## HONDA

## News Release

March 30, 2023

## Production, Sales and Export Results for February, 2023

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales, and export results for the month of February 2023.

World Production

|  | February 2023 | YOY | Jan.- Feb. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: |
| Japan | 60,572 | $103.8 \%$ | 107,765 | $98.5 \%$ |
| Outside of Japan | 280,002 | $97.8 \%$ | 513,566 | $86.5 \%$ |
| Total | 340,574 | $98.8 \%$ | 621,331 | $88.3 \%$ |

## Production in Main Regions

| North America | 129,983 | $118.4 \%$ | 236,656 | $113.3 \%$ |
| :---: | ---: | ---: | ---: | ---: |
| USA | 86,835 | $114.6 \%$ | 157,844 | $112.3 \%$ |
| Asia | 143,681 | $84.3 \%$ | 265,067 | $70.8 \%$ |
| China | 91,022 | $71.7 \%$ | 162,825 | $57.4 \%$ |

## February 2023

- Production in Japan: 1st YOY increase in 3 months
- Production outside Japan: 4th consecutive month of YOY decrease
- Worldwide production: 4th consecutive month of YOY decrease

Sales in the Japanese Market

|  | February 2023 | YOY | Jan.- Feb. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: |
| Total | 49,889 | $94.0 \%$ | 94,907 | $94.1 \%$ |
| Registrations | 21,501 | $92.4 \%$ | 38,777 | $88.4 \%$ |
| Mini-vehicles | 28,388 | $95.2 \%$ | 56,130 | $98.5 \%$ |

## February 2023

- Total sales in Japan: 2nd consecutive month of YOY decrease
- New vehicle registrations: 2nd consecutive month of YOY decrease
- Sales of mini-vehicles: 1st YOY decrease in 6 months

Exports from Japan

|  | February 2023 | YOY | Jan.- Feb. 2023 | YOY |
| :---: | ---: | ---: | ---: | ---: |
| Total | 4,526 | $92.3 \%$ | 9,505 | $73.8 \%$ |
| North America | 258 | $25800.0 \%$ | 481 | $80.7 \%$ |
| USA | 242 | $24200.0 \%$ | 465 | $78.0 \%$ |
| Asia | 341 | $157.1 \%$ | 508 | $65.1 \%$ |
| Europe | 3,051 | $80.1 \%$ | 6,987 | $71.7 \%$ |
| Others | 876 | $100.0 \%$ | 1,529 | $86.8 \%$ |

February 2023

- Total exports from Japan: 5th consecutive month of YOY decrease

