

News Release

January 30, 2024

Production, Sales and Export Results for December, 2023

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales, and export results for the month of December 2023.

World Production

	December 2023	YOY	Dec. 2022	Jan Dec. 2023	YOY
Japan	69,261	124.2%	55,753	718,521	111.6%
Outside of Japan	279,414	133.7%	208,980	3,469,518	107.5%
Total	348,675	131.7%	264,733	4,188,039	108.2%

Production in Main Regions

North America	107,643	125.0%	86,109	1,559,981	130.1%
USA	68,192	113.3%	60,167	1,018,262	122.4%
Asia	166,450	138.3%	120,324	1,830,490	93.2%
China	121,238	165.7%	73,161	1,265,952	88.9%

Calendar Year of 2023

- Production in Japan: 2nd consecutive year of YOY increase
- Production outside Japan: 1st YOY increase in 5 years
- Worldwide production: 1st YOY increase in 5 years

December 2023

- Production in Japan: 5th consecutive month of YOY increase
- Production outside Japan: 4th consecutive month of YOY increase
- Worldwide production: 4th consecutive month of YOY increase

Sales in the Japanese Market

	December 2023	YOY	Dec. 2022	Jan Dec. 2023	YOY
Total	53,963	115.8%	46,584	594,267	104.6%
Registrations	27,776	125.6%	22,107	275,701	102.5%
Mini-vehicles	26,187	107.0%	24,477	318,566	106.6%

Calendar Year of 2023

- Total sales in Japan: 1st YOY increase in 5 years
- New vehicle registrations: 1st YOY increase in 7 years
- Sales of mini-vehicles: 1st YOY increase in 5 years

December 2023

- Total sales in Japan: 5th consecutive month of YOY increase
- New vehicle registrations: 4th consecutive month of YOY increase
- Sales of mini-vehicles: 5th consecutive month of YOY increase

Exports from Japan

	December 2023	ΥΟΥ	Dec. 2022	Jan Dec. 2023	YOY
Total	11,599	167.3%	6,931	85,299	111.2%
North America	1,324	599.1%	221	4,961	304.2%
USA	1,288	582.8%	221	4,757	310.5%
Asia	212	80.0%	265	6,410	262.1%
Europe	6,371	112.5%	5,662	54,631	90.5%
Others	3,692	471.5%	783	19,297	157.8%

<u>Calendar Year of 2023</u>
Total exports from Japan: 2nd consecutive year of YOY increase

<u>December 2023</u>
Total exports from Japan: 3rd consecutive month of YOY increase