## HONDA MOTOR CO., LTD. REPORTS

CONSOLIDATED FINANCIAL RESULTS FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2013

Tokyo, July 31, 2013--- Honda Motor Co., Ltd. today announced its consolidated financial results for the fiscal first quarter ended June 30, 2013.

## First Quarter Results

Honda's consolidated net income attributable to Honda Motor Co., Ltd. for the fiscal first quarter ended June 30, 2013 totaled JPY 122.4 billion (USD 1,243 million), a decrease of $7.0 \%$ from the same period last year. Basic net income attributable to Honda Motor Co., Ltd. per common share for the quarter amounted to JPY 67.97 (USD 0.69), a decrease of JPY 5.12 (USD 0.05) from JPY 73.09 for the corresponding period last year. One Honda American Depository Share represents one common share.

Consolidated net sales and other operating revenue (herein referred to as "revenue") for the quarter amounted to JPY 2,834.0 billion (USD 28,746 million), an increase of $16.3 \%$ from the same period last year, due primarily to favorable foreign currency translation effects.

Consolidated operating income for the quarter amounted to JPY 184.9 billion (USD 1,876 million), an increase of $5.1 \%$ from the same period last year, due primarily to favorable foreign currency effects, despite a decrease in sales volume and model mix and increased R\&D expenses.

Consolidated income before income taxes and equity in income of affiliates for the quarter totaled JPY 172.0 billion (USD 1,745 million), a decrease of $11.7 \%$ from the same period last year.

Equity in income of affiliates amounted to JPY 31.7 billion (USD 322 million) for the quarter, an increase of $53.2 \%$ from the corresponding period last year.

## Business Segment

## Motorcycle Business

For the three months ended June 30, 2012 and 2013

|  | Honda Group Unit Sales |  |  |  | Consolidated Unit Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Three months } \\ \text { ended } \\ \text { Jun. } 30,2012 \end{gathered}$ | $\begin{aligned} & \hline \text { Three months } \\ & \text { ended } \\ & \text { Jun. 30, } 2013 \end{aligned}$ | Change | \% | $\begin{gathered} \text { Three months } \\ \text { ended } \\ \text { Jun. } 30,2012 \end{gathered}$ | Three months ended Jun. 30, 2013 | Change | \% |
| Motorcycle business | 3,911 | 4,054 | 143 | 3.7 | 2,366 | 2,371 | 5 | 0.2 |
| Japan | 59 | 54 | -5 | -8.5 | 59 | 54 | -5 | -8.5 |
| North America | 59 | 62 | 3 | 5.1 | 59 | 62 | 3 | 5.1 |
| Europe | 60 | 52 | -8 | -13.3 | 60 | 52 | -8 | -13.3 |
| Asia | 3,285 | 3,479 | 194 | 5.9 | 1,740 | 1,796 | 56 | 3.2 |
| Other Regions | 448 | 407 | -41 | -9.2 | 448 | 407 | -41 | -9.2 |

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.

With respect to Honda's sales for the fiscal first quarter by business segment, in motorcycle business operations, revenue from sales to external customers increased $14.5 \%$, to JPY 396.8 billion (USD 4,025 million) from the same period last year, due mainly to favorable foreign currency translation effects. Operating income totaled JPY 42.5 billion (USD 432 million), an increase of $15.7 \%$ from the same period last year, due primarily to a decrease in SG\&A expenses and favorable foreign currency effects, despite increased R\&D expenses.

## Automobile Business

For the three months ended June 30, 2012 and 2013

|  | Honda Group Unit Sales |  |  |  | Consolidated Unit Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Three months } \\ \text { ended } \\ \text { Jun. } 30,2012 \end{gathered}$ | $\begin{aligned} & \hline \text { Three months } \\ & \text { ended } \\ & \text { Jun. 30, } 2013 \\ & \hline \end{aligned}$ | Change | \% | Three months ended <br> Jun. 30, 2012 | $\begin{aligned} & \hline \text { Three months } \\ & \text { ended } \\ & \text { Jun. 30, } 2013 \\ & \hline \end{aligned}$ | Change | \% |
| Automobile business | 999 | 999 | 0 | 0.0 | 849 | 858 | 9 | 1.1 |
| Japan | 185 | 140 | -45 | -24.3 | 183 | 139 | -44 | -24.0 |
| North America | 450 | 459 | 9 | 2.0 | 450 | 459 | 9 | 2.0 |
| Europe | 39 | 40 | 1 | 2.6 | 39 | 40 | 1 | 2.6 |
| Asia | 262 | 285 | 23 | 8.8 | 114 | 145 | 31 | 27.2 |
| Other Regions | 63 | 75 | 12 | 19.0 | 63 | 75 | 12 | 19.0 |

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries are accounted for as operating leases in conformity with U.S. generally accepted accounting principles and are not included in consolidated net sales to the external customers in our automobile business. As a result, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our automobile business.

In automobile business operations, revenue from sales to external customers increased $16.2 \%$, to JPY 2,196.5 billion (USD 22,280 million) from the same period last year due mainly to a favorable foreign currency translation effects. Operating income totaled JPY 96.3 billion (USD 978 million), a decrease of $4.3 \%$ from the same period last year, due primarily to a decrease in sales volume and model mix and increased R\&D expenses, despite favorable foreign currency effects.

## Financial Services Business

Revenue from customers in the financial services business increased 26.0\%, to JPY 165.3 billion (USD 1,678 million) from the same period last year due mainly to an increase in revenue from operating leases and favorable foreign currency translation effects. Operating income increased 9.3\% to JPY 44.6 billion (USD 453 million) from the same period last year due mainly to favorable foreign currency effects, despite increased SG\&A expenses.

## Power Product and Other Businesses

For the three months ended June 30, 2012 and 2013

|  | Unit (Thousands) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Honda Group Unit Sales/ Consolidated Unit Sales |  |  |  |
|  | $\begin{gathered} \text { Three months } \\ \text { ended } \\ \text { Jun. } 30,2012 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Three months } \\ \text { ended } \\ \text { Jun. 30, } 2013 \\ \hline \end{gathered}$ | Change | \% |
| Power product business | 1,625 | 1,589 | -36 | -2.2 |
| Japan | 82 | 63 | -19 | -23.2 |
| North America | 758 | 828 | 70 | 9.2 |
| Europe | 236 | 237 | 1 | 0.4 |
| Asia | 421 | 364 | -57 | -13.5 |
| Other Regions | 128 | 97 | -31 | -24.2 |

Note: Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method. Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales to external customers, which consists of unit sales of completed products of Honda and its consolidated subsidiaries. In power product business, there is no discrepancy between Honda Group Unit Sales and Consolidated Unit Sales for the three months ended June 30, 2012 and for the three months ended June 30, 2013, since no affiliate accounted for under the equity method was involved in the sale of Honda power products.

Revenue from sales to external customers in power product and other businesses increased $11.5 \%$, to JPY 75.2 billion (USD 763 million) from the same period last year, due mainly to favorable foreign currency translation effects. Operating income increased by 3.6 billion to JPY 1.3 billion (USD 14 million) from the same period last year due mainly to a decrease of SG\&A expenses and favorable foreign currency effects.

## Geographical Information

With respect to Honda's sales for the fiscal first quarter by geographic segment, in Japan, revenue from domestic and export sales amounted to JPY 975.8 billion (USD 9,898 million), a decrease of $3.1 \%$ from the same period last year due mainly to decreased revenue in automobile business operations. Operating income totaled JPY 62.1 billion (USD 631 million), an increase of $2.0 \%$ from the same period last year due mainly to favorable foreign currency effects, despite a decrease in sales volume and model mix as well as increased $\mathrm{R} \& \mathrm{D}$ expenses.

In North America, revenue increased by $23.6 \%$, to JPY 1,501.3 billion (USD 15,228 million) from the same period last year due mainly to increased revenue in automobile business operations and financial service business operations, as well as favorable foreign currency translation effects, despite decreased revenue in motorcycle business operations. Operating income totaled JPY 71.8 billion (USD 729 million), a decrease of $12.6 \%$ from the same period last year due mainly to increased SG\&A expenses and a decrease in sales volume and model mix, despite favorable foreign currency effects.

In Europe, revenue increased by $19.0 \%$, to JPY 175.9 billion (USD 1,785 million) from the same period last year due to favorable foreign currency translation effects, despite decreased revenue in motorcycle business operations. Honda reported an operating loss of JPY 9.7 billion (USD 99 million), a decline of JPY 2.1 billion (USD 21 million) from the same period last year due mainly to a decrease in sales volume and model mix, despite decreased SG\&A expenses.

In Asia, revenue increased by $37.8 \%$, to JPY 706.7 billion (USD 7,169 million) from the same period last year mainly due to increased revenue in automobile business operations and motorcycle business operations as well as favorable foreign currency translation effects. Operating income increased by $69.3 \%$, to JPY 53.7 billion (USD 545 million) from the same period last year due mainly to an increase in sales volume and model mix as well as favorable foreign currency effects .

In Other regions, which includes South America, the Middle East, Africa and Oceania, revenue increased by $9.2 \%$, to JPY 240.7 billion (USD 2,442 million) from the same period last year mainly due to increased revenue in automobile business operations and favorable foreign currency translation effects, despite decreased revenue in motorcycle business operations. Operating income totaled JPY 5.4 billion (USD 55 million), a decrease of $55.9 \%$ from the same period last year mainly due to increased SG\&A expenses and unfavorable foreign currency effects.

Explanatory note:
United States dollar amounts have been translated from yen solely for the convenience of the reader at the rate of JPY $98.59=$ USD 1 , the mean of the telegraphic transfer selling exchange rate and the telegraphic transfer buying exchange rate prevailing on the Tokyo foreign exchange market on June 30, 2013.

## Consolidated Statements of Balance Sheets for the Fiscal First Quarter Ended June

 30, 2013Total assets increased by JPY 562.9 billion, to JPY 14,198.3 billion from March 31, 2013, mainly due to increases in Finance subsidiaries' long-term receivables and Property, plant and equipment as well as foreign currency translation effects, despite a decrease in cash and cash equivalents. Total liabilities increased by JPY 268.5 billion, to JPY 8,698.5 billion from March 31, 2013, mainly due to an increase in long-term debt and foreign currency translation effects, despite a decrease in trade payables. Total equity increased by JPY 294.3 billion, to JPY 5,499.8 billion from March 31, 2013 due mainly to additional net income and foreign currency translation effects.

## Consolidated Statements of Cash Flow for the Fiscal First Quarter Ended June 30, $\underline{2013}$

Consolidated cash and cash equivalents on June 30, 2013 decreased by JPY 66.9 billion from March 31, 2013, to JPY 1,139.2 billion. The reasons for the increases or decreases for each cash flow activity, when compared with the previous fiscal year, are as follows:

## Cash flow from operating activities

Net cash provided by operating activities amounted to JPY 304.1 billion for the fiscal first quarter ended June 30, 2013. Cash inflows from operating activities increased by JPY 121.4 billion compared with the same period of the previous fiscal year due mainly to an increase in cash received from customers, despite increased payments for parts and raw materials.

## Cash flow from investing activities

Net cash used in investing activities amounted to JPY 498.1 billion. Cash outflows from investing activities increased by JPY 239.4 billion compared with the same period of the previous fiscal year, due mainly to an increase in acquisitions of finance subsidiaries-receivables, capital expenditures and purchases of operating lease assets, despite an increase in collections of finance subsidiaries-receivables.

## Cash flow from financing activities

Net cash provided by financing activities amounted to JPY 81.0 billion. Cash inflows from financing activities increased by JPY 107.1 billion compared with the same period of the previous fiscal year, due mainly to an increase in proceeds from debt, despite increase in cash outflow due to an increase in dividends paid.

## Forecasts for the Fiscal Year Ending March 31, 2014

In regard to the forecasts of the financial results for the fiscal year ending March 31, 2014, Honda projects consolidated results to be as shown below:

Fiscal year ending March 31, 2014

|  | Yen (billions) | Changes from FY 2013 |
| :---: | :---: | :---: |
| Net sales and other operating revenue | 12,100.0 | + $22.5 \%$ |
| Operating income | 780.0 | + 43.2\% |
| Income before income taxes and equity in income of affiliates | 780.0 | + 59.5\% |
| Net income attributable to Honda Motor Co., Ltd. | 580.0 | + 58.0\% |
|  | Yen |  |
| Basic net income attributable to <br> Honda Motor Co., Ltd. per common share | 321.81 |  |

Note: The forecasts are based on the assumption that the average exchange rates for the Japanese yen to the U.S. dollar and the Euro will be JPY 96 and JPY 126, respectively, for the full year ending March 31, 2014.

The reasons for the increases or decreases in the forecasts of the operating income, and income before income taxes and equity in income of affiliates for the fiscal year ending March 31, 2014 from the previous year are as follows.

| Revenue, model mix, etc., excluding currency effect | 131.6 |
| :--- | ---: |
| Cost reduction, the effect of raw material cost fluctuations, etc. | 20.0 |
| SG\&A expenses, excluding currency effect | -117.0 |
| R\&D expenses | -47.5 |
| Currency effect | 248.0 |
| Operating income compared with fiscal year 2013 | 235.1 |
| Fair value of derivative instruments | 77.0 |
| Others | -21.0 |
| Income before income taxes and equity in income of affiliates |  |
| compared with fiscal year 2013 | 291.1 |

## Dividend per Share of Common Stock

The Board of Directors of Honda Motor Co., Ltd., at its meeting held on July 31, 2013, resolved to make the quarterly dividend JPY 20 per share of common stock, the record date of which is June 30, 2013. The total expected annual dividend per share of common stock for the fiscal year ending March 31, 2014, is JPY 80 per share.

This announcement contains "forward-looking statements" as defined in Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such statements are based on management's assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda's principal markets and foreign exchange rates between the Japanese yen and the U.S. dollar, the Euro and other major currencies, as well as other factors detailed from time to time.

## Other Information

## 1. Accounting policies specifically applied for quarterly consolidated financial statements

## (a) Income taxes

Honda computes interim income tax expense (benefit) by multiplying reasonably estimated annual effective tax rate, which includes the effects of deferred taxes, by year-to-date income before income taxes and equity in income of affiliates for the fiscal three months ended June 30, 2013. If a reliable estimate cannot be made, Honda utilizes the actual year-to-date effective tax rate.

## 2. Changes in accounting policy

## (a) Adoption of New Accounting Pronouncements

In February 2013, the Financial Accounting Standards Board (FASB) issued Accounting
Standards Update (ASU) 2013-02 "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income". This amendment requires reporting entities to provide information about the amounts reclassified out of accumulated other comprehensive income by component, and to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income.
Honda adopted ASU 2013-02, effective April 1, 2013. This adoption has no impact on the Honda's financial position or results of operations.
(b) Adjustments of prior year's financial statement due to the change in fiscal year of the Company's subsidiary
Effective April 1, 2013, a subsidiary of the Company changed its fiscal year-end from December 31 to March 31. As a result, the Company eliminated the previously existing three month differences between the reporting periods of the Company and the subsidiary in the consolidated financial statements. The elimination of the lag period represents a change in accounting principle and has been reported by retrospective application. The impacts on the retained earnings and noncontrolling interests as of April 1, 2012 are JPY 6,023 million and JPY 1,658 million, respectively. Honda believes the effect of the retrospective application is not material to the Company's consolidated financial statements as of and for the three months ended June 30, 2012, and therefore the Company's consolidated financial statements have not been retrospectively adjusted, except for the adjustment to retained earnings and noncontorolling interests as of April 1, 2012.

## Consolidated Financial Summary

For the three months ended June 30, 2012 and 2013

## Financial Highlights

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Three months } \\ & \text { ended } \\ & \text { Jun. } 30,2012 \\ & \text { Unaudited } \\ & \hline \end{aligned}$ | Three months <br> Ended <br> Jun. 30, 2013 <br> unaudited |
| Net sales and other operating revenue | 2,435,909 | 2,834,095 |
| Operating income | 176,013 | 184,963 |
| Income before income taxes and equity in income of affiliates | 194,780 | 172,035 |
| Net income attributable to Honda Motor Co., Ltd. | 131,723 | 122,499 |
| Yen |  |  |
| Basic net income attributable to Honda Motor Co., Ltd per common share | 73.09 | 67.97 |


|  | U.S. Dollar (millions) |  |
| :--- | :---: | :---: |
|  |  |  |
| Net sales and other operating revenue | Three months <br> ended <br> Jun. $\mathbf{3 0 , 2 0 1 3}$ <br> unaudited |  |
| Operating income | $\mathbf{2 8 , 7 4 6}$ |  |
| Income before income taxes and equity in <br> income of affiliates | $\mathbf{1 , 8 7 6}$ |  |
| Net income attributable to Honda Motor Co., <br> Ltd. | $\mathbf{1 , 7 4 5}$ |  |

U.S. Dollar

Basic net income attributable to Honda Motor
Co., Ltd per common share
0.69

## [1] Consolidated Balance Sheets

|  | Yen (millions) |  |
| :--- | ---: | ---: |
| Assets | Mar. 31, 2013 <br> audited | Jun. 30, 2013 <br> unaudited |
| Current assets: |  |  |
| Cash and cash equivalents | $1,206,128$ | $\mathbf{1 , 1 3 9 , 2 0 0}$ |
| Trade accounts and notes receivable | $1,005,981$ | $\mathbf{9 4 9 , 3 3 8}$ |
| Finance subsidiaries-receivables, net | $1,243,002$ | $\mathbf{1 , 3 4 5 , 3 8 2}$ |
| Inventories | $1,215,421$ | $\mathbf{1 , 2 2 3 , 6 5 6}$ |
| Deferred income taxes | 234,075 | $\mathbf{2 2 0 , 8 1 1}$ |
| Other current assets | 418,446 | $\mathbf{4 1 9 , 6 7 2}$ |
| Total current assets | $5,323,053$ | $\mathbf{5 , 2 9 8 , 0 5 9}$ |
|  |  |  |
| Finance subsidiaries-receivables, net | $2,788,135$ | $\mathbf{3 , 0 3 4 , 8 2 3}$ |

## Investments and advances:

Investments in and advances to affiliates
Other, including marketable equity securities

| 459,110 | $\mathbf{5 2 0 , 9 1 7}$ |
| ---: | ---: |
| 209,680 | $\mathbf{2 4 0 , 0 3 5}$ |
| 668,790 | $\mathbf{7 6 0 , 9 5 2}$ |

## Property on operating leases:

Vehicles
Less accumulated depreciation

Net property on operating leases

Property, plant and equipment, at cost:
Land
Buildings
Machinery and equipment
Construction in progress
Less accumulated depreciation and amortization

## Other assets

## Total assets

| [1] Consolidated Balance Sheets - continued |  |  |
| :---: | :---: | :---: |
|  | Yen (millions) |  |
| Liabilities and Equity | $\begin{array}{r} \text { Mar. 31, } 2013 \\ \text { audited } \end{array}$ | $\begin{array}{r} \text { Jun. 30, } 2013 \\ \text { unaudited } \end{array}$ |
| Current liabilities: |  |  |
| Short-term debt | 1,238,297 | 1,354,141 |
| Current portion of long-term debt | 945,046 | 945,995 |
| Trade payables: |  |  |
| Notes | 31,354 | 29,333 |
| Accounts | 956,660 | 852,936 |
| Accrued expenses | 593,570 | 531,995 |
| Income taxes payable | 48,454 | 50,531 |
| Other current liabilities | 275,623 | 333,273 |
| Total current liabilities | 4,089,004 | 4,098,204 |
| Long-term debt, excluding current portion | 2,710,845 | 2,915,493 |
| Other liabilities | 1,630,085 | 1,684,808 |
| Total liabilities | 8,429,934 | 8,698,505 |
| Equity: |  |  |
| Honda Motor Co., Ltd. shareholders' equity: |  |  |
| Common stock, authorized $7,086,000,000$ shares; issued $1,811,428,430$ shares on Mar. 31, 2013 and 1,811,428,430 shares on Jun. 30, 2013 | 86,067 | 86,067 |
| Capital surplus | 171,117 | 171,117 |
| Legal reserves | 47,583 | 47,939 |
| Retained earnings | 6,001,649 | 6,089,548 |
| Accumulated other comprehensive income (loss), net | $(1,236,792)$ | $(1,043,791)$ |
| Treasury stock, at cost 9,131,140 shares on Mar. 31, 2013 and 9,132,631 shares on Jun. 30, 2013 | $(26,124)$ | $(26,130)$ |
| Total Honda Motor Co., Ltd. shareholders' equity | 5,043,500 | 5,324,750 |
|  |  |  |
| Noncontrolling interests | 161,923 | 175,061 |
|  |  |  |
| Total equity | 5,205,423 | 5,499,811 |
| Commitments and contingent liabilities |  |  |
| Total liabilities and equity | 13,635,357 | 14,198,316 |

[2] Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

## Consolidated Statements of Income

For the three months ended June 30, 2012 and 2013

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Three months } \\ & \text { ended } \\ & \text { Jun. } 30,2012 \\ & \text { unaudited } \\ & \hline \end{aligned}$ | ```Three months ended Jun. 30, 2013 unaudited``` |
| Net sales and other operating revenue | 2,435,909 | 2,834,095 |
| Operating costs and expenses: |  |  |
| Cost of sales | 1,791,214 | 2,124,409 |
| Selling, general and administrative | 342,683 | 383,061 |
| Research and development | 125,999 | 141,662 |
|  | 2,259,896 | 2,649,132 |
| Operating income | 176,013 | 184,963 |
| Other income (expenses): |  |  |
| Interest income | 7,699 | 5,992 |
| Interest expense | $(3,016)$ | $(2,974)$ |
| Other, net | 14,084 | $(15,946)$ |
|  | 18,767 | $(12,928)$ |
| Income before income taxes and equity in income of affiliates | 194,780 | 172,035 |
| Income tax expense: |  |  |
| Current | 35,871 | 43,866 |
| Deferred | 41,962 | 26,973 |
|  | 77,833 | 70,839 |
| Income before equity in income of affiliates | 116,947 | 101,196 |
| Equity in income of affiliates | 20,732 | 31,767 |
| Net income | 137,679 | 132,963 |
| Less: Net income attributable to noncontrolling interests | 5,956 | 10,464 |
| Net income attributable to Honda Motor Co., Ltd. | 131,723 | 122,499 |
|  | Yen |  |
| Basic net income attributable to Honda Motor Co., Ltd. per common share | 73.09 | 67.97 |

## Consolidated Statements of Comprehensive Income

For the three months ended June 30, 2012 and 2013

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Three months } \\ & \text { ended } \\ & \text { Jun. } 30,2012 \\ & \text { unaudited } \\ & \hline \end{aligned}$ | ```Three months ended Jun. 30, 2013 unaudited``` |
| Net income | 137,679 | 132,963 |
| Other comprehensive income (loss), net of tax: |  |  |
| Adjustments from foreign currency translation | $(50,448)$ | 189,546 |
| Unrealized gains (losses) on available-for-sale securities, net | $(9,808)$ | 8,694 |
| Unrealized gains (losses) on derivative instruments, | 139 | 587 |
| Pension and other postretirement benefits | 2,363 | 2,685 |
| Other comprehensive income (loss), net of tax | $(57,754)$ | 201,512 |
| Comprehensive income (loss) | 79,925 | 334,475 |
| Less: Comprehensive income attributable to noncontrolling interests | 5,913 | 18,975 |
| Comprehensive income (loss) attributable to Honda Motor Co., Ltd. | 74,012 | 315,500 |

## [3] Consolidated Statements of Cash Flows

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Three months } \\ & \text { ended } \\ & \text { Jun. } 30,2012 \\ & \text { unaudited } \end{aligned}$ | $\begin{gathered} \hline \text { Three months } \\ \text { ended } \\ \text { Jun. 30, 2013 } \\ \text { unaudited } \\ \hline \end{gathered}$ |
| Cash flows from operating activities: |  |  |
| Net income | 137,679 | 132,963 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Depreciation excluding property on operating leases | 76,736 | 108,313 |
| Depreciation of property on operating leases | 58,105 | 80,397 |
| Deferred income taxes | 41,962 | 26,973 |
| Equity in income of affiliates | $(20,732)$ | $(31,767)$ |
| Dividends from affiliates | 11,416 | 5,735 |
| Provision for credit and lease residual losses on finance subsidiaries-receivables | 1,884 | 4,623 |
| Impairment loss on property on operating leases | 149 | 615 |
| Loss (gain) on derivative instruments, net | $(29,166)$ | $(21,038)$ |
| Decrease (increase) in assets: |  |  |
| Trade accounts and notes receivable | $(22,137)$ | 92,404 |
| Inventories | $(52,945)$ | 38,389 |
| Other current assets | 67,630 | 5,742 |
| Other assets | $(14,114)$ | 1,022 |
| Increase (decrease) in liabilities: |  |  |
| Trade accounts and notes payable | $(70,457)$ | $(101,821)$ |
| Accrued expenses | $(23,605)$ | $(52,262)$ |
| Income taxes payable | 15,567 | $(2,065)$ |
| Other current liabilities | 23,050 | 46,310 |
| Other liabilities | $(1,668)$ | $(12,524)$ |
| Other, net | $(16,638)$ | $(17,819)$ |
| Net cash provided by operating activities | 182,716 | 304,190 |
| Cash flows from investing activities: |  |  |
| Increase in investments and advances | $(5,968)$ | $(9,696)$ |
| Decrease in investments and advances | 5,911 | 14,132 |
| Payments for purchases of available-for-sale securities | - | $(16,453)$ |
| Proceeds from sales of available-for-sale securities | - | 1,597 |
| Payments for purchases of held-to-maturity securities | $(1,002)$ | (10) |
| Proceeds from redemptions of held-to-maturity securities | 2,896 | 1,707 |
| Capital expenditures | $(135,802)$ | $(210,696)$ |
| Proceeds from sales of property, plant and equipment | 6,230 | 8,079 |
| Proceeds from insurance recoveries for damaged property, plant and equipment | - | 6,800 |
| Acquisitions of finance subsidiaries-receivables | $(484,690)$ | $(745,780)$ |
| Collections of finance subsidiaries-receivables | 459,109 | 559,386 |
| Purchases of operating lease assets | $(226,838)$ | $(271,474)$ |
| Proceeds from sales of operating lease assets | 121,383 | 164,237 |
| Net cash used in investing activities | $(258,771)$ | $(498,171)$ |


|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | ```Three months ended Jun. 30, 2012 unaudited``` | ```Three months ended Jun. 30, 2013 unaudited``` |
| Cash flows from financing activities: |  |  |
| Proceeds from short-term debt | 1,642,144 | 1,928,544 |
| Repayment of short-term debt | $(1,550,182)$ | $(1,856,102)$ |
| Proceeds from long-term debt | 255,113 | 378,042 |
| Repayment of long-term debt | $(336,187)$ | $(320,903)$ |
| Dividends paid | $(27,034)$ | $(34,243)$ |
| Dividends paid to noncontrolling interests | $(3,678)$ | $(5,889)$ |
| Purchases of treasury stock, net | (0) | (6) |
| Other, net | $(6,263)$ | $(8,399)$ |
| Net cash provided by (used in) financing activities | $(26,087)$ | 81,044 |
| Effect of exchange rate changes on cash and cash equivalents | $(11,027)$ | 46,009 |
| Net change in cash and cash equivalents | $(113,169)$ | $(66,928)$ |
| Cash and cash equivalents at beginning of the year | 1,247,113 | 1,206,128 |
| Cash and cash equivalents at end of the period | 1,133,944 | 1,139,200 |

[4] Assumptions for Going Concern
None
[5] Significant changes in Honda Motor Co., Ltd. shareholders' equity
None

## [6] Segment Information

Honda has four reportable segments: Motorcycle business, Automobile business, Financial services business and Power product \& other businesses, which are based on Honda's organizational structure and characteristics of products and services. Operating segments are defined as components of Honda's about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The accounting policies used for these reportable segments are consistent with the accounting policies used in Honda's consolidated financial statements.

Principal products and services, and functions of each segment are as follows:

| Segment | Principal products and services | Functions |
| :--- | :--- | :--- |
| Motorcycle business | Motorcycles, all-terrain vehicles <br> (ATVs) and relevant parts | Research \& Development, Manufacturing, <br> Sales and related services |
| Automobile business | Automobiles and relevant parts | Research \& Development, Manufacturing <br> Sales and related services |
| Financial services business | Financial, insurance services | Retail laan and lease related to Honda <br> products, and Others |
| Power product <br> \& Other businesses | Power products and relevant parts, <br> and others | Research \& Development, Manufacturing <br> Sales and related services, and Others |

1. Segment information based on products and services

As of and for the three months ended June 30, 2012
Yen (millions)

| Motorcycle Business | Automobile Business | Financial Services Business | Power Product \& Other Businesses | Segment <br> Total | Reconciling Items | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |

Net sales and other operating revenue:

| External customers | 346,650 | 1,890,510 | 131,279 | 67,470 | 2,435,909 | - | 2,435,909 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Intersegment | - | 4,250 | 2,747 | 2,488 | 9,485 | $(9,485)$ | - |
| Total | 346,650 | 1,894,760 | 134,026 | 69,958 | 2,445,394 | $(9,485)$ | 2,435,909 |
| Segment income (loss) | 36,802 | 100,661 | 40,837 | $(2,287)$ | 176,013 | - | 176,013 |
| Assets | 955,392 | 4,960,625 | 5,567,623 | 286,901 | 11,770,541 | $(241,176)$ | 11,529,365 |
| Depreciation and amortization | 8,884 | 65,629 | 58,405 | 1,923 | 134,841 | - | 134,841 |
| Capital expenditures | 11,798 | 87,036 | 227,015 | 2,033 | 327,882 | - | 327,882 |

## As of and for the three months ended June 30, 2013

|  | Yen (millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Motorcycle Business | Automobile Business | Financial Services Business | Power Product \& Other Businesses | Segment Total | Reconciling Items | Consolidated |
| Net sales and other operating revenue: |  |  |  |  |  |  |  |
| External customers | 396,870 | 2,196,591 | 165,396 | 75,238 | 2,834,095 | - | 2,834,095 |
| Intersegment | - | 4,404 | 2,592 | 2,718 | 9,714 | $(9,714)$ | - |
| Total | 396,870 | 2,200,995 | 167,988 | 77,956 | 2,843,809 | $(9,714)$ | 2,834,095 |
| Segment income (loss) | 42,582 | 96,377 | 44,643 | 1,361 | 184,963 | - | 184,963 |
| Assets | 1,182,953 | 5,852,034 | 7,206,853 | 334,441 | 14,576,281 | $(377,965)$ | 14,198,316 |
| Depreciation and amortization | 12,145 | 92,554 | 80,755 | 3,256 | 188,710 | - | 188,710 |
| Capital expenditures | 13,026 | 165,344 | 272,287 | 3,611 | 454,268 | - | 454,268 |

## Explanatory notes:

1. Intersegment sales and revenues are generally made at values that approximate arm's-length prices.
2. Unallocated corporate assets, included in reconciling items, amounted to JPY 253,703 million as of June 30, 2012 and JPY 285,682 million as of June 30, 2013 respectively, which consist primarily of cash and cash equivalents, available-for-sale securities and held-to-maturity securities held by the Company. Reconciling items also include elimination of intersegment transactions.
3. Depreciation and amortization of Financial Services Business include JPY 58,105 million for the three months ended June 30, 2012 and JPY 80,397 million for the three months ended June 30, 2013, respectively, of depreciation of property on operating leases.
4. Capital expenditure of Financial Services Business includes JPY 226,838 million for the three months ended June 30, 2012 and JPY 271,474 million for the three months ended June 30, 2013 respectively, of purchase of operating lease assets.
5. The amounts of Assets and Depreciation and amortization for the three months ended June 30, 2012 have been corrected from the amounts previously disclosed.

In addition to the disclosure required by U.S. GAAP, Honda provides the following supplemental information in order to provide financial statements users with useful information:
2. Supplemental geographical information based on the location of the Company and its subsidiaries

As of and for the three months ended June 30, 2012

|  | Yen (millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | North America | Europe | Asia | Other <br> Regions | Total | Reconciling Items | Consolidated |
| Net sales and other operating revenue: |  |  |  |  |  |  |  |  |
| External customers | 511,962 | 1,155,552 | 122,018 | 430,662 | 215,715 | 2,435,909 | - | 2,435,909 |
| Transfers between geographic areas | 494,696 | 59,159 | 25,861 | 82,148 | 4,627 | 666,491 | $(666,491)$ | - |
| Total | 1,006,658 | 1,214,711 | 147,879 | 512,810 | 220,342 | 3,102,400 | $(666,491)$ | 2,435,909 |
| Operating income (loss) | 60,978 | 82,217 | $(7,634)$ | 31,750 | 12,277 | 179,588 | $(3,575)$ | 176,013 |
| Assets | 3,090,582 | 6,171,577 | 490,333 | 1,143,591 | 676,759 | 11,572,842 | $(43,477)$ | 11,529,365 |
| Long-lived assets | 1,065,580 | 1,951,193 | 101,928 | 277,302 | 139,617 | 3,535,620 | - | 3,535,620 |

## As of and for the three months ended June 30, 2013

|  | Yen (millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | North America | Europe | Asia | Other <br> Regions | Total | Reconciling Items | Consolidated |
| Net sales and other operating revenue: |  |  |  |  |  |  |  |  |
| External customers | 433,538 | 1,405,502 | 158,869 | 598,369 | 237,817 | 2,834,095 | - | 2,834,095 |
| Transfers between geographic areas | 542,346 | 95,806 | 17,113 | 108,374 | 2,902 | 766,541 | $(766,541)$ | - |
| Total | 975,884 | 1,501,308 | 175,982 | 706,743 | 240,719 | 3,600,636 | $(766,541)$ | 2,834,095 |
| Operating income (loss) | 62,187 | 71,858 | (9,740) | 53,755 | 5,415 | 183,475 | 1,488 | 184,963 |
| Assets | 3,219,164 | 8,062,987 | 629,302 | 1,688,083 | 739,109 | 14,338,645 | $(140,329)$ | 14,198,316 |
| Long-lived assets | 1,186,448 | 2,679,540 | 126,393 | 466,100 | 156,205 | 4,614,686 | - | 4,614,686 |

Explanatory notes:

1. Major countries or regions in each geographic area:

North America United States, Canada, Mexico
Europe United Kingdom, Germany, France, Belgium, Russia
Asia Thailand, Indonesia, China, India, Vietnam
Other Regions Brazil, Australia
2. Sales and revenues between geographic areas are generally made at values that approximate arm's-length prices.
3. Unallocated corporate assets, included in reconciling items, amounted to JPY 253, 703 million as of June 30, 2012 and JPY 285,682 million as of June 30, 2013 respectively, which consist primarily of cash and cash equivalents, available-for-sale securities and held-to-maturity securities held by the Company. Reconciling items also include elimination of transactions between geographic areas.
4. The amounts of Assets for the three months ended June 30, 2012 have been corrected from the amounts previously disclosed.

## [7] Other

## 1. Impairment loss on investments in affiliates

For the three months ended June 30, 2012, Honda recognized impairment loss of JPY 6,525 million, net of tax, on certain investments in affiliates which have quoted market values because of other-than-temporary decline in fair value below their carrying values. The fair values of the investments were based on quoted market price. The impairment loss is included in equity in income of affiliates in the accompanying consolidated statement of income. For the three months ended June 30, 2013, Honda did not recognize any significant impairment losses.

## 2. Immaterial corrections of the prior year's Consolidated Statements of Cash Flows

Adjustments have been made to correct previous immaterial understatements in both depreciation excluding property on operating leases, which is included in cash flows from operating activities, and payments of other debt, which is included in Other, net in cash flows from financing activities, in the consolidated statements of cash flows for the fiscal three months ended June 30, 2012. These adjustments increased previously reported net cash provided by operating activities and increased previously reported net cash used in financing activities by JPY 6,263 million for the fiscal three months ended June 30, 2012.

CONSOLIDATED FINANCIAL SUMMARY 1
FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2013


Note:
Capital expenditures exclude purchase of operating lease assets and capital lease assets and acquisition of intangible assets, and depreciation and amortization exclude depreciation of property on operating leases and capital leases and amortization of intangible assets.

This announcement contains "forward-looking statements" of Honda. Such statements are based on management's assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda's principal markets and foreign exchange rates between the Japanese yen and the U.S. dollar, the Euro and other major currencies, as well as other factors detailed from time to time. The various factors for increases and decreases in income have been classified in accordance with a method that Honda considers reasonable.

## CONSOLIDATED FINANCIAL SUMMARY 2 <br> FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2013

Honda Group Unit Sales Breakdown by geographical markets based on the location of the external customers

|  | First Quarter Results |  |  |  | Fiscal Year Results and Forecasts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 months ended <br> Jun. 30, 2012 | 3 months ended <br> Jun. 30, 2013 | change | \% | Year ended <br> Mar. 31, 2013 | Year ending <br> Mar. 31, 2014 | change | \% |
| Motorcycle Business | 3,911 | 4,054 | 143 | 3.7 | 15,494 | 17,400 | 1,906 | 12.3 |
| Japan | 59 | 54 | - 5 | -8.5 | 217 | 235 | 18 | 8.3 |
| North America | 59 | 62 | 3 | 5.1 | 250 | 315 | 65 | 26.0 |
| Europe | 60 | 52 | -8 | - 13.3 | 179 | 175 | -4 | -2.2 |
| Asia | 3,285 | 3,479 | 194 | 5.9 | 13,035 | 14,750 | 1,715 | 13.2 |
| Other Regions | 448 | 407 | -41 | -9.2 | 1,813 | 1,925 | 112 | 6.2 |
| Automobile Business | 999 | 999 | 0 | 0.0 | 4,014 | 4,430 | 416 | 10.4 |
| Japan | 185 | 140 | -45 | -24.3 | 692 | 825 | 133 | 19.2 |
| North America | 450 | 459 | 9 | 2.0 | 1,731 | 1,795 | 64 | 3.7 |
| Europe | 39 | 40 | 1 | 2.6 | 171 | 185 | 14 | 8.2 |
| Asia | 262 | 285 | 23 | 8.8 | 1,122 | 1,325 | 203 | 18.1 |
| Other Regions | 63 | 75 | 12 | 19.0 | 298 | 300 | 2 | 0.7 |
| Power Product Business | 1,625 | 1,589 | - 36 | -2.2 | 6,071 | 6,200 | 129 | 2.1 |
| Japan | 82 | 63 | -19 | -23.2 | 314 | 285 | -29 | -9.2 |
| North America | 758 | 828 | 70 | 9.2 | 2,604 | 2,715 | 111 | 4.3 |
| Europe | 236 | 237 | 1 | 0.4 | 1,004 | 965 | - 39 | -3.9 |
| Asia | 421 | 364 | -57 | - 13.5 | 1,572 | 1,720 | 148 | 9.4 |
| Other Regions | 128 | 97 | -31 | -24.2 | 577 | 515 | -62 | - 10.7 |

1 Honda Group Unit Sales is the total unit sales of completed products of Honda, its consolidated subsidiaries and its affiliates accounted for under the equity method.
2 Certain sales of automobiles that are financed with residual value type auto loans by our Japanese finance subsidiaries are accounted for as operating leases in conformity with U.S. generally accepted accounting principles and are not included in consolidated net sales to the external customers in our Automobile business. As a result, they are not included in Consolidated Unit Sales, but are included in Honda Group Unit Sales of our Automobile business
3 Honda Group Unit Sales of ATV included in Motorcycle business for the three months ended June 30, 2012 and 2013 are 29 thousand units and 21 thousand units, respectively.

Consolidated Unit Sales Breakdown by geographical markets based on the location of the external customers

| Unit (thousands) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | First Quarter Results |  |  |  | Fiscal Year Results and Forecasts |  |  |  |
|  | 3 months ended Jun. 30, 2012 | 3 months ended Jun. 30, 2013 | change | \% | Year ended <br> Mar. 31, 2013 | Year ending <br> Mar. 31, 2014 | change | \% |
|  |  |  |  |  |  |  |  |  |
| Motorcycle Business | 2,366 | 2,371 | 5 | 0.2 | 9,510 | 11,000 | 1,490 | 15.7 |
| Japan | 59 | 54 | -5 | -8.5 | 217 | 235 | 18 | 8.3 |
| North America | 59 | 62 | 3 | 5.1 | 250 | 315 | 65 | 26.0 |
| Europe | 60 | 52 | -8 | - 13.3 | 179 | 175 | -4 | - 2.2 |
| Asia | 1,740 | 1,796 | 56 | 3.2 | 7,051 | 8,350 | 1,299 | 18.4 |
| Other Regions | 448 | 407 | -41 | -9.2 | 1,813 | 1,925 | 112 | 6.2 |
| Automobile Business | 849 | 858 | 9 | 1.1 | 3,408 | 3,670 | 262 | 7.7 |
| Japan | 183 | 139 | -44 | -24.0 | 685 | 815 | 130 | 19.0 |
| North America | 450 | 459 | 9 | 2.0 | 1,731 | 1,795 | 64 | 3.7 |
| Europe | 39 | 40 | 1 | 2.6 | 171 | 185 | 14 | 8.2 |
| Asia | 114 | 145 | 31 | 27.2 | 523 | 575 | 52 | 9.9 |
| Other Regions | 63 | 75 | 12 | 19.0 | 298 | 300 | 2 | 0.7 |
| Power Product Business | 1,625 | 1,589 | -36 | -2.2 | 6,071 | 6,200 | 129 | 2.1 |
| Japan | 82 | 63 | -19 | -23.2 | 314 | 285 | -29 | -9.2 |
| North America | 758 | 828 | 70 | 9.2 | 2,604 | 2,715 | 111 | 4.3 |
| Europe | 236 | 237 | 1 | 0.4 | 1,004 | 965 | - 39 | - 3.9 |
| Asia | 421 | 364 | - 57 | -13.5 | 1,572 | 1,720 | 148 | 9.4 |
| Other Regions | 128 | 97 | -31 | -24.2 | 577 | 515 | -62 | -10.7 |

1 Consolidated Unit Sales is the total unit sales of completed products corresponding to consolidated net sales, which consists of unit sales of completed products of Honda and its consolidated subsidiaries.
2 Consolidated Unit Sales of ATV included in Motorcycle business for the three months ended June 30, 2012 and 2013 are 29 thousand units and 21 thousand units, respectively.
This announcement contains "forward-looking statements" of Honda. Such statements are based on management's assumptions and beliefs taking into account information currently available to it. Therefore, please be advised that Honda's actual results could differ materially from those described in these forward-looking statements as a result of numerous factors, including general economic conditions in Honda's principal markets and foreign exchange rates between the Japanese yen and the U.S. dollar, the Euro and other major currencies, as well as other factors detailed from time to time.

## CONSOLIDATED FINANCIAL SUMMARY 3 <br> FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2013

Net Sales Breakdown by geographical markets based on the location of the external customers

| Yen (millions) | First Quarter Results |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 3 months ended Jun. 30, 2012 | 3 months ended Jun. 30, 2013 | change | \% |
| Total | 2,435,909 | 2,834,095 | 398,186 | 16.3 |
| Japan | 435,576 | 354,549 | - 81,027 | - 18.6 |
| North America | 1,149,385 | 1,398,225 | 248,840 | 21.6 |
| Europe | 121,480 | 156,974 | 35,494 | 29.2 |
| Asia | 480,663 | 640,225 | 159,562 | 33.2 |
| Other Regions | 248,805 | 284,122 | 35,317 | 14.2 |
| Motorcycle Business | 346,650 | 396,870 | 50,220 | 14.5 |
| Japan | 19,576 | 19,656 | 80 | 0.4 |
| North America | 29,204 | 32,374 | 3,170 | 10.9 |
| Europe | 26,876 | 29,404 | 2,528 | 9.4 |
| Asia | 161,475 | 209,978 | 48,503 | 30.0 |
| Other Regions | 109,519 | 105,458 | -4,061 | - 3.7 |
| Automobile Business | 1,890,510 | 2,196,591 | 306,081 | 16.2 |
| Japan | 389,047 | 310,036 | - 79,011 | -20.3 |
| North America | 982,438 | 1,191,215 | 208,777 | 21.3 |
| Europe | 80,592 | 109,322 | 28,730 | 35.6 |
| Asia | 309,441 | 418,447 | 109,006 | 35.2 |
| Other Regions | 128,992 | 167,571 | 38,579 | 29.9 |
| Financial Service Business | 131,279 | 165,396 | 34,117 | 26.0 |
| Japan | 8,251 | 8,471 | 220 | 2.7 |
| North America | 115,295 | 146,645 | 31,350 | 27.2 |
| Europe | 1,805 | 2,960 | 1,155 | 64.0 |
| Asia | 611 | 1,588 | 977 | 159.9 |
| Other Regions | 5,317 | 5,732 | 415 | 7.8 |
| Power Product and Other Businesses | 67,470 | 75,238 | 7,768 | 11.5 |
| Japan | 18,702 | 16,386 | - 2,316 | - 12.4 |
| North America | 22,448 | 27,991 | 5,543 | 24.7 |
| Europe | 12,207 | 15,288 | 3,081 | 25.2 |
| Asia | 9,136 | 10,212 | 1,076 | 11.8 |
| Other Regions | 4,977 | 5,361 | 384 | 7.7 |

Note:
For detailed information of principal products and services, and functions of each segment, please refer to Fiscal First Quarter Financial Results "[6] Segment Information."

## CONSOLIDATED FINANCIAL SUMMARY 4 <br> FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2013

## Unaudited Consolidated Balance Sheets Divided into Non-financial Services Businesses and Finance Subsidiaries

|  | Yen (millions) |  |
| :---: | :---: | :---: |
|  | Mar. 31, 2013 | Jun. 30, 2013 |
| Assets |  |  |
| < Non-financial Services Businesses> |  |  |
| Current Assets: | 4,014,300 | 3,941,801 |
| Cash and cash equivalents | 1,180,029 | 1,114,141 |
| Trade accounts and notes receivable, net | 551,161 | 501,294 |
| Inventories | 1,215,421 | 1,223,656 |
| Other current assets | 1,067,689 | 1,102,710 |
| Investments and advances | 918,168 | 1,063,407 |
| Property, plant and equipment, net | 2,387,461 | 2,522,564 |
| Other assets | 399,355 | 397,815 |
| Total assets | 7,719,284 | 7,925,587 |
| < Finance Subsidiaries> |  |  |
| Cash and cash equivalents | 26,099 | 25,059 |
| Finance subsidiaries-short-term receivables, net | 1,245,491 | 1,345,845 |
| Finance subsidiaries-long-term receivables, net | 2,818,654 | 3,035,517 |
| Net property on operating leases | 1,843,132 | 1,964,721 |
| Other assets | 831,946 | 835,711 |
| Total assets | 6,765,322 | 7,206,853 |
| Reconciling Items | (849,249) | (934,124) |
| Total assets | 13,635,357 | 14,198,316 |
| Liabilities and Equity |  |  |
| < Non-financial Services Businesses > |  |  |
| Current liabilities: | 2,170,981 | 2,071,161 |
| Short-term debt | 343,085 | 357,196 |
| Current portion of long-term debt | 50,664 | 55,397 |
| Trade payables | 998,989 | 888,414 |
| Accrued expenses | 517,253 | 471,319 |
| Other current liabilities | 260,990 | 298,835 |
| Long-term debt, excluding current portion | 146,528 | 163,438 |
| Other liabilities | 994,905 | 1,008,758 |
| Total liabilities | 3,312,414 | 3,243,357 |
| < Finance Subsidiaries> |  |  |
| Short-term debt | 1,397,870 | 1,541,038 |
| Current portion of long-term debt | 894,439 | 890,659 |
| Accrued expenses | 117,360 | 80,091 |
| Long-term debt, excluding current portion | 2,571,196 | 2,768,539 |
| Other liabilities | 716,385 | 809,776 |
| Total liabilities | 5,697,250 | 6,090,103 |
| Reconciling Items | ( 579,730) | $(634,955)$ |
| Total liabilities | 8,429,934 | 8,698,505 |
| Honda Motor Co., Ltd. shareholders' equity | 5,043,500 | 5,324,750 |
| Noncontrolling interests | 161,923 | 175,061 |
| Total equity | 5,205,423 | 5,499,811 |
| Total liabilities and equity | 13,635,357 | 14,198,316 |

[^0]
## CONSOLIDATED FINANCIAL SUMMARY 5 <br> FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2013

Unaudited Consolidated Statements of Cash Flows
Divided into Non-financial Services Businesses and Finance Subsidiaries

| For the three months ended June 30, 2012 | Yen (millions) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Non-financial } \\ \text { Services } \\ \text { Businesses } \\ \hline \end{gathered}$ | Finance Subsidiaries | Reconciling Items | Consolidated |
| Cash flows from operating activities: <br> Net income <br> Adjustments to reconcile net income to net cash provided by operating activities: <br> Depreciation <br> Deferred income taxes <br> Equity in income of affiliates <br> Dividends from affiliates <br> Impairment loss on long-lived assets <br> Loss (gain) on derivative instruments, net <br> Decrease (increase) in trade accounts and notes receivable <br> Decrease (increase) in inventories <br> Increase (decrease) in trade accounts and notes payable <br> Other, net <br> Net cash provided by (used in) operating activities | $\begin{array}{r} 109,734 \\ \\ 76,436 \\ 34,023 \\ (20,732) \\ 11,416 \\ - \\ (25,914) \\ (5,488) \\ (52,945) \\ (68,583) \\ 58,553 \\ \hline 116,500 \end{array}$ | 27,945 <br>  <br> 58,405 <br> 7,939 <br> - <br> - <br> 149 <br> $(3,252)$ <br> $(17,067)$ <br> - <br> - <br> $(3,019)$ <br> 71,100 | - - - - - - 418 - $(1,874)$ $(3,428)$ $(4,884)$ | 137,679 <br>  <br> 134,841 <br> 41,962 <br> $(20,732)$ <br> 11,416 <br> 149 <br> $(29,166)$ <br> $(22,137)$ <br> $(52,945)$ <br> $(70,457)$ <br> 52,106 <br> 182,716 |
| Cash flows from investing activities: <br> * Decrease (increase) in investments and advances Capital expenditures Proceeds from sales of property, plant and equipment Collections (acquisitions) of finance subsidiaries-receivables Purchase of operating lease assets Proceeds from sales of operating lease assets Net cash provided by (used in) investing activities | 15,602 $(135,625)$ 6,157 - - - $(113,866)$ | $(1,591)$ <br> $(177)$ <br> 73 <br> $(25,810)$ <br> $(226,838)$ <br> 121,383 <br> $(132,960)$ | $\begin{array}{r} (12,174) \\ - \\ - \\ 229 \\ - \\ - \\ \hline(11,945) \end{array}$ | 1,837 <br> $(135,802)$ <br> 6,230 <br> $(25,581)$ <br> $(226,838)$ <br> 121,383 <br> $(258,771)$ |
| Cash flows from financing activities: <br> * Proceeds from (repayment of) short-term debt, net <br> * Proceeds from long-term debt <br> * Repayment of long-term debt Dividends paid Dividends paid to noncontrolling interests Sales (purchases) of treasury stock, net Other, net <br> Net cash provided by (used in) financing activities | 21,610 <br> 10,698 <br> $(99,687)$ <br> $(27,034)$ <br> $(3,678)$ <br> $(0)$ <br> $(6,263)$ <br> $(104,354)$ | 57,215 244,415 $(240,192)$ - - - - 61,438 | 13,137 - 3,692 - - - - 16,829 | 91,962 <br> 255,113 <br> $(336,187)$ <br> $(27,034)$ <br> $(3,678)$ <br> $(0)$ <br> $(6,263)$ <br> $(26,087)$ |
| Effect of exchange rate changes on cash and cash equivalents | $(10,862)$ | ( 165) | - | $(11,027)$ |
| Net change in cash and cash equivalents | ( 112,582) | ( 587) | - | $(113,169)$ |
| Cash and cash equivalents at beginning of period | 1,224,185 | 22,928 | - | 1,247,113 |
| Cash and cash equivalents at end of period | 1,111,603 | 22,341 | - | 1,133,944 |

## CONSOLIDATED FINANCIAL SUMMARY 5 <br> FOR THE FISCAL FIRST QUARTER ENDED JUNE 30, 2013

Unaudited Consolidated Statements of Cash Flows
Divided into Non-financial Services Businesses and Finance Subsidiaries

| For the three months ended June 30, 2013 | Yen (millions) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { Non-financial } \\ & \text { Services } \\ & \text { Businesses } \\ & \hline \end{aligned}$ | Finance Subsidiaries | Reconciling Items | Consolidated |
| Cash flows from operating activities: |  |  |  |  |
| Net income | 106,624 | 26,339 | - | 132,963 |
| Adjustments to reconcile net income |  |  |  |  |
| to net cash provided by operating activities: |  |  |  |  |
| Depreciation | 107,071 | 81,639 | - | 188,710 |
| Deferred income taxes | 22,852 | 4,121 | - | 26,973 |
| Equity in income of affiliates | $(31,767)$ | - | - | $(31,767)$ |
| Dividends from affiliates | 5,735 | - | - | 5,735 |
| Impairment loss on long-lived assets | - | 615 | - | 615 |
| Loss (gain) on derivative instruments, net | $(27,499)$ | 6,461 | - | $(21,038)$ |
| Decrease (increase) in trade accounts and | 71,347 | 20,840 | 217 | 92,404 |
| Decrease (increase) in inventories | 38,389 | - | - | 38,389 |
| Increase (decrease) in trade accounts and |  |  |  |  |
| notes payable | $(96,672)$ | 1,775 | $(6,924)$ | ( 101,821) |
| Other, net | $(35,542)$ | 5,484 | 3,085 | $(26,973)$ |
| Net cash provided by (used in) operating activities | 160,538 | 147,274 | $(3,622)$ | 304,190 |
| Cash flows from investing activities: |  |  |  |  |
| * Decrease (increase) in investments and advances | $(43,390)$ | $(1,969)$ | 36,636 | $(8,723)$ |
| Capital expenditures | $(208,294)$ | $(2,402)$ | - | $(210,696)$ |
| Proceeds from sales of property, plant and equipment | 7,306 | 773 | - | 8,079 |
| Proceeds from insurance recoveries for damaged property, plant and equipment | 6,800 | - | - | 6,800 |
| Collections (acquisitions) of finance subsidiaries-receivables | - | $(188,563)$ | 2,169 | ( 186,394) |
| Purchase of operating lease assets | - | $(271,474)$ | - | $(271,474)$ |
| Proceeds from sales of operating lease assets | - | 164,237 | - | 164,237 |
| Net cash provided by (used in) investing activities | (237,578) | ( 299,398) | 38,805 | $(498,171)$ |
| Cash flows from financing activities: |  |  |  |  |
| * Proceeds from (repayment of) short-term debt, net | 1,818 | 95,668 | $(25,044)$ | 72,442 |
| * Proceeds from long-term debt | 18,300 | 369,881 | $(10,139)$ | 378,042 |
| * Repayment of long-term debt | $(4,975)$ | $(315,928)$ | - | $(320,903)$ |
| Dividends paid | $(34,243)$ | - | - | $(34,243)$ |
| Dividends paid to noncontrolling interests | $(5,889)$ | - | - | $(5,889)$ |
| Sales (purchases) of treasury stock, net | (6) | - | - | (6) |
| Other, net | $(8,399)$ | - | - | $(8,399)$ |
| Net cash provided by (used in) financing activities | $(33,394)$ | 149,621 | $(35,183)$ | 81,044 |
| Effect of exchange rate changes on cash and cash equivalents | 44,546 | 1,463 | - | 46,009 |
| Net change in cash and cash equivalents | $(65,888)$ | $(1,040)$ | - | $(66,928)$ |
| Cash and cash equivalents at beginning of period | 1,180,029 | 26,099 | - | 1,206,128 |
| Cash and cash equivalents at end of period | 1,114,141 | 25,059 | - | 1,139,200 |

Notes:
1 Non-financial services businesses lend to finance subsidiaries. These cash flows are included in the decrease (increase) in investments and advances, proceeds from (repayment of) short-term debt, proceeds from long-term debt, and repayment of long-term debt (marked by *). The amount of the loans to finance subsidiaries is a JPY 12,174 million decrease for the three months ended June 30, 2012, and a JPY 36,636 million increase for the three months ended June 30, 2013, respectively.
2 Decrease (increase) in trade accounts and notes receivable for finance subsidiaries is due to the reclassification of finance subsidiaries-receivables which relate to sales of inventory in the unaudited consolidated statements of cash flows presented above.
3 Regarding non-financial services businesses, the amounts of depreciation in cash flows from operating activities, and other, net in cash flows from financing activities for the three months ended June 30, 2012 have been corrected from the amounts previously disclosed. For detailed information, please refer to Fiscal First Quarter Financial Results "[7] Other."


[^0]:    Note:
    Honda adjusts the amounts for the year ended March 31, 2013. For detailed information, please refer to Fiscal First Quarter Financial Results "Other Information."

