

### Production, Sales and Export Results for October, 2024

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales, and export results for the month of October 2024.

#### World Production

|                         | October 2024  | YOY   | October 2023  | Jan.- Oct. 2024 | YOY    |
|-------------------------|---------------|-------|---------------|-----------------|--------|
| <b>Japan</b>            | 66,072 units  | 89.4% | 73,939 units  | 573,096 units   | 100.0% |
| <b>Outside of Japan</b> | 274,705 units | 82.9% | 331,337 units | 1,753,945 units | 88.2%  |
| <b>Total</b>            | 340,777 units | 84.1% | 405,276 units | 2,158,192 units | 90.6%  |

#### Production in Main Regions

|                      |               |        |               |                 |        |
|----------------------|---------------|--------|---------------|-----------------|--------|
| <b>North America</b> | 156,359 units | 100.7% | 155,307 units | 1,391,839 units | 106.5% |
| <b>USA</b>           | 98,069 units  | 96.4%  | 101,749 units | 869,426 units   | 101.0% |
| <b>Asia</b>          | 109,053 units | 64.4%  | 169,217 units | 721,307 units   | 71.7%  |
| <b>China</b>         | 62,629 units  | 54.1%  | 115,694 units | 447,775 units   | 63.9%  |

#### October 2024

- Production in Japan: 1st YOY decrease in 2 months
- Production outside Japan: 3rd consecutive month of YOY decrease
- Worldwide production: 3rd consecutive month of YOY decrease

#### Sales in the Japanese Market

|                      | October 2024 | YOY    | October 2023 | Jan.- Oct. 2024 | YOY    |
|----------------------|--------------|--------|--------------|-----------------|--------|
| <b>Total</b>         | 53,242 units | 92.3%  | 57,669 units | 568,656 units   | 118.0% |
| <b>Registrations</b> | 29,310 units | 107.2% | 27,341 units | 326,447 units   | 149.6% |
| <b>Mini-vehicles</b> | 23,932 units | 78.9%  | 30,328 units | 242,209 units   | 91.8%  |

#### October 2024

- Total sales in Japan: 1st YOY decrease in 15 months
- New vehicle registrations: 14th consecutive month of YOY increase
- Sales of mini-vehicles: 1st YOY decrease in 2 months

#### Exports from Japan

|                      | October 2024 | YOY    | October 2023 | Jan.- Oct. 2024 | YOY    |
|----------------------|--------------|--------|--------------|-----------------|--------|
| <b>Total</b>         | 8,920 units  | 87.6%  | 10,181 units | 70,450 units    | 105.5% |
| <b>North America</b> | 667 units    | 97.7%  | 683 units    | 4,882 units     | 142.9% |
| <b>USA</b>           | 611 units    | 101.5% | 602 units    | 4,665 units     | 143.6% |
| <b>Asia</b>          | 472 units    | 74.6%  | 633 units    | 3,760 units     | 63.4%  |
| <b>Europe</b>        | 4,327 units  | 67.8%  | 6,378 units  | 39,229 units    | 92.1%  |
| <b>Others</b>        | 3,454 units  | 138.9% | 2,487 units  | 22,579 units    | 152.3% |

#### October 2024

- Total exports from Japan: 2nd consecutive month of YOY decrease