## HONTDA

News Release
November 29, 2023

## Production, Sales and Export Results for October, 2023

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales, and export results for the month of October 2023.

World Production

|  | October 2023 | YOY | Oct. 2022 | Jan.- Oct. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Japan | 73,939 | $151.2 \%$ | 48,907 | 572,988 | $111.0 \%$ |
| Outside of Japan | 331,337 | $117.9 \%$ | 281,100 | $2,851,947$ | $103.2 \%$ |
| Total | 405,276 | $122.8 \%$ | 330,007 | $3,424,935$ | $104.4 \%$ |

Production in Main Regions

| North America | 155,307 | $152.9 \%$ | 101,581 | $1,306,907$ | $129.5 \%$ |
| :---: | ---: | ---: | ---: | ---: | ---: |
| USA | 101,749 | $133.3 \%$ | 76,352 | 860,627 | $122.4 \%$ |
| Asia | 169,217 | $96.0 \%$ | 176,290 | $1,477,502$ | $87.0 \%$ |
| China | 115,694 | $87.7 \%$ | 131,909 | $1,014,141$ | $80.7 \%$ |

## October 2023

- Production in Japan: 3rd consecutive month of YOY increase
- Production outside Japan: 2nd consecutive month of YOY increase
- Worldwide production: 2nd consecutive month of YOY increase

Sales in the Japanese Market

|  | October 2023 | YOY | Oct. 2022 | Jan.- Oct. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Total | 57,668 | $136.0 \%$ | 42,398 | 482,041 | $102.6 \%$ |
| Registrations | 27,341 | $137.0 \%$ | 19,958 | 218,206 | $98.8 \%$ |
| Mini-vehicles | 30,327 | $135.1 \%$ | 22,440 | 263,835 | $106.0 \%$ |

## October 2023

- Total sales in Japan: 3rd consecutive month of YOY increase
- New vehicle registrations: 2nd consecutive month of YOY increase
- Sales of mini-vehicles: 3rd consecutive month of YOY increase

Exports from Japan

|  | October 2023 | YOY | Oct. 2022 | Jan.- Oct. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Total | 10,181 | $201.9 \%$ | 5,042 | 66,769 | $104.3 \%$ |
| North America | 683 | $2969.6 \%$ | 23 | 3,416 | $272.8 \%$ |
| USA | 602 | $2617.4 \%$ | 23 | 3,248 | $274.1 \%$ |
| Asia | 633 | $243.5 \%$ | 260 | 5,933 | $302.5 \%$ |
| Europe | 6,378 | $167.6 \%$ | 3,806 | 42,598 | $84.8 \%$ |
| Others | 2,487 | $261.0 \%$ | 953 | 14,822 | $140.1 \%$ |

## October 2023

- Total exports from Japan: 1st YOY increase in 2 months

