## HONDA

News Release
December 27, 2023

## Production, Sales and Export Results for November, 2023

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales, and export results for the month of November 2023.

World Production

|  | November 2023 | YOY | Nov. 2022 | Jan.- Nov. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Japan | 76,272 | $105.7 \%$ | 72,129 | 649,260 | $110.4 \%$ |
| Outside of Japan | 338,157 | $133.2 \%$ | 253,867 | $3,190,104$ | $105.7 \%$ |
| Total | 414,429 | $127.1 \%$ | 325,996 | $3,839,364$ | $106.5 \%$ |

Production in Main Regions

| North America | 145,431 | $140.7 \%$ | 103,385 | $1,452,338$ | $130.5 \%$ |
| :---: | ---: | ---: | ---: | ---: | ---: |
| USA | 89,443 | $130.8 \%$ | 68,398 | 950,070 | $123.1 \%$ |
| Asia | 186,538 | $128.6 \%$ | 145,048 | $1,664,040$ | $90.3 \%$ |
| China | 130,573 | $138.1 \%$ | 94,582 | $1,144,714$ | $84.7 \%$ |

## November 2023

- Production in Japan: 4th consecutive month of YOY increase
- Production outside Japan: 3rd consecutive month of YOY increase
- Worldwide production: 3rd consecutive month of YOY increase

Sales in the Japanese Market

|  | November 2023 | YOY | Nov. 2022 | Jan.- Nov. 2023 | YOY |
| :---: | :---: | ---: | ---: | ---: | ---: |
| Total | 58,263 | $112.9 \%$ | 51,600 | 540,304 | $103.6 \%$ |
| Registrations | 29,719 | $114.5 \%$ | 25,945 | 247,925 | $100.4 \%$ |
| Mini-vehicles | 28,544 | $111.3 \%$ | 25,655 | 292,379 | $106.5 \%$ |

## November 2023

- Total sales in Japan: 4th consecutive month of YOY increase
- New vehicle registrations: 3rd consecutive month of YOY increase
- Sales of mini-vehicles: 4th consecutive month of YOY increase

Exports from Japan

|  | November 2023 | YOY | Nov. 2022 | Jan.- Nov. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Total | 6,931 | $120.6 \%$ | 5,745 | 73,700 | $105.6 \%$ |
| North America | 221 | $139.9 \%$ | 158 | 3,637 | $257.9 \%$ |
| USA | 221 | $175.4 \%$ | 126 | 3,469 | $264.6 \%$ |
| Asia | 265 | $120.5 \%$ | 220 | 6,198 | $284.2 \%$ |
| Europe | 5,662 | $125.7 \%$ | 4,503 | 48,260 | $88.2 \%$ |
| Others | 783 | $90.6 \%$ | 864 | 15,605 | $136.3 \%$ |

## November 2023

- Total exports from Japan: 2nd consecutive month of YOY increase

