

Production, Sales and Export Results for February, 2024

Honda Motor Co., Ltd. today announced a summary of automobile production, Japan domestic sales, and export results for the month of February 2024.

World Production

| | February 2024 | YOY | Feb. 2023 | Jan.- Feb. 2024 | YOY |
|------------------|----------------------|--------------|----------------------|----------------------|---------------|
| Japan | 51,010 units | 84.2% | 60,572 units | 107,479 units | 99.7% |
| Outside of Japan | 243,700 units | 87.0% | 280,002 units | 524,350 units | 102.1% |
| Total | 294,710 units | 86.5% | 340,574 units | 631,829 units | 101.7% |

Production in Main Regions

| | | | | | |
|---------------|---------------|--------|---------------|---------------|--------|
| North America | 142,408 units | 109.6% | 129,983 units | 277,882 units | 117.4% |
| USA | 90,583 units | 104.3% | 86,835 units | 168,986 units | 107.1% |
| Asia | 95,186 units | 66.2% | 143,681 units | 234,459 units | 88.5% |
| China | 46,209 units | 50.8% | 91,022 units | 132,158 units | 81.2% |

February 2024

- Production in Japan: 1st YOY decrease in 7 months
- Production outside Japan: 1st YOY decrease in 6 months
- Worldwide production: 1st YOY decrease in 6 months

Sales in the Japanese Market

| | February 2024 | YOY | Feb. 2023 | Jan.- Feb. 2024 | YOY |
|---------------|---------------|--------|--------------|-----------------|--------|
| Total | 57,147 units | 114.5% | 49,889 units | 110,549 units | 116.5% |
| Registrations | 33,165 units | 154.2% | 21,501 units | 62,047 units | 160.0% |
| Mini-vehicles | 23,982 units | 84.5% | 28,388 units | 48,502 units | 86.4% |

February 2024

- Total sales in Japan: 7th consecutive month of YOY increase
- New vehicle registrations: 6th consecutive month of YOY increase
- Sales of mini-vehicles: 2nd consecutive month of YOY decrease

Exports from Japan

| | February 2024 | YOY | Feb. 2023 | Jan.- Feb. 2024 | YOY |
|---------------|---------------|--------|-------------|-----------------|--------|
| Total | 9,937 units | 219.6% | 4,526 units | 16,726 units | 176.0% |
| North America | 613 units | 237.6% | 258 units | 883 units | 183.6% |
| USA | 613 units | 253.3% | 242 units | 883 units | 189.9% |
| Asia | 365 units | 107.0% | 341 units | 733 units | 144.3% |
| Europe | 6,690 units | 219.3% | 3,051 units | 10,868 units | 155.5% |
| Others | 2,269 units | 259.0% | 876 units | 4,242 units | 277.4% |

February 2024

- Total exports from Japan: 5th consecutive month of YOY increase