

Production, Sales and Export Results for March 2023 and April 2022 - March 2023

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales and export results for the fiscal year ended March 31, 2023 as well as for the month of March 2023.

World Production

	April 2022 - March 2023		March 2023	
	Units	FY on FY	Units	YOY
Japan	643,338	101.4%	72,759	101.4%
Outside of Japan	3,177,476	90.5%	349,000	110.0%
Total	3,820,814	92.2%	421,759	108.4%

Production in Main Regions

North America	1,248,861	98.3%	134,665	119.9%
USA	866,714	103.3%	89,614	124.4%
Asia	1,862,823	88.4%	206,356	104.3%
China	1,306,836	80.7%	150,244	102.5%

April 2022 - March 2023

- Production in Japan: 1st YOY increase in 4 years
- Production outside Japan: 5th consecutive year of YOY decrease
- Worldwide production: 4th consecutive year of YOY decrease

March 2023

- Production in Japan: 2nd consecutive month of YOY increase
- Production outside Japan: 1st YOY increase in 5 months
- Worldwide production: 1st YOY increase in 5 months

Sales in the Japanese market

	April 2022 - March 2023		March 2023	
	Units	FY on FY	Units	YOY
Total	560,606	98.0%	72,097	98.1%
Registrations	262,320	95.5%	32,705	95.4%
Mini-vehicles	298,286	100.3%	39,392	100.4%

April 2022 - March 2023

- Total sales in Japan: 4th consecutive year of YOY decrease
- New vehicle registrations: 6th consecutive year of YOY decrease
- Sales of mini-vehicles: 1st YOY increase in 4 years

March 2023

- Total sales in Japan: 3rd consecutive month of YOY decrease
- New vehicle registrations: 3rd consecutive month of YOY decrease
- Sales of mini-vehicles: 1st YOY increase in 2 months

Exports from Japan

	April 2022 - March 2023		March 2023	
	Units	FY on FY	Units	YOY
Total	72,920	92.9%	7,073	94.5%
North America	1,968	18.9%	453	—
USA	1,853	17.9%	453	—
Asia	2,458	36.0%	547	208.0%
Europe	56,716	109.7%	5,066	84.5%
Others	11,778	123.3%	1,007	82.3%

April 2022 - March 2023

- Total exports from Japan: 1st YOY decrease in 2 years

March 2023

- Total exports from Japan: 6th consecutive month of YOY decrease