
Net property, plant and equipment	1,973,458	2,183,957
 Other assets	 607,458	 582,343
Total assets	11,780,759	12,518,482

[1] Consolidated Balance Sheets – continued

	Yen (millions)	
	Mar. 31, 2012 audited	Dec. 31, 2012 unaudited
Liabilities and Equity		
Current liabilities:		
Short-term debt	964,848	1,248,535
Current portion of long-term debt	911,395	942,356
Trade payables:		
Notes	26,499	30,917
Accounts	942,444	776,358
Accrued expenses	489,110	492,381
Income taxes payable	24,099	34,442
Other current liabilities	221,364	302,927
Total current liabilities	3,579,759	3,827,916
Long-term debt, excluding current portion	2,235,001	2,387,729
Other liabilities	1,437,709	1,462,631
Total liabilities	7,252,469	7,678,276
Equity:		
Honda Motor Co., Ltd. shareholders' equity:		
Common stock, authorized 7,086,000,000 shares; issued 1,811,428,430 shares on Mar. 31, 2012 and Dec. 31, 2012	86,067	86,067
Capital surplus	172,529	171,117
Legal reserves	47,184	47,459
Retained earnings	5,769,029	5,964,630
Accumulated other comprehensive income (loss), net	(1,646,078)	(1,543,577)
Treasury stock, at cost 9,128,871 shares on Mar. 31, 2012 and 9,129,914 shares on Dec. 31, 2012	(26,117)	(26,120)
Total Honda Motor Co., Ltd. shareholders' equity	4,402,614	4,699,576
Noncontrolling interests	125,676	140,630
Total equity	4,528,290	4,840,206
Commitments and contingent liabilities		
Total liabilities and equity	11,780,759	12,518,482

[2] Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

Consolidated Statements of Income

For the three months ended December 31, 2011 and 2012

	Yen (millions)	
	Three months ended Dec. 31, 2011 unaudited	Three months ended Dec. 31, 2012 unaudited
Net sales and other operating revenue	1,942,545	2,425,792
Operating costs and expenses:		
Cost of sales	1,446,474	1,800,557
Selling, general and administrative	317,354	354,767
Research and development	134,419	138,527
	<u>1,898,247</u>	<u>2,293,851</u>
Operating income	44,298	131,941
Other income (expenses):		
Interest income	8,775	5,561
Interest expense	(2,445)	(2,812)
Other, net	7,864	(44,913)
	<u>14,194</u>	<u>(42,164)</u>
Income before income taxes and equity in income of affiliates	58,492	89,777
Income tax expense:		
Current	(904)	30,295
Deferred	34,151	(2,199)
	<u>33,247</u>	<u>28,096</u>
Income before equity in income of affiliates	25,245	61,681
Equity in income of affiliates	22,911	21,411
Net income	<u>48,156</u>	<u>83,092</u>
Less: Net income attributable to noncontrolling interests	494	5,651
Net income attributable to Honda Motor Co., Ltd.	<u>47,662</u>	<u>77,441</u>
	Yen	
Basic net income attributable to Honda Motor Co., Ltd. per common share	26.45	42.97

Consolidated Statements of Comprehensive Income

For the three months ended December 31, 2011 and 2012

	Yen (millions)	
	Three months ended Dec. 31, 2011 unaudited	Three months ended Dec. 31, 2012 unaudited
Net income	48,156	83,092
Other comprehensive income (loss), net of tax:		
Adjustments from foreign currency translation	(74,280)	256,312
Unrealized gains (losses) on available-for-sale securities, net	(963)	8,339
Unrealized gains (losses) on derivative instruments, net	(1)	(842)
Pension and other postretirement benefits	1,721	1,846
Other comprehensive income (loss), net of tax	(73,523)	265,655
Comprehensive income (loss)	(25,367)	348,747
Comprehensive income (loss) attributable to noncontrolling interests	507	(10,736)
Comprehensive income (loss) attributable to Honda Motor Co., Ltd.	(24,860)	338,011

Consolidated Statements of Income

For the nine months ended December 31, 2011 and 2012

	Yen (millions)	
	Nine months ended Dec. 31, 2011 unaudited	Nine months ended Dec. 31, 2012 unaudited
Net sales and other operating revenue	5,543,033	7,132,987
Operating costs and expenses:		
Cost of sales	4,141,925	5,294,606
Selling, general and administrative	909,418	1,024,922
Research and development	372,302	404,638
	5,423,645	6,724,166
Operating income	119,388	408,821
Other income (expenses):		
Interest income	25,119	19,921
Interest expense	(7,509)	(8,943)
Other, net	27,348	(28,982)
	44,958	(18,004)
Income before income taxes and equity in income of affiliates	164,346	390,817
Income tax expense:		
Current	57,346	104,081
Deferred	29,451	46,661
	86,797	150,742
Income before equity in income of affiliates	77,549	240,075
Equity in income of affiliates	67,111	69,640
Net income	144,660	309,715
Less: Net income attributable to noncontrolling interests	4,772	18,318
Net income attributable to Honda Motor Co., Ltd.	139,888	291,397
		Yen
Basic net income attributable to Honda Motor Co., Ltd. per common share	77.62	161.68

Consolidated Statements of Comprehensive Income
For the nine months ended December 31, 2011 and 2012

	Yen (millions)	
	Nine months ended Dec. 31, 2011 unaudited	Nine months ended Dec. 31, 2012 unaudited
Net income	144,660	309,715
Other comprehensive income (loss), net of tax:		
Adjustments from foreign currency translation	(268,677)	104,013
Unrealized gains (losses) on available-for-sale securities, net	(6,274)	(3,889)
Unrealized gains (losses) on derivative instruments, net	201	(493)
Pension and other postretirement benefits	5,167	6,112
Other comprehensive income (loss), net of tax	(269,583)	105,743
Comprehensive income (loss)	(124,923)	415,458
Comprehensive income (loss) attributable to noncontrolling interests	1,439	(21,560)
Comprehensive income (loss) attributable to Honda Motor Co., Ltd.	(123,484)	393,898

[3] Consolidated Statements of Cash Flows

	Yen (millions)	
	Nine months ended Dec. 31, 2011 unaudited	Nine months ended Dec. 31, 2012 unaudited
Cash flows from operating activities:		
Net income	144,660	309,715
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation excluding property on operating leases	228,448	219,607
Depreciation of property on operating leases	154,054	182,193
Deferred income taxes	29,451	46,661
Equity in income of affiliates	(67,111)	(69,640)
Dividends from affiliates	47,261	36,053
Provision for credit and lease residual losses on finance subsidiaries-receivables	7,905	5,890
Impairment loss on investments in securities	501	—
Damaged and impairment loss on long-lived assets excluding property on operating leases	7,654	—
Impairment loss on property on operating leases	—	3,501
Loss (gain) on derivative instruments, net	(27,380)	29,941
Decrease (increase) in assets:		
Trade accounts and notes receivable	123,712	45,104
Inventories	(45,264)	(143,483)
Other current assets	57,835	44,359
Other assets	(11,115)	(21,006)
Increase (decrease) in liabilities:		
Trade accounts and notes payable	14,023	(162,593)
Accrued expenses	(58,769)	(12,676)
Income taxes payable	(8,027)	10,354
Other current liabilities	(28,872)	41,107
Other liabilities	(22,696)	(10,198)
Other, net	(38,309)	(42,709)
Net cash provided by operating activities	507,961	512,180
Cash flows from investing activities:		
Increase in investments and advances	(18,363)	(15,031)
Decrease in investments and advances	10,458	15,786
Proceeds from sales of available-for-sale securities	—	682
Payments for purchases of held-to-maturity securities	(14,624)	(3,611)
Proceeds from redemptions of held-to-maturity securities	45,827	9,207
Capital expenditures	(240,522)	(440,479)
Proceeds from sales of property, plant and equipment	21,921	27,487
Proceeds from insurance recoveries for damaged property, plant and equipment	4,944	4,665
Acquisitions of finance subsidiaries-receivables	(1,360,598)	(1,438,155)
Collections of finance subsidiaries-receivables	1,319,250	1,344,809
Purchases of operating lease assets	(498,380)	(573,890)
Proceeds from sales of operating lease assets	272,504	286,709
Net cash used in investing activities	(457,583)	(781,821)

[3] Consolidated Statements of Cash Flows – continued

	Yen (millions)	
	Nine months ended Dec. 31, 2011 unaudited	Nine months ended Dec. 31, 2012 unaudited
Cash flows from financing activities:		
Increase in short-term debt, net	5,008	239,710
Proceeds from long-term debt	707,736	823,496
Repayment of long-term debt	(711,590)	(795,247)
Dividends paid	(81,103)	(95,521)
Dividends paid to noncontrolling interests	(15,060)	(6,045)
Purchases of treasury stock, net	(5)	(3)
Other, net	—	(1,614)
Net cash provided by (used in) financing activities	(95,014)	164,776
Effect of exchange rate changes on cash and cash equivalents	(91,669)	16,254
Net change in cash and cash equivalents	(136,305)	(88,611)
Cash and cash equivalents at beginning of the year	1,279,024	1,247,113
Cash and cash equivalents at end of the period	1,142,719	1,158,502

[4] Assumptions for Going Concern

None

[5] Significant changes in Honda Motor Co., Ltd. shareholders' equity

None

[6] Segment Information

Honda has four reportable segments: the Motorcycle business, the Automobile business, the Financial services business and the Power product & other businesses, which are based on Honda's organizational structure and characteristics of products and services. Operating segments are defined as components of Honda's organization for which separate financial information is available that is evaluated regularly by management in deciding how to allocate resources and in assessing performance. The accounting policies used for these reportable segments are consistent with the accounting policies used in Honda's consolidated financial statements.

Principal products and services, and functions of each segment are as follows:

Segment	Principal products and services	Functions
Motorcycle business	Motorcycles, all-terrain vehicles (ATVs) and relevant parts	Research & Development, Manufacturing, Sales and related services
Automobile business	Automobiles and relevant parts	Research & Development, Manufacturing, Sales and related services
Financial services business	Financial, insurance services	Retail loan and lease related to Honda products, and Others
Power product & Other businesses	Power products and relevant parts, and others	Research & Development, Manufacturing, Sales and related services, and Others

1. Segment information based on products and services

(A) For the three months ended December 31, 2011

	Yen (millions)						
	Motorcycle Business	Automobile Business	Financial Services Business	Power Product & Other Businesses	Segment Total	Reconciling Items	Consolidated
Net sales and other operating revenue:							
External customers	302,590	1,451,054	124,806	64,095	1,942,545	—	1,942,545
Intersegment	—	4,578	2,760	3,951	11,289	(11,289)	—
Total	302,590	1,455,632	127,566	68,046	1,953,834	(11,289)	1,942,545
Segment income (loss)	25,866	(16,997)	37,597	(2,168)	44,298	—	44,298

For the three months ended December 31, 2012

	Yen (millions)						
	Motorcycle Business	Automobile Business	Financial Services Business	Power Product & Other Businesses	Segment Total	Reconciling Items	Consolidated
Net sales and other operating revenue:							
External customers	307,814	1,915,552	135,329	67,097	2,425,792	—	2,425,792
Intersegment	—	2,877	2,827	4,214	9,918	(9,918)	—
Total	307,814	1,918,429	138,156	71,311	2,435,710	(9,918)	2,425,792
Segment income (loss)	22,803	70,926	38,136	76	131,941	—	131,941

(B) As of and for the nine months ended December 31, 2011

Yen (millions)

	Motorcycle Business	Automobile Business	Financial Services Business	Power Product & Other Businesses	Segment Total	Reconciling Items	Consolidated
Net sales and other operating revenue:							
External customers	990,287	3,961,018	387,127	204,601	5,543,033	—	5,543,033
Intersegment	—	10,587	8,231	9,516	28,334	(28,334)	—
Total	990,287	3,971,605	395,358	214,117	5,571,367	(28,334)	5,543,033
Segment income (loss)	109,733	(122,366)	134,043	(2,022)	119,388	—	119,388
Assets	965,325	4,448,203	5,290,548	292,342	10,996,418	(114,122)	10,882,296
Depreciation and amortization	29,914	190,295	155,165	7,128	382,502	—	382,502
Capital expenditures	39,447	203,771	500,553	6,012	749,783	—	749,783

As of and for the nine months ended December 31, 2012

Yen (millions)

	Motorcycle Business	Automobile Business	Financial Services Business	Power Product & Other Businesses	Segment Total	Reconciling Items	Consolidated
Net sales and other operating revenue:							
External customers	964,178	5,572,275	397,008	199,526	7,132,987	—	7,132,987
Intersegment	—	10,709	8,344	9,032	28,085	(28,085)	—
Total	964,178	5,582,984	405,352	208,558	7,161,072	(28,085)	7,132,987
Segment income (loss)	85,005	208,724	117,250	(2,158)	408,821	—	408,821
Assets	980,204	5,324,222	6,197,252	294,750	12,796,428	(277,946)	12,518,482
Depreciation and amortization	23,779	188,868	183,151	6,002	401,800	—	401,800
Capital expenditures	42,650	358,004	574,903	9,864	985,421	—	985,421

Explanatory notes:

1. Intersegment sales and revenues are generally made at values that approximate arm's-length prices.
2. Unallocated corporate assets, included in reconciling items, amounted to JPY 371,004 million as of December 31, 2011 and JPY 250,392 million as of December 31, 2012 respectively, which consist primarily of cash and cash equivalents, available-for-sale securities and held-to-maturity securities held by the Company. Reconciling items also include elimination of intersegment transactions.
3. Depreciation and amortization of Financial Services Business include JPY 154,054 million for the nine months ended December 31, 2011 and JPY 182,193 million for the nine months ended December 31, 2012, respectively, of depreciation of property on operating leases.
4. Capital expenditure of Financial Services Business includes JPY 498,380 million for the nine months ended December 31, 2011 and JPY 573,890 million for the nine months ended December 31, 2012 respectively, of purchase of operating lease assets.
5. Previously, Honda used principally the declining-balance method for calculating the depreciation of property, plant and equipment. Effective April 1, 2012, Honda changed to the straight line method of depreciation. As a result of the change in depreciation method, depreciation expense for three months ended December 31, 2012 decreased by approximately JPY 1,772 million in Motorcycle Business, JPY 12,418 million in Automobile Business, JPY 16 million in Financial Services Business and JPY 219 million in Power Product & Other Businesses, respectively. Depreciation expense for nine months ended December 31, 2012 decreased by approximately JPY 4,623 million in Motorcycle Business, JPY 31,795 million in Automobile Business, JPY 52 million in Financial Services Business and JPY 672 million in Power Product & Other Businesses, respectively. It resulted in an increase of segment income. For further information, refer to "Other Information, 2. Changes in accounting policy, (b) Change in depreciation method".
6. For the three months ended December 31, 2011 and for the nine months and three months ended December 31, 2012, impact of the floods in Thailand is mainly included in Segment income (loss) of Automobile business. For further information, refer to "[7] Other, 3. Impact on the Company's consolidated financial position or results of operations of the floods in Thailand".

In addition to the disclosure required by U.S. GAAP, Honda provides the following supplemental information in order to provide financial statements users with useful information:

2. Supplemental geographical information based on the location of the Company and its subsidiaries

(A) For the three months ended December 31, 2011

	Yen (millions)							
	Japan	North America	Europe	Asia	Other Regions	Total	Reconciling Items	Consolidated
Net sales and other operating revenue:								
External customers	434,749	928,336	105,229	269,470	204,761	1,942,545	—	1,942,545
Transfers between geographic areas	428,450	57,956	14,233	48,210	1,373	550,222	(550,222)	—
Total	863,199	986,292	119,462	317,680	206,134	2,492,767	(550,222)	1,942,545
Operating income (loss)	(41,219)	74,865	(3,801)	13,350	12,525	55,720	(11,422)	44,298

For the three months ended December 31, 2012

	Yen (millions)							
	Japan	North America	Europe	Asia	Other Regions	Total	Reconciling Items	Consolidated
Net sales and other operating revenue:								
External customers	408,108	1,196,301	113,077	490,606	217,700	2,425,792	—	2,425,792
Transfers between geographic areas	494,282	49,564	29,729	96,805	4,823	675,203	(675,203)	—
Total	902,390	1,245,865	142,806	587,411	222,523	3,100,995	(675,203)	2,425,792
Operating income (loss)	40,734	70,892	(3,582)	40,572	2,662	151,278	(19,337)	131,941

(B) As of and for the nine months ended December 31, 2011

	Yen (millions)							Reconciling Items	Consolidated
	Japan	North America	Europe	Asia	Other Regions	Total			
Net sales and other operating revenue:									
External customers	1,188,657	2,366,920	370,471	945,363	671,622	5,543,033	—	5,543,033	
Transfers between geographic areas	1,105,253	147,445	44,461	153,553	8,822	1,459,534	(1,459,534)	—	
Total	2,293,910	2,514,365	414,932	1,098,916	680,444	7,002,567	(1,459,534)	5,543,033	
Operating income (loss)	(122,422)	141,083	(13,934)	60,326	51,333	116,386	3,002	119,388	
Assets	2,956,920	5,809,611	437,391	938,207	601,543	10,743,672	138,624	10,882,296	
Long-lived assets	1,035,861	1,805,658	97,691	218,844	126,558	3,284,612	—	3,284,612	

As of and for the nine months ended December 31, 2012

	Yen (millions)							Reconciling Items	Consolidated
	Japan	North America	Europe	Asia	Other Regions	Total			
Net sales and other operating revenue:									
External customers	1,407,673	3,343,646	360,556	1,364,147	656,965	7,132,987	—	7,132,987	
Transfers between geographic areas	1,426,461	171,692	74,700	275,535	15,572	1,963,960	(1,963,960)	—	
Total	2,834,134	3,515,338	435,256	1,639,682	672,537	9,096,947	(1,963,960)	7,132,987	
Operating income (loss)	131,759	179,858	(19,941)	108,726	25,481	425,883	(17,062)	408,821	
Assets	3,150,323	6,909,128	578,799	1,335,433	630,408	12,604,091	(85,609)	12,518,482	
Long-lived assets	1,099,664	2,265,033	117,260	353,154	125,222	3,960,333	—	3,960,333	

Explanatory notes:

- Major countries or regions in each geographic area:

North America	United States, Canada, Mexico
Europe	United Kingdom, Germany, France, Italy, Belgium
Asia	Thailand, Indonesia, China, India, Vietnam
Other Regions	Brazil, Australia
- Sales and revenues between geographic areas are generally made at values that approximate arm's-length prices.
- Unallocated corporate assets, included in reconciling items, amounted to JPY 371,004 million as of December 31, 2011 and JPY 250,392 million as of December 31, 2012 respectively, which consist primarily of cash and cash equivalents, available-for-sale securities and held-to-maturity securities held by the Company. Reconciling items also include elimination of transactions between geographic areas.
- Previously, Honda used principally the declining-balance method for calculating the depreciation of property, plant and equipment. Effective April 1, 2012, Honda changed to the straight line method of depreciation. As a result of the change in depreciation method, depreciation expense for three months ended December 31, 2012 decreased by approximately JPY 11,654 million in Japan, JPY 1,837 million in North America, JPY 98 million in Europe and JPY 836 million in Asia, respectively. Depreciation expense for nine months ended December 31, 2012 decreased by approximately JPY 29,895 million in Japan, JPY 4,344 million in North America, JPY 893 million in Europe and JPY 2,010 million in Asia, respectively. It resulted in an increase of segment income. For further information, refer to "Other Information, 2. Changes in accounting policy, (b) Change in depreciation method".
- For the three months ended December 31, 2011 and for the nine months and three months ended December 31, 2012, impact of the floods in Thailand is included in Operating income (loss) of Asia. For further information, refer to "[7] Other, 3. Impact on the Company's consolidated financial position or results of operations of the floods in Thailand".

[7] Other

1. Revisions of the prior year's Consolidated Statements of Cash Flow

Revisions have been made to adjust overstatements in both acquisitions of finance subsidiaries-receivables and collections of finance subsidiaries-receivables in the consolidated statements of cash flows, that amounted to JPY 185,739 million for the fiscal nine months ended December 31, 2011.

The revisions have no impact on net cash used in investing activities.

2. Impairment loss on investments in affiliate

For the nine months ended December 31, 2012, Honda recognized impairment loss of JPY 7,273 million, net of tax, on certain investments in affiliates which have quoted market values because of other-than-temporary decline in fair value below their carrying values. The fair values of the investments were based on quoted market price. The impairment loss is included in equity in income of affiliates in the accompanying consolidated statement of income. For the three months ended December 31, 2012, Honda did not recognize any significant impairment losses.

3. Impact on the Company's consolidated financial position or results of operations of the floods in Thailand

In October 2011, Thailand suffered from severe floods that caused damage to inventories, and machinery and equipment of certain consolidated subsidiaries and affiliates of the Company. Accordingly, production activities in plant facilities at Honda and its affiliates had been temporarily affected by the floods for the year ended March 31, 2012.

Honda recognized JPY 17,348 million of costs and expenses, of which JPY 9,387 million is included in cost of sales and JPY 7,961 million is included in selling, general and administrative expenses in the accompanying consolidated statement of income for the three months ended December 31, 2011. These costs and expenses mainly consist of loss on inventories of JPY 7,330 million which are included in cost of sales, and loss on damaged property, plant and equipment of JPY 7,654 million which is included in selling, general and administrative expenses. In addition, Honda recognized insurance recoveries of JPY 11,838 million which is included in selling, general and administrative expenses in the accompanying consolidated statement of income for the three months ended December 31, 2011.

For the three months and nine months ended December 31, 2012, Honda recognized insurance recoveries of JPY 506 million and JPY 6,777 million, respectively, which is included in selling, general and administrative expenses in the accompanying consolidated statement of income. Honda recognizes insurance recoveries in excess of the incurred losses when settlements with insurance companies are reached.

CONSOLIDATED FINANCIAL SUMMARY 1 FOR THE FISCAL THIRD QUARTER AND THE FISCAL NINE MONTHS ENDED DECEMBER 31, 2012

Yen (billions)	Third Quarter Results				Nine Months Results				Fiscal Year Results and Forecasts			
	3 months ended Dec. 31, 2011	3 months ended Dec. 31, 2012	change	%	9 months ended Dec. 31, 2011	9 months ended Dec. 31, 2012	change	%	Year ended Mar. 31, 2012	Year ending Mar. 31, 2013	change	%
Net sales and other operating revenue	1,942.5	2,425.7	483.2	24.9	5,543.0	7,132.9	1,589.9	28.7	7,948.0	9,800.0	1,851.9	23.3
Operating income	44.2	131.9	87.6	197.8	119.3	408.8	289.4	242.4	231.3	520.0	288.6	124.8
<as a percentage of net sales>	< 2.3% >	< 5.4% >			< 2.2% >	< 5.7% >			< 2.9% >	< 5.3% >		
Income before income taxes and equity in income of affiliates	58.4	89.7	31.2	53.5	164.3	390.8	226.4	137.8	257.4	515.0	257.5	100.1
<as a percentage of net sales>	< 3.0% >	< 3.7% >			< 3.0% >	< 5.5% >			< 3.2% >	< 5.3% >		
Equity in income of affiliates	22.9	21.4	- 1.5	- 6.5	67.1	69.6	2.5	3.8	100.4	80.0	- 20.4	- 20.3
<as a percentage of net sales>	< 1.2% >	< 0.9% >			< 1.2% >	< 1.0% >			< 1.3% >	< 0.8% >		
Net income attributable to Honda Motor Co., Ltd.	47.6	77.4	29.7	62.5	139.8	291.3	151.5	108.3	211.4	370.0	158.5	75.0
<as a percentage of net sales>	< 2.5% >	< 3.2% >			< 2.5% >	< 4.1% >			< 2.7% >	< 3.8% >		
Change factors in Operating income			87.6				289.4				288.6	
Change in revenue, model mix, etc., excluding currency effects			81.2				325.7				344.8	
Cost reduction, the effect of raw material cost fluctuations, etc.			32.2				151.5				165.0	
Change in SG&A expenses, excluding currency effects			- 34.3				- 133.9				- 181.0	
Change in R&D expenses			- 4.1				- 32.3				- 35.2	
Currency effects			12.5				- 21.6				- 5.0	
Change in average rates			(3.8)				(- 21.0)				(- 15.0)	
Translation effects			(8.7)				(- 0.5)				(10.0)	
Change factors in Other income/expenses			- 56.3				- 62.9				- 31.0	
Unrealized gains and losses related to derivative instruments			- 55.6				- 57.2				- 2.0	
Others			- 0.7				- 5.6				- 29.0	
Honda's average rates	USD=	JPY 77	JPY 81		JPY 78	JPY 80			JPY 79	JPY 81		
	EUR=	JPY 105	JPY 106		JPY 110	JPY 103			JPY 108	JPY 105		
Capital expenditures		107.6	139.0		239.7	389.7			406.5	600.0		
Depreciation and amortization		70.9	72.0		212.1	203.1			293.7	285.0		
Research and development expenses		134.4	138.5		372.3	404.6			519.8	555.0		

Notes:

- Capital expenditures exclude purchase of operating lease assets and acquisition of intangible assets, and depreciation and amortization exclude depreciation of property on operating leases and amortization of intangible assets.
- Previously, Honda used principally the declining-balance method for calculating the depreciation of property, plant and equipment. Effective April 1, 2012, Honda changed to the straight line method of depreciation. As a result of the change in depreciation method, depreciation expense for the three months and nine months ended December 31, 2012 decreased by approximately JPY 14,425 million and JPY 37,142 million, respectively. Net income attributable to Honda Motor Co., Ltd. for the three months and nine months ended December 31, 2012 increased by approximately JPY 9,151 million and JPY 23,641 million, respectively.

This announcement contains "forward-looking statements" of Honda. Such statements are based on management's assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda's principal markets and foreign exchange rates between the Japanese yen and the U.S. dollar, the Euro and other major currencies, as well as other factors detailed from time to time. The various factors for increases and decreases in income have been classified in accordance with a method that Honda considers reasonable.



CONSOLIDATED FINANCIAL SUMMARY 2
FOR THE FISCAL THIRD QUARTER AND THE FISCAL NINE MONTHS ENDED DECEMBER 31, 2012

Honda Group Unit Sales Breakdown by geographical markets based on the location of the external customers

Unit (thousands)

	Third Quarter Results				Nine Months Results				Fiscal Year Results and Forecasts			
	3 months ended	3 months ended	change	%	9 months ended	9 months ended	change	%	Year ended	Year ending	change	%
	Dec. 31, 2011	Dec. 31, 2012			Dec. 31, 2011	Dec. 31, 2012			Mar. 31, 2012	Mar. 31, 2013		
Motorcycle Business	3,609	3,815	206	5.7	10,897	11,532	635	5.8	15,061	15,520	459	3.0
Japan	51	51	0	0.0	166	167	1	0.6	220	225	5	2.3
North America	48	62	14	29.2	147	181	34	23.1	200	255	55	27.5
Europe	31	29	- 2	- 6.5	140	127	- 13	- 9.3	198	180	- 18	- 9.1
Asia	2,983	3,225	242	8.1	8,963	9,672	709	7.9	12,412	13,070	658	5.3
Other Regions	496	448	- 48	- 9.7	1,481	1,385	- 96	- 6.5	2,031	1,790	- 241	- 11.9
Automobile Business	783	986	203	25.9	2,086	2,981	895	42.9	3,108	4,060	952	30.6
Japan	136	138	2	1.5	361	492	131	36.3	588	710	122	20.7
North America	366	454	88	24.0	860	1,308	448	52.1	1,323	1,740	417	31.5
Europe	38	38	0	0.0	113	121	8	7.1	158	185	27	17.1
Asia	195	279	84	43.1	601	842	241	40.1	837	1,130	293	35.0
Other Regions	48	77	29	60.4	151	218	67	44.4	202	295	93	46.0
Power Product Business	1,021	1,195	174	17.0	3,809	4,108	299	7.8	5,819	6,060	241	4.1
Japan	68	63	- 5	- 7.4	303	233	- 70	- 23.1	392	310	- 82	- 20.9
North America	330	426	96	29.1	1,344	1,620	276	20.5	2,314	2,610	296	12.8
Europe	200	206	6	3.0	707	592	- 115	- 16.3	1,121	1,010	- 111	- 9.9
Asia	289	341	52	18.0	1,078	1,224	146	13.5	1,472	1,615	143	9.7
Other Regions	134	159	25	18.7	377	439	62	16.4	520	515	- 5	- 1.0

Notes:

- 1 Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method.
- 2 Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries are accounted for as operating leases in conformity with U.S. generally accepted accounting principles and are not included in consolidated net sales to the external customers in our automobile business. As a result, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our automobile business.
- 3 Honda Group Unit Sales of ATV included in Motorcycle business for the three months ended December 31, 2011 and 2012 are 34 thousand units and 30 thousand units, for the nine months ended December 31, 2011 and 2012 are 91 thousand units and 89 thousand units, respectively.
- 4 Honda Group Unit Sales of Motorcycle business of Asia for the three months ended September 30, 2012 is revised and resulted in a decrease of 73 thousand units. This revision is included in Honda Group Unit Sales of Motorcycle business for the nine months ended December 31, 2012.

Consolidated Unit Sales Breakdown by geographical markets based on the location of the external customers

Unit (thousands)

	Third Quarter Results				Nine Months Results				Fiscal Year Results and Forecasts			
	3 months ended	3 months ended	change	%	9 months ended	9 months ended	change	%	Year ended	Year ending	change	%
	Dec. 31, 2011	Dec. 31, 2012			Dec. 31, 2011	Dec. 31, 2012			Mar. 31, 2012	Mar. 31, 2013		
Motorcycle Business	2,031	2,350	319	15.7	6,167	7,020	853	13.8	8,650	9,540	890	10.3
Japan	51	51	0	0.0	166	167	1	0.6	220	225	5	2.3
North America	48	62	14	29.2	147	181	34	23.1	200	255	55	27.5
Europe	31	29	- 2	- 6.5	140	127	- 13	- 9.3	198	180	- 18	- 9.1
Asia	1,405	1,760	355	25.3	4,233	5,160	927	21.9	6,001	7,090	1,089	18.1
Other Regions	496	448	- 48	- 9.7	1,481	1,385	- 96	- 6.5	2,031	1,790	- 241	- 11.9
Automobile Business	622	841	219	35.2	1,651	2,506	855	51.8	2,482	3,450	968	39.0
Japan	134	135	1	0.7	356	486	130	36.5	580	700	120	20.7
North America	366	454	88	24.0	860	1,308	448	52.1	1,323	1,740	417	31.5
Europe	38	38	0	0.0	113	121	8	7.1	158	185	27	17.1
Asia	36	137	101	280.6	171	373	202	118.1	219	530	311	142.0
Other Regions	48	77	29	60.4	151	218	67	44.4	202	295	93	46.0
Power Product Business	1,021	1,195	174	17.0	3,809	4,108	299	7.8	5,819	6,060	241	4.1
Japan	68	63	- 5	- 7.4	303	233	- 70	- 23.1	392	310	- 82	- 20.9
North America	330	426	96	29.1	1,344	1,620	276	20.5	2,314	2,610	296	12.8
Europe	200	206	6	3.0	707	592	- 115	- 16.3	1,121	1,010	- 111	- 9.9
Asia	289	341	52	18.0	1,078	1,224	146	13.5	1,472	1,615	143	9.7
Other Regions	134	159	25	18.7	377	439	62	16.4	520	515	- 5	- 1.0

Notes:

- 1 Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.
- 2 Until the fiscal year ended March 31, 2012, Honda has disclosed as "Unit Sales" the total of unit sales of completed products of Honda and its consolidated subsidiaries, and sales of parts for local production at Honda's affiliates accounted for under the equity method. From the fiscal year ending March 31, 2013, Honda discloses "Consolidated Unit Sales" in place of the "Unit Sales." "Consolidated Unit Sales" is the total of unit sales of completed products of Honda and its consolidated subsidiaries, not including parts for local production at Honda's affiliates accounted for under the equity method. Because of this change, unit sales for three months ended December 31, 2011, for nine months ended December 31, 2011 and for the fiscal year ended March 31, 2012 have been revised to meet the disclosure of unit sales from the fiscal year ending March 31, 2013.
- 3 Consolidated Unit Sales of ATV included in Motorcycle business for the three months ended December 31, 2011 and 2012 are 34 thousand units and 30 thousand units, for the nine months ended December 31, 2011 and 2012 are 91 thousand units and 89 thousand units, respectively.
- 4 Consolidated Unit Sales of Motorcycle business of Asia for the three months ended September 30, 2012 is revised and resulted in a decrease of 73 thousand units. This revision is included in Consolidated Unit Sales of Motorcycle business for the nine months ended December 31, 2012.

This announcement contains "forward-looking statements" of Honda. Such statements are based on management's assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda's principal markets and foreign exchange rates between the Japanese yen and the U.S. dollar, the Euro and other major currencies, as well as other factors detailed from time to time.

CONSOLIDATED FINANCIAL SUMMARY 3 FOR THE FISCAL THIRD QUARTER AND THE FISCAL NINE MONTHS ENDED DECEMBER 31, 2012

Net Sales Breakdown by geographical markets based on the location of the external customers

Yen (millions)	Third Quarter Results				Nine Months Results			
	3 months ended Dec. 31, 2011	3 months ended Dec. 31, 2012	change	%	9 months ended Dec. 31, 2011	9 months ended Dec. 31, 2012	change	%
Total	1,942,545	2,425,792	483,247	24.9	5,543,033	7,132,987	1,589,954	28.7
Japan	370,929	349,549	- 21,380	- 5.8	998,067	1,199,172	201,105	20.1
North America	922,848	1,189,998	267,150	28.9	2,353,939	3,325,269	971,330	41.3
Europe	104,172	111,997	7,825	7.5	368,064	358,251	- 9,813	- 2.7
Asia	313,807	528,449	214,642	68.4	1,086,047	1,500,206	414,159	38.1
Other Regions	230,789	245,799	15,010	6.5	736,916	750,089	13,173	1.8
Motorcycle Business	302,590	307,814	5,224	1.7	990,287	964,178	- 26,109	- 2.6
Japan	17,643	17,617	- 26	- 0.1	54,596	55,875	1,279	2.3
North America	21,234	22,353	1,119	5.3	74,590	75,687	1,097	1.5
Europe	13,755	13,604	- 151	- 1.1	67,513	58,831	- 8,682	- 12.9
Asia	130,155	161,753	31,598	24.3	414,406	470,726	56,320	13.6
Other Regions	119,803	92,487	- 27,316	- 22.8	379,182	303,059	- 76,123	- 20.1
Automobile Business	1,451,054	1,915,552	464,498	32.0	3,961,018	5,572,275	1,611,257	40.7
Japan	319,595	298,684	- 20,911	- 6.5	852,350	1,052,345	199,995	23.5
North America	777,785	1,028,822	251,037	32.3	1,887,061	2,841,501	954,440	50.6
Europe	78,672	87,786	9,114	11.6	256,931	262,818	5,887	2.3
Asia	175,014	357,762	182,748	104.4	639,401	1,000,432	361,031	56.5
Other Regions	99,988	142,498	42,510	42.5	325,275	415,179	89,904	27.6
Financial Service Business	124,806	135,329	10,523	8.4	387,127	397,008	9,881	2.6
Japan	7,261	8,644	1,383	19.0	21,283	25,456	4,173	19.6
North America	109,924	119,629	9,705	8.8	341,672	349,567	7,895	2.3
Europe	1,919	1,732	- 187	- 9.7	6,264	5,257	- 1,007	- 16.1
Asia	679	811	132	19.4	2,227	2,073	- 154	- 6.9
Other Regions	5,023	4,513	- 510	- 10.2	15,681	14,655	- 1,026	- 6.5
Power Product & Other Businesses	64,095	67,097	3,002	4.7	204,601	199,526	- 5,075	- 2.5
Japan	26,430	24,604	- 1,826	- 6.9	69,838	65,496	- 4,342	- 6.2
North America	13,905	19,194	5,289	38.0	50,616	58,514	7,898	15.6
Europe	9,826	8,875	- 951	- 9.7	37,356	31,345	- 6,011	- 16.1
Asia	7,959	8,123	164	2.1	30,013	26,975	- 3,038	- 10.1
Other Regions	5,975	6,301	326	5.5	16,778	17,196	418	2.5

Note:
For detailed information of principal products and services, and functions of each segment, please refer to Fiscal Third Quarter Financial Results "[6] Segment Information."

CONSOLIDATED FINANCIAL SUMMARY 4
FOR THE FISCAL NINE MONTHS ENDED DECEMBER 31, 2012

Unaudited Consolidated Balance Sheets
Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)	
	Mar. 31, 2012	Dec. 31, 2012
Assets		
< Non-financial Services Businesses >		
Current Assets:	3,689,159	3,687,535
Cash and cash equivalents	1,224,185	1,131,979
Trade accounts and notes receivable, net	483,383	416,361
Inventories	1,035,779	1,206,548
Other current assets	945,812	932,647
Investments and advances	825,410	855,868
Property, plant and equipment, net	1,958,732	2,171,558
Other assets	407,837	365,791
Total assets	6,881,138	7,080,752
< Finance Subsidiaries >		
Cash and cash equivalents	22,928	26,523
Finance subsidiaries—short-term receivables, net	1,084,050	1,159,623
Finance subsidiaries—long-term receivables, net	2,384,303	2,602,479
Net property on operating leases	1,472,757	1,680,630
Other assets	680,342	727,997
Total assets	5,644,380	6,197,252
Reconciling Items	(744,759)	(759,522)
Total assets	11,780,759	12,518,482
Liabilities and Equity		
< Non-financial Services Businesses >		
Current liabilities:	1,978,607	1,933,953
Short-term debt	248,501	351,431
Current portion of long-term debt	115,040	49,349
Trade payables	977,003	814,687
Accrued expenses	426,978	427,656
Other current liabilities	211,085	290,830
Long-term debt, excluding current portion	100,405	138,064
Other liabilities	893,209	891,698
Total liabilities	2,972,221	2,963,715
< Finance Subsidiaries >		
Short-term debt	1,177,879	1,353,723
Current portion of long-term debt	798,565	893,051
Accrued expenses	96,785	103,704
Long-term debt, excluding current portion	2,136,937	2,250,172
Other liabilities	585,944	624,258
Total liabilities	4,796,110	5,224,908
Reconciling Items	(515,862)	(510,347)
Total liabilities	7,252,469	7,678,276
Honda Motor Co., Ltd. shareholders' equity	4,402,614	4,699,576
Noncontrolling interests	125,676	140,630
Total equity	4,528,290	4,840,206
Total liabilities and equity	11,780,759	12,518,482

CONSOLIDATED FINANCIAL SUMMARY 5 FOR THE FISCAL NINE MONTHS ENDED DECEMBER 31, 2012

Unaudited Consolidated Statements of Cash Flows Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)			
	Non-financial Services Businesses	Finance Subsidiaries	Reconciling Items	Consolidated
For the nine months ended December 31, 2011				
Cash flows from operating activities:				
Net income	51,847	92,813	—	144,660
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	227,337	155,165	—	382,502
Deferred income taxes	(26,399)	55,850	—	29,451
Equity in income of affiliates	(67,111)	—	—	(67,111)
Dividends from affiliates	47,261	—	—	47,261
Damaged and impairment loss on long-lived assets	7,654	—	—	7,654
Loss (gain) on derivative instruments, net	(8,994)	(18,386)	—	(27,380)
Decrease (increase) in trade accounts and notes receivable	58,771	65,321	(380)	123,712
Decrease (increase) in inventories	(45,264)	—	—	(45,264)
Increase (decrease) in trade accounts and notes payable	11,365	—	2,658	14,023
Other, net	(83,223)	(5,604)	(12,720)	(101,547)
Net cash provided by (used in) operating activities	173,244	345,159	(10,442)	507,961
Cash flows from investing activities:				
* Decrease (increase) in investments and advances	61,998	(6,320)	(32,380)	23,298
Capital expenditures	(238,349)	(2,173)	—	(240,522)
Proceeds from sales of property, plant and equipment	21,791	130	—	21,921
Proceeds from insurance recoveries for damaged property, plant and equipment	4,944	—	—	4,944
Collections (acquisitions) of finance subsidiaries-receivables	—	(39,652)	(1,696)	(41,348)
Purchase of operating lease assets	—	(498,380)	—	(498,380)
Proceeds from sales of operating lease assets	—	272,504	—	272,504
Net cash provided by (used in) investing activities	(149,616)	(273,891)	(34,076)	(457,583)
Cash flows from financing activities:				
* Increase (decrease) in short-term debt, net	6,763	(41,176)	39,421	5,008
* Proceeds from long-term debt	87,675	627,420	(7,359)	707,736
* Repayment of long-term debt	(61,793)	(662,253)	12,456	(711,590)
Dividends paid	(81,103)	—	—	(81,103)
Dividends paid to noncontrolling interests	(15,060)	—	—	(15,060)
Sales (purchases) of treasury stock, net	(5)	—	—	(5)
Net cash provided by (used in) financing activities	(63,523)	(76,009)	44,518	(95,014)
Effect of exchange rate changes on cash and cash equivalents	(90,582)	(1,087)	—	(91,669)
Net change in cash and cash equivalents	(130,477)	(5,828)	—	(136,305)
Cash and cash equivalents at beginning of period	1,252,362	26,662	—	1,279,024
Cash and cash equivalents at end of period	1,121,885	20,834	—	1,142,719

CONSOLIDATED FINANCIAL SUMMARY 5 FOR THE FISCAL NINE MONTHS ENDED DECEMBER 31, 2012

Unaudited Consolidated Statements of Cash Flows Divided into Non-financial Services Businesses and Finance Subsidiaries

	Yen (millions)			
	Non-financial Services Businesses	Finance Subsidiaries	Reconciling Items	Consolidated
For the nine months ended December 31, 2012				
Cash flows from operating activities:				
Net income	234,877	74,838	—	309,715
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	218,649	183,151	—	401,800
Deferred income taxes	42,761	3,900	—	46,661
Equity in income of affiliates	(69,640)	—	—	(69,640)
Dividends from affiliates	36,053	—	—	36,053
Damaged and impairment loss on long-lived assets	—	3,501	—	3,501
Loss (gain) on derivative instruments, net	28,455	1,486	—	29,941
Decrease (increase) in trade accounts and notes receivable	81,111	(37,246)	1,239	45,104
Decrease (increase) in inventories	(143,483)	—	—	(143,483)
Increase (decrease) in trade accounts and notes payable	(163,241)	—	648	(162,593)
Other, net	37,518	(20,626)	(1,771)	15,121
Net cash provided by (used in) operating activities	303,060	209,004	116	512,180
Cash flows from investing activities:				
* Decrease (increase) in investments and advances	44,784	(852)	(36,899)	7,033
Capital expenditures	(439,466)	(1,013)	—	(440,479)
Proceeds from sales of property, plant and equipment	27,398	89	—	27,487
Proceeds from insurance recoveries for damaged property, plant and equipment	4,665	—	—	4,665
Collections (acquisitions) of finance subsidiaries-receivables	—	(98,846)	5,500	(93,346)
Purchase of operating lease assets	—	(573,890)	—	(573,890)
Proceeds from sales of operating lease assets	—	286,709	—	286,709
Net cash provided by (used in) investing activities	(362,619)	(387,803)	(31,399)	(781,821)
Cash flows from financing activities:				
* Increase (decrease) in short-term debt, net	94,721	117,566	27,423	239,710
* Proceeds from long-term debt	64,609	758,887	—	823,496
* Repayment of long-term debt	(105,269)	(693,838)	3,860	(795,247)
Dividends paid	(95,521)	—	—	(95,521)
Dividends paid to noncontrolling interests	(6,045)	—	—	(6,045)
Sales (purchases) of treasury stock, net	(3)	—	—	(3)
Other, net	(1,614)	—	—	(1,614)
Net cash provided by (used in) financing activities	(49,122)	182,615	31,283	164,776
Effect of exchange rate changes on cash and cash equivalents	16,475	(221)	—	16,254
Net change in cash and cash equivalents	(92,206)	3,595	—	(88,611)
Cash and cash equivalents at beginning of period	1,224,185	22,928	—	1,247,113
Cash and cash equivalents at end of period	1,131,979	26,523	—	1,158,502

Notes:

- 1 Non-financial services businesses lend to finance subsidiaries. These cash flows are included in the decrease (increase) in investments and advances, increase (decrease) in short-term debt, proceeds from long-term debt, and repayment of long-term debt (marked by *). The amount of the loans to finance subsidiaries is a JPY 32,380 million decrease for the fiscal nine months ended December 31, 2011, and a JPY 36,899 million decrease for the fiscal nine months ended December 31, 2012, respectively.
- 2 Decrease (increase) in trade accounts and notes receivable for finance subsidiaries is due to the reclassification of finance subsidiaries-receivables which relate to sales of inventory in the unaudited consolidated statements of cash flows presented above.