## News Release

August 30, 2023

## Production, Sales and Export Results for July, 2023

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales, and export results for the month of July 2023.

World Production

|  | July 2023 | YOY | Jan.- Jul. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: |
| Japan | 58,972 | $95.8 \%$ | 386,372 | $103.4 \%$ |
| Outside of Japan | 219,783 | $77.5 \%$ | $1,910,139$ | $101.3 \%$ |
| Total | 278,755 | $80.8 \%$ | $2,296,511$ | $101.7 \%$ |

## Production in Main Regions

| North America | 102,127 | $160.0 \%$ | 869,248 | $130.2 \%$ |
| :---: | ---: | ---: | ---: | ---: |
| USA | 62,079 | $157.5 \%$ | 572,988 | $126.9 \%$ |
| Asia | 110,630 | $52.1 \%$ | 994,530 | $84.5 \%$ |
| China | 72,475 | $42.8 \%$ | 690,113 | $79.0 \%$ |

## July 2023

- Production in Japan: 2nd consecutive month of YOY decrease
- Production outside Japan: 2nd consecutive month of YOY decrease
- Worldwide production: 2nd consecutive month of YOY decrease


## Sales in the Japanese Market

|  | July 2023 | YOY | Jan.- Jul. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: |
| Total | 47,644 | $94.4 \%$ | 329,651 | $96.6 \%$ |
| Registrations | 23,558 | $93.0 \%$ | 147,455 | $92.9 \%$ |
| Mini-vehicles | 24,086 | $95.8 \%$ | 182,196 | $99.8 \%$ |

## July 2023

- Total sales in Japan: 2nd consecutive month of YOY decrease
- New vehicle registrations: 3rd consecutive month of YOY decrease
- Sales of mini-vehicles: 2nd consecutive month of YOY decrease


## Exports from Japan

|  | July 2023 | YOY | Jan.- Jul. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: |
| Total | 5,927 | $61.8 \%$ | 43,466 | $95.1 \%$ |
| North America | 320 | - | 2,168 | $360.7 \%$ |
| USA | 320 | - | 2,081 | $346.3 \%$ |
| Asia | 630 | $750.0 \%$ | 3,614 | $260.8 \%$ |
| Europe | 3,526 | $47.1 \%$ | 28,490 | $79.0 \%$ |
| Others | 1,451 | $71.9 \%$ | 9,194 | $120.1 \%$ |

## July 2023

- Total exports from Japan: 2nd consecutive month of YOY decrease

