

Production, Sales and Export Results for August, 2023

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales, and export results for the month of August 2023.

World Production

| | August 2023 | YOY | Aug. -22 | Jan.- Aug. 2023 | YOY |
|------------------|----------------|--------------|----------------|------------------|---------------|
| Japan | 51,162 | 116.7% | 43,827 | 437,534 | 104.8% |
| Outside of Japan | 287,272 | 94.5% | 303,834 | 2,199,762 | 100.5% |
| Total | 338,434 | 97.3% | 347,661 | 2,637,296 | 101.2% |

Production in Main Regions

| | August 2023 | YOY | Aug. -22 | Jan.- Aug. 2023 | YOY |
|---------------|-------------|--------|----------|-----------------|--------|
| North America | 148,842 | 122.1% | 121,918 | 1,018,090 | 128.9% |
| USA | 99,271 | 111.6% | 88,914 | 672,259 | 124.4% |
| Asia | 130,607 | 75.1% | 173,895 | 1,127,488 | 83.4% |
| China | 88,847 | 69.1% | 128,631 | 778,960 | 77.7% |

August 2023

- Production in Japan: 1st YOY increase in 3 months
- Production outside Japan: 3rd consecutive month of YOY decrease
- Worldwide production: 3rd consecutive month of YOY decrease

Sales in the Japanese Market

| | August 2023 | YOY | Aug. -22 | Jan.- Aug. 2023 | YOY |
|---------------|---------------|---------------|---------------|-----------------|--------------|
| Total | 40,560 | 107.6% | 37,688 | 370,211 | 97.7% |
| Registrations | 17,876 | 84.5% | 21,149 | 165,331 | 91.9% |
| Mini-vehicles | 22,684 | 137.2% | 16,539 | 204,880 | 102.9% |

August 2023

- Total sales in Japan: 1st YOY increase in 3 months
- New vehicle registrations: 4th consecutive month of YOY decrease
- Sales of mini-vehicles: 1st YOY increase in 3 months

Exports from Japan

| | August 2023 | YOY | Aug. -22 | Jan.- Aug. 2023 | YOY |
|---------------|--------------|---------------|--------------|-----------------|--------------|
| Total | 5,644 | 100.1% | 5,637 | 49,110 | 95.6% |
| North America | 328 | — | 1 | 2,496 | 414.6% |
| USA | 328 | — | 1 | 2,409 | 400.2% |
| Asia | 817 | 1150.7% | 71 | 4,431 | 304.1% |
| Europe | 3,152 | 65.7% | 4,796 | 31,642 | 77.4% |
| Others | 1,347 | 175.2% | 769 | 10,541 | 125.1% |

August 2023

- Total exports from Japan: 1st YOY increase in 3 months